

National Pride.
Community Heart.

AmeriBancShares, Inc. 2001 Annual Report

it also represents the number of years American National Bank's name has remained the same.

A total of $\mathbf{1 0 3}$ dedicated Officers and employees are now employed by the Bank.

475 is the total number of basis points the prime rate dropped during the year, from a high of $9.50 \%$ to the current rate of $4.75 \%$, the largest percentage drop on record.

8,572,669 represents the total dollars paid in dividends since our inception.

And lastly, \$232,378,856 were the total footings of the Bank exactly 25 years to the day after we opened for business.

Over time, we have tried to move the Bank in the direction necessary to maximize shareholder value, being certain not to take on too much too fast. The downtown branch was our first effort to better meet our customers needs, specifically those in the downtown area. What a successful venture that turned out to be, as I doubt there are many branches anywhere as profitable.

Next we ventured into the mortgage loan business. The numbers pretty well speak for themselves. In the 12 years since we opened it, this Department has closed nearly $\$ 500 \mathrm{MM}$ in single family mortgages and generated approximately $\$ 9 \mathrm{MM}$ in pre-tax income.

In 1995 we opened a Loan Production Office in Lewisville, a suburb of Dallas, to further expand our mortgage operation, and the same year we opened a Trust Department in the main Bank facility in Wichita Falls. Two years later, the Loan Production Office was incorporated into a full service branch in Flower Mound. As of December 31, 2001, Flower Mound's loans and deposits each totaled in excess of $\$ 14 \mathrm{MM}$. In fewer than three years, American National Bank's Trust assets grew to approximately $\$ 125 \mathrm{MM}$. We then negotiated to purchase the local Trust assets of Bank of America, which increased their totals to $\$ 630 \mathrm{MM}$. While the stock market decline of late has reduced the

## President's <br> Message

Continued

Trust assets to slightly less than $\$ 600 \mathrm{MM}$, the Department nevertheless continues to provide significant fee income to the bottomline.

American National Leasing Company was opened as a subsidiary of the Bank in late 1998. Our timing could not have been better, as many individuals and businesses are finding leasing preferable to ownership, and we are confident that the leasing operation will continue to grow and prosper.

And last, but not least, we opened our third branch in Iowa Park in early 2000. While it has yet to make a profit, we estimate that the branch will reach breakeven by the end of 2002.

It has been a wonderful 25 years, and while there have been a few bumps in the road along the way, the successes of the Bank far exceed any difficulties. Three events that occurred during 2001, unfortunately, each had a negative impact on the Bank, two of which our nation as a whole will be dealing with for many years to come. I am referring, of course, to the terrorist attacks of September 11, and the recent collapse of Enron, one of the largest corporations in America. Both of these events seem almost beyond comprehension. The third event was the huge drop in interest rates during the year, as Alan Greenspan and the Federal Reserve attempted to keep the economy in check. What it did, in fact, was create a great deal of uncertainty in the marketplace and made it almost impossible for financial institutions to maintain decent interest margins. In our case, the lower margins negatively impacted our net interest income approximately \$2MM. Thanks to the tremendous growth in our loan totals during the year, along with a record year in terms of mortgage loan and Trust fee income, much of the lost interest income was offset, so the impact on earnings in comparison with the previous year was less than $\$ 400 \mathrm{M}$.

The uncertainty on Wall Street did have a positive impact on our deposit totals, as many people moved out of the stock market, although
their net worth. The increased deposits could not have come at a better time, as they were needed to help fund the Bank's tremendous loan demand.

With the uncertainty in the economy, further complicated by the terrorist attacks and the collapse of Enron, we must be mindful that times are currently not as good as they have been in the past and credit quality may suffer. As a precaution, at the Bank we added \$560M to the Allowance for Loan Losses, although the actual net charge-offs for the year amounted to fewer than $\$ 40 \mathrm{M}$, and we are anticipating adding substantially to the Reserve in 2002 as well.

I wish I had a crystal ball to show us what to expect over the next 25 years. One thing I am quite certain of, however, is that the banking industry will continue to evolve into a provider of a vast array of financial services, thanks to the recent passage of the Gramm-Leach-Bliley Financial Modernization bill. The possibilities are endless. I assure you we will consider every opportunity to expand our products and services, in hopes of adding to shareholder value, but the safety and soundness of your investment will always remain a priority as well.

Since September 11, love of country has taken on added meaning. Americans everywhere proudly show their patriotism in the form of lapel pins, car decals and other patriotic gestures. We are proud that our name and colors symbolize the freedom we hold dear. Thanks to each of you for your support and God bless America. It's the American Way.


John B. "Bo" Stahler President and CEO




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To the Board of Directors and Stockholders of AmeriBancShares, Inc. and Subsidiaries

We have audited the accompanying consolidated balance sheet of AmeriBancShares, Inc. and Subsidiaries as of December 31, 2001, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The financial statements of AmeriBancShares, Inc. and Subsidiaries as of December 31, 2000, were auditied by other auditors whose report dated February 14, 2001, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2001 consolidated financial statements referred to above present fairly, in all material respects, the financial position of AmeriBancShares, Inc. and Subsidiaries as of December 31, 2001, and the results of their operations and their cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating schedules presented following the Notes to Consolidated Financial Statements are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, and cash flows of the individual companies. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.


Wichita Falls, Texas
February 8, 2002

## Consolidated

## Balance Sheets

December 31, 2001 and 2000

| ASSETS | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks, noninterest bearing | \$ | 11,194,371 | \$ | 18,961,558 |
| Federal funds sold |  | 16,775,000 |  | 5,790,000 |
| Total cash and cash equivalents |  | 27,969,371 |  | 24,751,558 |
| Securities available for sale |  | 26,853,205 |  | 25,338,358 |
| Securities to be held to maturity (approximate market value of $\$ 2,646,765$ in 2001 and $\$ 5,156,886$ in 2000) |  | 2,574,441 |  | 5,096,616 |
| Other securities (approximate market value of |  |  |  |  |
| \$895,650 in 2001 and \$858,650 in 2000) |  | 895,650 |  | 858,650 |
| Total investment securities |  | 30,323,296 |  | 31,293,624 |
| Mortgage loans held for sale |  | 1,915,949 |  | 817,389 |
| Loans |  | 161,266,296 |  | 140,808,774 |
| Less: Unearned discount | ( | 1,234,752) |  | 1,425,253) |
| Allowance for loan losses |  | 1,916,590) |  | 1,418,538) |
| Loans, net |  | 158,114,954 |  | 137,964,983 |
| Premises and equipment, net |  | 13,567,357 |  | 12,214,671 |
| Accrued interest receivable |  | 1,253,917 |  | 1,625,281 |
| Other assets |  | 11,600,391 |  | 10,516,322 |
| Total assets |  | 244,745,235 |  | 219,183,828 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand deposits | \$ | 45,789,871 | \$ | 37,872,039 |
| Savings deposits |  | 5,378,236 |  | 4,683,490 |
| Money market and NOW accounts |  | 53,255,134 |  | 58,272,561 |
| Time certificates of deposit |  | 110,915,708 |  | 92,792,146 |
| Other time deposits |  | 2,000,000 |  | 1,000,000 |
| Total deposits |  | 217,338,949 |  | 194,620,236 |
| Federal funds purchased |  | 3,320,000 |  | 1,618,000 |
| Federal Home Loan Bank advances |  | 473,871 |  | 524,764 |
| Accrued interest payable |  | 455,471 |  | 492,493 |
| Other liabilities |  | 2,440,081 |  | 2,492,037 |
| Total liabilities |  | 224,028,372 |  | 199,747,530 |
| Commitments and contingencies |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Common stock (par value $\$ 2.50 ; 5,000,000$ shares authorized, $2,016,000$ issued and $1,967,000$ outstanding) |  | 5,040,000 |  | 5,040,000 |
| Surplus |  | 10,878,386 |  | 10,878,386 |
| Undivided profits and capital reserves |  | 5,448,101 |  | 4,312,213 |
| Treasury stock at cost (49,000 shares) | ( | 882,000) | ( | 882,000) |
| Accumulated other comprehensive income: |  |  |  |  |
| Net unrealized appreciation on securities available for sale, net of tax of \$119,709 in 2001 and $\$ 45,178$ in 2000 |  | 232,376 |  | 87,699 |
| Total stockholders' equity |  | 20,716,863 |  | 19,436,298 |
| Total liabilities and stockholders' equity |  | 244,745,235 |  | 219,183,828 |

Interest income:
Interest and fees on loans
Interest on investment securities
Interest on federal funds sold
Total interest income
Interest expense:
Interest on deposits:
Savings
Money market and NOW accounts Time

Total interest on deposits
Interest on federal funds purchased
Interest on Federal Home Loan Bank advances
Total interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Other operating income:
Service charges on deposit accounts
Trust fee income
Gain on sale of mortgage loans
Rent income
Other, net
Total other operating income
Other operating expenses:
Salaries and bonuses
Employee benefits
Premises and equipment
Advertising
Data processing expense
Printing, stationery and supplies
Professional fees
Other operating expenses
Total other operating expenses
Income before income taxes
Provision for income taxes
Net income
Net income per share of common stock
$\qquad$ 2000
\$ 12,672,385
1,716,081
563,158
14,951,624
\$ 12,539,885
2,354,165
291,849
15,185,899

| 87,561 | 106,991 |
| ---: | ---: |
| $1,190,146$ | $1,689,861$ |
| $6,338,591$ | $4,895,190$ |
| $7,616,298$ | $6,692,042$ |
| 94,260 | 319,887 |
| 29,594 | 41,318 |
| $7,740,152$ | $7,053,247$ |

7,211,472

| 719,061 $\quad 365,000$ |
| :--- |

6,492,411
7,767,652

583,857
2,474,064
377,414
1,445,386
447,276
5,327,997

## Consolidated Statements of

Changes in Stockholders' Equity
For the Years Ended December 31, 2001 and 2000

|  | Common Stock <br> Number of Shares | Amount | Surplus |  | Undivided Profits and Capital Reserves |  | Treasury Stock | Accumulated Other Comprehensive Income | Total Stockholders' Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, January 1, 2000 | 2,016,000 | \$ 5,040,000 | \$ 10,878,386 | \$ | 2,723,995 | \$ | 0 | (\$ 199,933) | \$ 18,442,448 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 2,537,138 |  |  |  | 2,537,138 |
| Other comprehensive income: Net change in unrealized appreciation (depreciation) on securities available for sale, net of taxes of \$148,174 |  |  |  |  |  |  |  | 287,632 | 287,632 |
| Total comprehensive income |  |  |  |  |  |  |  |  | 2,824,770 |
| Purchase of treasury stock |  |  |  |  |  | ( | 882,000) |  | 882,000) |
| Cash dividends, \$. 48 per common share |  |  |  |  | 948,920) |  |  |  | 948,920) |
| Balance, December 31, 2000 | 2,016,000 | 5,040,000 | 10,878,386 |  | 4,312,213 | ( | 882,000) | 87,699 | 19,436,298 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 2,158,728 |  |  |  | 2,158,728 |
| Other comprehensive income: Net change in unrealized appreciation (depreciation) on securities available for sale, net of taxes of $\$ 74,531$ |  |  |  |  |  |  |  | 144,677 | 144,677 |
| Total comprehensive income |  |  |  |  |  |  |  |  | 2,303,405 |
| Cash dividends, $\$ .52$ per common share |  |  |  |  | 1,022,840) |  |  |  | 1,022,840) |
| Balance, December 31, 2001 | 2,016,000 | \$ 5,040,000 | \$ 10,878,386 |  | 5,448,101 | (\$ | 882,000) | \$ 232,376 | \$ 20,716,863 |

Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash provided by operations: Depreciation
Amortization of intangibles
Provision for loan losses
Provision for losses on other real estate owned
Provision for (benefit from) deferred taxes
Gain on sale of mortgage loans
Gain on disposal of premises and equipment
Amortization of premium on investment securities
Accretion of discount on investment securities
Proceeds from sales of mortgage loans
Mortgage loans funded
(Increase) decrease in:
Prepaid expenses
Accrued interest receivable
Income taxes receivable
Miscellaneous other assets
Increase (decrease) in:
Accrued interest payable
Income taxes payable
Other taxes payable
Other accrued expenses
Net cash provided by operating activities
Cash flows from investing activities:
Proceeds from maturities of securities available for sale
Proceeds from maturities of securities held to maturity
Purchase of securities available for sale
Purchase of other securities
Purchase of cash value life insurance
Net increase in loans
Purchase of trust business
Purchase of premises and equipment
Proceeds from sale of premises and equipment
Net cash used in investing activities
Cash flows from financing activities:
Net increase in deposits
Net increase (decrease) in federal funds purchased
Net decrease in Federal Home Loan Bank advances
Purchase of treasury stock
Dividends paid
Net cash provided by financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
Supplemental disclosures of cash flow information:
Cash paid during the year for:
Interest
Income taxes
2001

2000
\$ 2,158,728
\$ 2,537,138
1,697,158
311,040
719,061
10,000

| 189,898) |  | 143,569 |
| :---: | :---: | :---: |
| 601,686) | ( | 377,414) |
| 2,045) | ( | 17,118) |
| 68,297 |  | 77,252 |
| 16,314) | ( | 7,827) |
| 40,821,566 |  | 25,367,517 |
| ( 41,309,670) | ( | 24,912,903) |
| 25,386 | ( | 149,573) |
| 361,961 | ( | 240,193) |
| 94,204) |  | 88,375 |
| $383,194)$ | ( | 543,765) |
| 27,619) |  | 104,478 |
| 59,190) |  | 59,190 |
| 36,602 |  | 34,140 |
| 92,677 |  | 387,259 |
| 3,618,656 |  | 4,670,038 |


| 18,862,760 | 3,547,454 |
| :---: | :---: |
| 2,516,207 | 3,296,782 |
| 20,204,416) | 1,621,120) |
| 37,000) | 53,700) |
| 424,956) | 1,500,000) |
| 21,580,631) | 22,997,485) |
|  | 4,604,320) |
| ( 4,378,822) | 4,323,731) |
| 1,499,035 | 987,890 |
| 23,747,823) | ( 27,268,230) |


| 22,718,713 | 21,742,982 |
| :---: | :---: |
| 1,702,000 | 497,000) |
| 50,893) | 47,984) |
|  | 882,000) |
| ( 1,022,840) | 948,920) |
| 23,346,980 | 19,367,078 |
| 3,217,813 | ( 3,231,114) |
| 24,751,558 | 27,982,672 |
| \$ 27,969,371 | \$ 24,751,558 |

$$
\$ \quad 7,777,174
$$

\$ 6,948,769

935,485
989,962

# Notes to Consolidated Financial Statements 

Note 1 - SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES

The accounting and reporting policies of AmeriBancShares, Inc. and Subsidiaries ("the Company") conform to generally accepted accounting principles and prevailing practices within the banking industry. The Company carries its assets and liabilities principally on the historical cost basis and follows the accrual method of accounting.

## Nature of Operations

The Company provides a variety of financial services to individual and business customers through its locations in Wichita Falls, Iowa Park and Flower Mound, Texas. The Company's primary deposit products are demand deposits, savings deposits, and certificates of deposit, and the primary lending products are commercial, real estate mortgages, and installment loans. The Company also provides trust services and vehicle and equipment leasing services to individual and business customers through its locations in Wichita Falls, Texas.

## Basis of Presentation

The accompanying consolidated financial statements include the accounts of AmeriBancShares, Inc. and its wholly-owned subsidiaries, ANB Realty Corp. and AmeriBancShares of Delaware, Inc. The financial statements also include American National Bank, which is a wholly-owned subsidiary of AmeriBancShares of Delaware, Inc. and American National Leasing Company, which is a wholly owned subsidiary of American National Bank. All significant intercompany transactions have been eliminated. The consolidated statements of income, changes in stockholders' equity, and cash flows include operations for the years ended December 31, 2001 and 2000.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions. In connection with the determination of the estimated losses on loans, management obtains independent appraisals for significant collateral.

The Company's loans are generally secured by specific items of collateral including real property, consumer assets and business assets. Although the Company has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent on local economic conditions in the real estate industry.

While management uses available information to recognize losses on loans, further reductions in the carrying amounts of loans may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require the Company to recognize additional losses based on their judgments about information available to them at the time of their examination.

Cash and Due From Banks

Included in cash and due from banks are legal reserve requirements which must be maintained on an average basis in the form of cash and balances due from the Federal Reserve and other banks.

## Securities

In accordance with Statement of Financial Accounting Standards No. 115, "Accounting for Certain Debt and Equity Securities" (SFAS 115), securities are classified into three categories: held-to-maturity (HTM), available-for-sale (AFS) and trading.

Securities classified as held-to-maturity, which are those the Company has the positive intent and ability to hold to maturity, are reported at amortized cost. Securities classified as available-for-sale may be sold in response to changes in interest rates, liquidity needs, and for other purposes. Available-for-sale securities are reported at fair value and include securities not classified as held-to-maturity or trading. Trading securities are those held principally for the purpose of selling in the near future and are carried at fair value. The Company currently has no trading securities.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Unrealized holding gains and losses for available-for-sale securities are excluded from earnings and reported, net of any income tax effect, as a separate component of stockholders' equity. Realized gains and losses are reported in earnings based on the adjusted cost of the specific security sold.

## Mortgage Loans Held for Sale

The mortgage loans held for sale are stated at the lower of cost or market. Such mortgage loans are aggregated by type for the purpose of valuation. Allowances which are necessary to reflect a reduction of the portfolio to the lower of cost or market are charged against income in the current period.

Loans and Allowance for Loan Losses

Loans are stated at the amount of unpaid principal, reduced by unearned discount and an allowance for loan losses. Unearned discount on installment loans is recognized as income over the terms of the loans by using the sum-of-the-months' digits method. Interest on other loans is calculated by using the simple interest method on daily balances of the principal amount outstanding. The allowance for loan losses is established through a provision for loan losses charged to expenses. Loans are charged against the allowance for loan losses when management believes that the collectibility of the principal is unlikely. The allowance for loan losses is an amount that management believes will be adequate to absorb probable losses on existing loans that may become uncollectible, based on evaluations of the collectibility of loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrowers' ability to pay.

Impaired loans are generally placed on nonaccrual when a loan is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more. Any unpaid interest previously accrued on those loans is reversed from income. Interest income generally is not recognized on specific impaired loans unless the likelihood of

# Notes to Consolidated Financial Statements (Continued) 

For the Years Ended December 31, 2001 and 2000

Note 1 - SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES (CONT'D)
further loss is remote. Interest payments received on such loans are applied as a reduction of the loan principal balance. Interest income on other impaired loans is recognized only to the extent of interest payments received.

## Other Real Estate Owned

Other real estate owned consists of real property acquired through foreclosure or deed in lieu of foreclosure. The Company has adopted Statement of Position 92-3 entitled "Accounting for Foreclosed Assets." In accordance with this statement, other real estate owned, in the amount of $\$ 692,829$ at December 31, 2001, is carried at the lower of fair value minus estimated selling costs or cost. There is no other real estate owned as of December 31, 2000. When property is acquired, the asset is recorded at its fair value and an allowance for estimated selling costs is provided. The allowance for other real estate owned is adjusted for increases or declines in the fair value of the assets; however, the allowance may not be reduced below zero.

## Premises and Equipment, and Depreciation

Premises and equipment are recorded at cost. Expenditures for maintenance and repairs are expensed, while expenditures for significant renewals and betterments are capitalized. When property is disposed of, the cost of the property and the related accumulated depreciation are removed from the accounts. The Company has elected to provide for depreciation on the straight-line method for financial reporting purposes and accelerated method for tax purposes.

Income Taxes

The Company files a consolidated income tax return with its whollyowned subsidiaries and their wholly-owned subsidiaries. Federal income tax expense or benefit has been allocated on a separate return basis.

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the basis of accumulated depreciation and the allowance for loan losses for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled.

## Intangible Assets

The excess cost over fair value of net assets of businesses acquired (goodwill) is amortized on a straight-line basis over periods generally not exceeding fifteen years. Intangible assets are included in other assets. All such intangible assets are periodically evaluated as to the recoverability of their carrying values.

## Net Income Per Common Share

Net income per common share is based on the weighted average number of common shares outstanding during the period.

Reclassification

For comparability, certain amounts in the 2000 financial statements have been reclassified, where appropriate, to conform with the financial presentation used in 2001.

Cash and Cash Equivalents

For purposes of recording cash flows, cash and cash equivalents include cash on hand, amounts due from banks, interest-bearing deposits in banks and federal funds sold. Generally, federal funds are purchased and sold for one-day periods.

## Recent Accounting Pronouncements

In July 2001, the Financial Accounting Standards Board issued SFAS 142, Goodwill and Other Intangible Assets, which will impact the Company's accounting for its reported goodwill. SFAS 142 eliminates the amortization of goodwill and other intangibles that are determined to have an indefinite life and requires, at a minimum, annual impairment tests for goodwill and other intangible assets. The standard is required to be implemented by the Company in its 2002 financial statements. At December 31, 2001, goodwill, net of accumulated amortization had a recorded value of approximately $\$ 4,156,000$. Management has yet to fully determine the initial effects of adoption of this pronouncement.

## Note 2 - INVESTMENT SECURITIES

The amortized cost and estimated market values of investments in debt securities are as follows:

|  | December 31, 2001 <br> Gross |  |  |  | Gross |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: |


| Securities to be Held to Maturity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Obligations of states and |  |  |  |  |
| political subdivisions | 329,484 | 6,297 |  | 335,781 |
| Mortgage-backed |  |  |  |  |
| securities | 2,244,957 | 66,027 |  | 2,310,984 |
| Totals | 2,574,441 | 72,324 |  | 2,646,765 |
| Other securities | 895,650 |  |  | 895,650 |
| Total investment securities | \$29,971,212 | \$470,202 | 45,794) | \$30,395,620 |

# Notes to Consolidated <br> Financial Statements (Continued) 

For the Years Ended December 31, 2001 and 2000

Note 2 - INVESTMENT SECURITIES (CONT'D)

|  | December 31, 2000 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Unrealized Gains | Unrealized Losses | Estimated Market Value |
| Securities Available For Sale |  |  |  |  |
| United States Agency securities | $\$ 15,013,184$ | \$ 49,169 | (\$ 9,851) | \$15,052,502 |
| Obligations of states and political subdivisions | 1,275,000 | 20,690 |  | 1,295,690 |
| Mortgage-backed securities | 8,917,296 | 82,720 | 9,850) | 8,990,166 |
| Totals | 25,205,480 | 152,579 | 19,701) | $\underline{25,338,358}$ |
| Securities to be Held to Maturity |  |  |  |  |
| United States Agency securities | 900,000 | 500 |  | 900,500 |
| Obligations of states and political subdivisions | 860,069 | 9,795 |  | 869,864 |
| Mortgage-backed securities | 3,336,547 | 51,102 | 1,127) | 3,386,522 |
| Totals | 5,096,616 | 61,397 | 1,127) | 5,156,886 |
| Other securities | 858,650 |  |  | 858,650 |
| Total investment securities | \$31,160,746 | \$213,976 | (\$ 20,828) | \$31,353,894 |

Other securities consist of common stock in the Federal Reserve Bank, Federal Home Loan Bank and Independent Bankers Financial Corporation and are carried at fair value.

The amortized cost and estimated market value of debt securities at December 31, 2001, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Securities Available for Sale |  | Securities to be Held to Maturity |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized <br> Cost | Estimated Market Value | Amortized $\qquad$ Cost | Estimated Market Value |
| Due in one year or less | \$ 100,000 | \$ 100,985 | \$ 210,118 | \$ 214,143 |
| Due after one year through five years | 5,503,362 | 5,745,983 |  |  |
| Due after five years through ten years | 3,408,512 | 3,416,257 | 119,366 | 121,638 |
| More than ten years | 635,000 | 658,357 |  |  |
|  | 9,736,874 | 9,921,582 | 329,484 | 335,781 |
| Mortgage-backed securities | 10,264,247 | 10,431,623 | 2,244,957 | 2,310,984 |
| Equity securities | 6,500,000 | 6,500,000 |  |  |
| Totals | \$ 26,501,121 | \$ 26,853,205 | \$ 2,574,441 | \$ 2,646,765 |

There were no sales of securities during 2001 or 2000.

Investment securities with a book value of approximately $\$ 23,267,480$ and $\$ 22,545,051$ at December 31, 2001 and 2000, respectively, were pledged to secure deposits and for other purposes as required by law.

Note 3 - LOANS AND ALLOWANCE FOR LOAN LOSSES

A summary of loan categories is as follows:

|  | December 31, |  |
| :--- | ---: | ---: | ---: |
| $&{\multicolumn{1}{c}{2001}2 0 0 1} &{\multicolumn{1}{c}{2000}2 0 0 0} \\ {$  Commercial and industrial $} &{\$ 31,372,367} &{\$ 24,701,177} \\ {\text { Real estate - other }} &{91,097,586} &{ } &{84,392,154} \\ {\text { Real estate - construction }} &{20,183,709} &{ } &{15,742,817} \\ {\text { Consumer - installment }} &{18,599,715} &{ } &{15,919,766} \\ {\text { Overdrafts }} &{12,919} &{52,860} \\ { } &{ } &{ } &{ } \\ {\text { Total loans }} &{\$ 161,266,296} &{\$ 140,808,774} \\ {\hline}$ |  |  |

The Company had no loans to borrowers engaged in similar activities which exceeded 5\% of total assets at December 31, 2001 other than as disclosed above.

Mortgage loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balances of mortgage loans serviced for others was $\$ 10,129,195$ and $\$ 9,261,659$ at December 31, 2001 and 2000, respectively. Custodial escrow balances maintained in connection with the foregoing loan servicing, and included in demand deposits, were approximately $\$ 42,469$ and $\$ 38,386$ at December 31, 2001 and 2000, respectively.

Impaired loans having carrying values of $\$ 1,258,477$ and $\$ 410,815$ at December 31, 2001 and 2000, respectively, have been recognized in conformity with SFAS 114 as amended by SFAS 118. The average recorded investment in impaired loans during 2001 and 2000 was $\$ 466,820$ and $\$ 250,012$, respectively. The total allowance for loan losses related to those loans was $\$ 485,288$ and $\$ 45,145$ on December 31,2001 and 2000, respectively. No payments on these loans were recorded as interest income when received in 2001 or 2000. There were no material commitments to lend additional funds to debtors whose loans were classified as impaired as of December 31, 2001 or 2000.

Loan maturities and rate sensitivity of the loan portfolio at December 31, 2001 and 2000, including mortgage loans held for resale less loans on nonaccrual, are as follows:

|  |  | 2001 |  | 2000 |
| :---: | :---: | :---: | :---: | :---: |
| Fixed rate loans with a remaining maturity of: |  |  |  |  |
| Three months or less | \$ | 8,432,777 | \$ | 6,698,771 |
| Over three months through twelve months |  | 16,221,802 |  | 10,315,606 |
| Over one year through five years |  | 49,958,246 |  | 49,271,374 |
| Over five years |  | 15,778,740 |  | 15,866,599 |
| Total fixed rate loans | \$ | 90,391,565 | \$ | 82,152,350 |
| Variable rate loans with a repricing frequency of: |  |  |  |  |
| Quarterly or more frequently | \$ | 61,271,393 | \$ | 49,081,079 |
| Annually or more frequently, but less frequently than |  |  |  |  |
| quarterly |  | 6,225,747 |  | 5,803,554 |

Note 3 - LOANS AND ALLOWANCE FOR LOAN LOSSES (CONT’D)

| Every five years or more frequently, but less frequently than annually | 2001 | 2000 |
| :---: | :---: | :---: |
|  | 3,818,063 | 3,743,114 |
| Less frequently than every five years | 217,000 | 435,251 |
| Total variable rate loans | \$ 71,532,203 | \$ 59,062,998 |

A summary of the changes in allowance for loan losses is as follows:

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of year | \$ | 1,418,538 | \$ | 1,293,987 |
| Provision for loan losses |  | 719,061 |  | 365,000 |
| Loans charged off |  | $256,073)$ |  | 272,512 |
| Recoveries of loans previously charged off |  | 35,064 |  | 32,063 |
| Balance at end of year | \$ | 1,916,590 | \$ | 1,418,538 |

The allowance for financial statement purposes exceeded the federal income tax allowance by $\$ 1,168,600$ and $\$ 650,547$ at December 31, 2001 and 2000, respectively.

Note 4 - PREMISES AND EQUIPMENT

A summary of premises, equipment and land improvements and related accumulated depreciation is as follows:

|  | Estimated Useful Lives | December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2001 | 2000 |
| Land |  | \$ 1,472,998 | \$ 1,272,998 |
| Premises | 5-40 years | 7,001,188 | 5,540,942 |
| Furniture, fixtures and equipment | 3-10 years | 4,542,694 | 4,227,773 |
| Land improvements | 5-20 years | 481,446 | 461,347 |
| Lease equipment | 3-5 years | 6,308,423 | 6,135,507 |
|  |  | 19,806,749 | 17,638,567 |
| Less accumulated depreciation |  | 6,239,392 | 5,423,896 |
| Totals |  | \$13,567,357 | \$12,214,671 |

Depreciation expense amounted to $\$ 1,697,158$ and $\$ 1,576,068$ in 2001 and 2000, respectively.

Premises of \$7,001,188 at December 31, 2001 includes $\$ 1,632,797$ in construction costs related to an expansion of the Company's main facility. Estimated additional costs of the expansion to be completed during 2002 total $\$ 444,550$.

Note 5- DEPOSITS

Included in time deposits are certificates of deposit in amounts of $\$ 100,000$ or more. The aggregate amount of short-term jumbo certificates of deposit, each with a minimum denomination of $\$ 100,000$, was $\$ 45,091,184$ and $\$ 26,886,615$ at December 31, 2001 and 2000, respectively.

At December 31, 2001 and 2000, the scheduled maturities of certificates of deposit are as follows:

|  | December 31, |  |
| :--- | ---: | ---: |
|  | $\frac{2001}{2000}$ | $\frac{2000}{\$ 52,125,347}$ |
| $\$ 20,625,391$ |  |  |
| Less than three months | $\underline{31,151,781}$ | $34,175,995$ |
| Four to twelve months | $\underline{27,638,580}$ | $37,990,760$ |
| One to five years | $\underline{\$ 110,915,708}$ | $\$ 92,792,146$ |
| Totals |  |  |

## Note 6 - OTHER BORROWED FUNDS

Federal funds purchased are generally purchased on a daily basis. Other borrowed funds consist of Federal Home Loan Bank advances, secured by customer loans and mortgage-backed securities collateralized by one-to-four family residences. The Federal Home Loan Bank advance has a fixed interest rate of $5.90 \%$ and is to be repaid in ninety-six monthly installments with a balloon payment due March 1, 2002. The advance was used by the Company to fund fixed interest rate residential loans to its customers.

## Note 7 - INCOME TAXES

The provision for income taxes consists of the following:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  |
| Current income tax expense: Federal | \$ | 818,243 | \$ | 1,137,527 |
| Deferred income tax expense (benefit) arising from: |  |  |  |  |
| Excess of tax over financial accounting depreciation |  | 67,331 |  | 205,353 |
| Accounting for bad debt expense |  | 176,138) |  | 18,547) |
| Writedown of other real estate owned |  | 3,400) |  |  |
| Federal Home Loan <br> Bank stock dividends |  | 12,580 |  | 18,258 |
| Deferred compensation benefits |  | 92,636) |  | 57,762) |
| Deferred loan fee income |  | 1,357) |  | 3,769) |
| Charitable contributions |  |  |  | 3,685) |
| Organization costs |  | 3,722 |  | 3,721 |
|  |  | 189,898) |  | 143,569 |
| Total income tax expense | \$ | 628,345 |  | 1,281,096 |

The difference between the consolidated financial statement income tax expense and amounts computed by applying the statutory federal income tax rate of $34 \%$ to consolidated income before taxes is primarily attributable to investments in tax-exempt securities, tax-exempt increases in cash surrender value of life insurance, and certain other transactions.

As of December 31, 2001 and 2000, there are no unused net operating losses or tax credits available for carryover to future periods for either financial reporting or tax reporting purposes.

Net deferred federal income tax liabilities of \$120,171 and \$235,538 are included in other liabilities as of December 31, 2001 and 2000, respectively. The accumulated tax effects of each type of income and expense item that gave rise to deferred taxes are as follows:

## Notes to Consolidated

Financial Statements (Continued)
For the Years Ended December 31, 2001 and 2000

Note 7 - INCOME TAXES (CONT'D)

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  |
| Deferred tax assets: |  |  |  |  |
| Excess of tax cost over financial cost for fixed assets | \$ | 278,035 | \$ | 1,062 |
| Allowance for loan losses |  | 397,324 |  | 221,186 |
| Writedowns of other real estate owned |  | 3,400 |  |  |
| Deferred compensation benefits |  | 512,150 |  | 419,514 |
| Deferred loan fee income |  | 35,585 |  | 34,228 |
| Organization costs |  | 1,241 |  | 4,963 |
| Total deferred tax assets |  | 1,227,735 |  | 680,953 |
| Deferred tax liabilities: |  |  |  |  |
| Depreciation | ( | 1,128,008) | ( | 783,650) |
| Federal Home Loan Bank stock dividends | ( | 99,756) | ( | 87,176) |
| Amortization | ( | 433) | ( | 487) |
| Net unrealized appreciation on securities available for sale |  | 119,709) | ( | 45,178) |
| Total deferred tax liablilities |  | 1,347,906) |  | 916,491) |
| Total net deferred tax assets (liabilities) | (\$ | 120,171) | (\$ | 235,538) |

Federal income taxes currently receivable of $\$ 94,204$ at December 31, 2001, are included in other assets. Federal income taxes currently payable of $\$ 59,190$ at December 31, 2000 are included in other liabilities.

The Company was not liable for state income taxes in 2001 or 2000.

## Note 8 - PENSION PLAN

The Company maintains a leveraged employee stock ownership 401(k) plan ("KSOP"). The KSOP periodically borrows from unrelated lenders to acquire stock for future allocation to KSOP participants. The KSOP provides for voluntary employee salary reduction contributions, voluntary employee after-tax contributions, discretionary employer salary reduction matching contributions, and additional discretionary employer contributions which the Company uses to pay interest on KSOP debt and KSOP debt principal reductions as the Company desires to release unallocated KSOP shares to the KSOP participants.

As shares are released from collateral, the Company reports compensation expense equal to the current market price of the shares. KSOP expense for 2001 and 2000 was $\$ 190,363$ and $\$ 300,000$, respectively. Employee salary reduction contributions of $\$ 235,438$ and $\$ 192,564$ were made in 2001 and 2000, respectively.

Note 9 - DEFERRED COMPENSATION PLANS

The Company maintains individually designed supplemental income plan agreements ("agreements") with certain designated employees and directors. The agreements provide a deferred compensation benefit payable at retirement or death.

The liability under the agreements is recorded based upon the present value of the deferred compensation benefits. At December 31, 2001
and 2000, the Company's accrued liability under the agreements was $\$ 1,506,324$ and $\$ 1,233,864$, respectively.

In connection with the funding of the agreements, the Company has purchased life insurance policies that it believes will fund the benefits payable pursuant to the agreements. The Company is owner and beneficiary of the life insurance policies. Other assets at December 31, 2001 and 2000, respectively, include $\$ 4,298,509$ and $\$ 3,648,350$ in cash value of these life insurance policies.

## Note 10 - RELATED-PARTY TRANSACTIONS

At December 31, 2001 and 2000, certain officers and directors, and companies in which they have a 10 percent or more beneficial ownership, were indebted to the Company in the aggregate amount of approximately $\$ 5,692,280$ and $\$ 5,536,632$, respectively. During 2001, $\$ 2,257,125$ of new loans were originated and repayments totaled $\$ 2,101,477$. All such loans were made in the ordinary course of business. All loans included in such transactions were made on substantially the same terms, including interest rates and collateral requirements, as those prevailing at the time for comparable transactions with other persons and did not involve more than the normal risk of loss or present other unfavorable features.

## Note 11 - COMMITMENTS AND CONTINGENT LIABILITIES

The Company's financial statements do not reflect various commitments and contingent liabilities which arise in the normal course of business and which involve elements of credit risk, interest rate risk and liquidity risk. These commitments and contingent liabilities are commitments to extend credit and standby letters of credit. A summary of the Company's commitments and contingent liabilities at December 31, 2001 and 2000, are as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2001 |  | 2000 |
| Commitments to extend credit | \$ | 26,398,421 | \$ | 22,304,945 |
| Standby letters of credit |  | 1,277,353 |  | 969,020 |
| Total | \$ | 27,675,774 | \$ | 23,273,965 |

Commitments to extend credit, and standby letters of credit all include exposure to some credit loss in the event of nonperformance of the customer. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties. Because these instruments have fixed maturity dates, and because many of them expire without being drawn upon, they do not generally present any significant liquidity risk to the Company. The Company has not incurred any significant losses on its commitments in either 2001 or 2000.

The Company is a party to litigation and claims arising in the normal course of business. Management, after consultation with legal counsel, believes that the liabilities, if any, arising from such litigation and claims will not be material to the Company's financial position.

## Note 12 - CONCENTRATIONS OF CREDIT

Substantially all of the Company's loans, commitments, credit card arrangements and standby letters of credit have been granted to customers in the Company's market area. Most customers are depositors of the Company. Investments in state and municipal securities also involve governmental entities within the Company's market area. The concentrations of credit by type of loan are set forth

# Notes to Consolidated Financial Statements (Continued) 

For the Years Ended December 31, 2001 and 2000

Note 12 - CONCENTRATIONS OF CREDIT (CONT’D)
in Note 3. The distribution of commitments to extend credit approximates the distribution of loans outstanding. Commercial and standby letters of credit were granted primarily to commercial borrowers. As a matter of policy, the Company does not extend credit to any single borrower or group of related borrowers in excess of \$2,635,626.

The Company occasionally maintains deposits and federal funds sold in excess of federally insured limits. Statement of Financial Accounting Standards No. 105 identifies these items as a concentration of credit risk requiring disclosure, regardless of the degree of risk. The risk is managed by maintaining all deposits in high quality financial institutions.

## Note 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used to estimate the fair value of each class of financial instruments as disclosed herein. The values are for disclosure purposes only and have not affected the carrying values of the assets and liabilities on the balance sheet.

## Cash and Short-Term Investments

For those short-term investments, the carrying amount is a reasonable estimate of fair value.

## Investment Securities

For debt securities held as investments, fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

## Loan Receivables

For certain homogeneous categories of loans, such as some residential mortgages, credit card receivables, and other consumer loans, fair value is estimated using the quoted market prices for securities backed by similar loans, adjusted for differences in loan characteristics. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

## Deposit Liabilities

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities.

## Other Borrowed Funds

The fair value of federal funds purchased is the amount payable upon demand at the reporting date. The fair value of the Federal Home Loan Bank advance is estimated by discounting the future cash flows using the current rates at which similar advances would be made to banks with similar credit ratings for the same remaining maturities.

Commitments to Extend Credit. Standby Letters of Credit and Financial Guarantees Written

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between the current levels of interest rates and the committed rates. The fair value of guarantees and letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date.

The estimated fair values of the Company's financial instruments at December 31, 2001 and 2000, are as follows:

|  | December 31, 2001 |  | December 31, 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount | Fair <br> Value | Carrying <br> Amount | Fair <br> Value |
| Financial assets: |  |  |  |  |
| Cash and short-term investments | $\$ 11,194,371$ | \$ 11,194,371 | \$ 18,961,558 | \$ 18,961,558 |
| Federal funds sold | 16,775,000 | 16,775,000 | 5,790,000 | 5,790,000 |
| Investment securities | 30,323,296 | 30,395,620 | 31,293,624 | 31,353,894 |
| Mortgage loans held for sale | 1,915,949 | 1,915,949 | 817,389 | 817,389 |
| Loans, net of unearned discount | $160,031,544$ | 162,994,408 | 139,383,521 | 136,065,099 |
| Less allowance for loan losses | $(1,916,590)$ | ( 1,916,590) | ( 1,418,538) | 1,418,538) |
| Loans, net of allowance | 158,114,954 | 161,077,818 | 137,964,983 | 134,646,561 |
| Financial liabilities: |  |  |  |  |
| Deposits | 217,338,949 | 220,207,000 | 194,620,236 | 194,833,000 |
| Federal funds purchased | 3,320,000 | 3,320,000 | 1,618,000 | 1,618,000 |
| Federal Home Loan |  |  |  |  |
| Bank advances | 473,871 | 473,871 | 524,764 | 524,764 |
| Unrecognized financial instruments: |  |  |  |  |
| Commitments to extend credit | 0 | 0 | 0 | 0 |
| Standby letters of credi | dit | 0 | 0 | 0 |

## Note 14 -REGULATORY MATTERS

The Bank is subject to the dividend restrictions set forth by the Comptroller of the Currency. Under such restrictions, the Bank may not, without the prior approval of the Comptroller of the Currency, declare dividends in excess of the lesser of the current and prior two years' undistributed earnings or the amount by which total capital exceeds the minimum allowable capital. The dividends, as of December 31, 2001 that the Bank could declare without the approval of the Comptroller of the Currency amounted to approximately \$2,526,368.

The Company and Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet

# Notes to Consolidated <br> Financial Statements (Continued) 

For the Years Ended December 31, 2001 and 2000

Note 14 - REGULATORY MATTERS (CONT'D)
Note 15 - MULTI-TIERED BANK HOLDING COMPANY STRUCTURE
items as calculated under regulatory accounting practices. The Company's and Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2001 and 2000, that the Company and Bank meet all capital adequacy requirements to which it is subject.

As of December 31, 2001, the most recent notification from the Office of the Comptroller of the Currency categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Company and Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category.

The Company's and Bank's actual capital amounts and ratios are also presented in the table.

As of December 31, 2001:
Total capital
(to isk-weighted assets)
Consolidated $\quad \$ 18,245,1710.6 \% \geq \$ 13,774,40 \geq 8.0 \% \geq \$ 17,218,10 \geq \geq 10.0 \%$
American National Bank $\$ 17,62,83910.3 \% \geq \$ 13,72,280 \geq 80.0 \% \geq \$ 17,154,100 \geq 10.0 \%$
Tier I capital
(to isk-weighted assest)
Consolidated
American National Bank
$16,328,7279.5 \% \geq 6,887,40 \geq 400 \% \geq 10,330,800 \geq 6.0 \%$

Tier I capital
(to average assets)
Consolidated $\quad 16,382,727 \quad 7.1 \% \geq 9,256,970 \geq 40 \% \geq 11,571,212 \geq 5.0 \%$
American Naional Bank $\quad 15,70,248 \quad 6.8 \% \geq 9,231,252 \geq 40 \% \geq \quad 11,539,065 \geq 5.0 \%$
As of December 31, 2000:
Total capital
(to isk-wewighted assets)
Consolidated
$\$ 16,30,33510.5 \% \geq \geq 12,222,320 \geq 8.0 \% \geq \$ 15,527,00 \geq 100 \%$
American Naional Bank $\$ 15,660,57710.1 \% \geq \$ 123,69,600 \geq 8.0 \% \geq \$ 15,462,00 \geq 10.0 \%$
Tier I capital
(to isk-wighted assets)
Consolidated $14,881,9889.6 \% \geq 6,211,60 \geq 40 \% \geq 9,316740 \geq 6.0 \%$
Americian Naional Bank $14,24,419 \quad 9.2 \% \geq 6,184,800 \geq 40 \% \geq 9,277,20 \geq \geq 6.0 \%$
Tier I capital
(to areage assest)
Consolidated
American National Bakk

On February 19, 1997, an application was filed with the Federal Reserve Bank to authorize the formation of a multi-tiered bank holding company structure consisting of a Texas based parent company, AmeriBancShares, Inc. and a Delaware based intermediate holding company, AmeriBancShares of Delaware, Inc. Upon receipt of proper authorization of the holding company structure from the Federal Reserve Bank, the stock of American National Bank ("the Bank") was transferred to AmeriBancShares of Delaware, Inc. with the stockholders of the Bank receiving three shares of AmeriBancShares, Inc. common stock in exchange for each share of Bank common stock. The transfer was effective May 1, 1997 and was accomplished by the formation of a new bank subsidiary by AmeriBancShares of Delaware, Inc., with an initial capitalization of $\$ 240,000$. The new bank subsidiary was merged with the Bank and the surviving entity retained the name of the Bank. On May 1, 1997, AmeriBancShares, Inc. formed an additional subsidiary, ANB Realty Corp., to acquire and develop real estate in Flower Mound, Texas.

# Consolidating Balance Sheet 

Pages 18-19
Consolidating Statement of Income
Pages 20-21
Consolidating Statement of Cash Flows
Pages 22-23

## Consolidating

## ASSETS

Cash and due from banks, noninterest bearing
Federal funds sold
Total cash and cash equivalents
Securities available for sale

| American <br> National <br> Leasing Co. |
| :---: |
| $\$ 55,243$ |
| 57,243 |

American
National
Bank
\$ 11,192,477
16,775,000

26,853,205
Securities to be held to maturity
Other securities
Total investment securities $\qquad$
2,574,441
$\qquad$
$\qquad$
895,650

Mortgage loans held for sale
1,915,949

164,695,015
( $\quad 997,827$ )
( $\quad 1,866,590)$
161,830,598
Premises and equipment, net
Accrued interest receivable

| $1,492,985$ |
| ---: |
| $\left(\begin{array}{r}236,925) \\ 50,000) \\ (1,206,060 \\ \hline\end{array}\right.$ |

4,842,044
8,085,285

2,168,577

Other assets
270,854
\$ $\qquad$
\$ 243,547,811
\$ 45,863,872
5,378,236
53,255,134
110,915,708
2,000,000
3,320,000

473,871
448,574
$1,800,032$
$223,455,427$

Commitments and contingencies
Stockholders' equity:
Common stock
Surplus
Undivided profits and capital reserves
Treasury stock at cost
Accumulated other comprehensive income:
Net unrealized appreciation on securities available for sale Total stockholders' equity

Total liabilities and stockholders' equity
$\$ \quad 6,376,201$

1,680,000
2,090,826
16,089,182

232,376
\$ 243,547,811


## Consolidating

## Statement of Income

AmeriBancShares, Inc. and Subsidiaries, December 31, 2001

|  | American <br> National <br> Leasing Co. |  |  | American National Bank |
| :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |
| Interest and fees on loans | \$ | 99,561 | \$ | 12,853,182 |
| Interest on investment securities |  |  |  | 1,716,081 |
| Interest on federal funds sold |  |  |  | 563,158 |
| Total interest income |  | 99,561 |  | 15,132,421 |
| Interest expense: |  |  |  |  |
| Interest on deposits: |  |  |  |  |
| Savings |  |  |  | 87,561 |
| Money market and NOW accounts |  |  |  | 1,190,146 |
| Time |  |  |  | 6,338,591 |
| Total interest on deposits |  |  |  | 7,616,298 |
| Interest on federal funds purchased |  |  |  | 94,260 |
| Interest on Federal Home Loan Bank advances |  |  |  | 29,594 |
| Interest on notes payable |  | 280,358 |  |  |
| Total interest expense |  | 280,358 |  | 7,740,152 |
| Net interest income | ( | 180,797) |  | 7,392,269 |
| Provision for loan losses |  | 159,061 |  | 560,000 |
| Net interest income after provision for loan losses | ( | 339,858) |  | 6,832,269 |
| Other operating income: |  |  |  |  |
| Service charges on deposit accounts |  |  |  | 697,329 |
| Trust fee income |  |  |  | 2,925,134 |
| Gain on sale of mortgage loans |  |  |  | 601,686 |
| Rent income |  | 1,618,106 |  |  |
| Earnings from subsidiary |  |  |  | 203,956 |
| Other, net |  | 119,301 |  | 394,998 |
| Total other operating income |  | 1,737,407 |  | 4,823,103 |
| Other operating expenses: |  |  |  |  |
| Salaries and bonuses |  | 138,228 |  | 3,609,012 |
| Employee benefits |  | 32,367 |  | 1,274,254 |
| Premises and equipment |  | 1,141,417 |  | 1,197,456 |
| Advertising |  |  |  | 222,398 |
| Data processing expense |  |  |  | 308,021 |
| Printing, stationery and supplies |  | 4,433 |  | 162,834 |
| Professional fees |  |  |  | 122,066 |
| Other operating expenses |  | 113,269 |  | 1,710,131 |
| Total other operating expenses |  | 1,429,714 |  | 8,606,172 |
| Income before income taxes | ( | 32,165) |  | 3,049,200 |
| Provision for income taxes | ( | 236,121) |  | 875,571 |
| Net income | \$ | 203,956 | \$ | 2,173,629 |


| AmeriBancShares of Delaware, Inc. |  | ANB <br> Realty Corp. |  | iBancShares, Inc. |  | assification <br> Elimination <br> Entries | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | \$ |  | \$ |  | (\$ | 280,358) | \$ | $\begin{array}{r} 12,672,385 \\ 1,716,081 \\ 563,158 \\ \hline \end{array}$ |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | 280,358) | 14,951,624 |  |  |
|  |  |  |  |  |  |  |  |  | 87,561 |
|  |  |  |  |  |  |  |  | 1,190,146 |
|  |  |  |  |  |  |  |  | 6,338,591 |
|  |  |  |  |  |  |  |  | 7,616,298 |
|  |  |  |  |  |  |  |  | 94,260 |
|  |  |  |  |  |  |  |  | 29,594 |
|  |  |  |  |  | ( | 280,358) |  |  |
|  |  |  |  |  |  | 280,358) |  | 7,740,152 |
|  |  |  |  |  |  |  |  | 7,211,472 |
|  |  |  |  |  |  |  |  | 719,061 |
|  |  |  |  |  |  |  |  | 6,492,411 |
|  |  |  |  |  |  |  |  | 697,329 |
|  |  |  |  |  |  |  |  | 2,925,134 |
|  |  |  |  |  |  |  |  | 601,686 |
|  |  |  |  |  |  |  |  | 1,618,106 |
| 2,173,629 |  |  |  | 2,155,449 | ( | 4,533,034) |  |  |
|  |  |  |  |  |  | 10,628) |  | 503,671 |
| 2,173,629 |  |  |  | 2,155,449 |  | 4,543,662) |  | 6,345,926 |
|  |  |  |  |  |  |  |  | 3,747,240 |
|  |  |  |  |  |  |  |  | 1,306,621 |
|  |  | 20,578 |  |  |  |  |  | 2,359,451 |
|  |  |  |  |  |  |  |  | 222,398 |
|  |  |  |  |  |  |  |  | 308,021 |
|  |  |  |  |  |  |  |  | 167,267 |
|  |  |  |  |  |  |  |  | 122,066 |
| 5,153 |  | 150 |  | 125 | ( | 10,628) |  | 1,818,200 |
| 5,153 |  | 20,728 |  | 125 | ( | 10,628) |  | 10,051,264 |
| 2,168,476 | ( | 20,728) |  | 2,155,324 | ( | 4,533,034) |  | 2,787,073 |
| 619) |  | 7,082) | ( | 3,404) |  |  |  | 628,345 |
| \$ 2,169,095 | (\$ | 13,646) | \$ | 2,158,728 | (\$ | 4,533,034) | \$ | 2,158,728 |

## Consolidating Statement

Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash provided by operations: Depreciation
Amortization of intangibles
Provision for loan losses
Provision for losses on other real estate owned
Provision (benefit from) for deferred taxes
Gain on sale of mortgage loans
Gain on disposal of premises and equipment
Amortization of premium on investment securities
Accretion of discount on investment securities
Proceeds from sales of mortgage loans
Mortgage loans funded
Unconsolidated earnings from subsidiaries
(Increase) decrease in:
Prepaid expenses
Accrued interest receivable
Income taxes receivable
Miscellaneous other assets
Increase (decrease) in:
Accrued interest payable
Income taxes payable
Other taxes payable
Other accrued expenses
Net cash provided by (used in) operating activities
Cash flows from investing activities:
Proceeds from maturities of securities available for sale
Proceeds from maturities of securities held to maturity
Purchase of securities available for sale
Purchase of other securities
Purchase of cash value life insurance
Cash paid to subsidiaries
Dividends received from subsidiaries
Net increase in loans
Purchase of premises and equipment
Proceeds from sale of premises and equipment
Net cash provided by (used in) investing activities
Cash flows from financing activities:
Net increase in deposits
Net increase in federal funds purchased
Net decrease in Federal Home Loan Bank advances
Net increase in other borrowed funds
Cash received from parent company
Dividends paid
Net cash provided by (used in) financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

| American | American |
| :---: | :---: |
| National | National |
| Leasing Co. | Bank |

\$ 203,956

1,118,419
159,061

38,828
( 2,045 )


18,862,760
2,516,207
( 20,204,416)
( 37,000)
( 424,956 )

| $\left(\begin{array}{r}722,929)\end{array}\right.$ | $\left(\begin{array}{r}20,929,702 \\ 2,345,567)\end{array}\right.$ |
| :--- | :--- |
| $\left(\begin{array}{r}2,020,578) \\ 9,733 \\ \hline 1,579,262\end{array}\right.$ | $\left(\begin{array}{r}22,227,912\end{array}\right)$ |

22,745,853
1,702,000
( 50,893 )
( $\quad \begin{aligned} & 1,022,840) \\ & 23,374,120\end{aligned}$
3,218,340
24,749,137
\$ 27,967,477


## Officers and Directors

Of American National Bank

## OFFICERS

## Administration

John B. "Bo" Stahler
President and CEO
Debbie Toby
Banking Officer

## Loan Department

Dwight L. Berry
Executive Vice President
Don Whatley
Senior Vice President
Vicki Nason
Assistant Vice President/Credit and Collateral
Doris McGregor Steinberger
Assistant Vice President/Compliance Officer
Linda Musgrave
Banking Officer
Peggy Carr
Banking Officer

## Trust and Investment Services

Timothy G. Connolly
Senior Vice President / Senior Trust Officer
Sharon L. Moore
Vice President/Trust Officer
Randy Martin
Vice President/Trust Officer
Linda Wilson
Vice President/Trust Officer
Kelly J. Smith
Vice President/Trust Officer
Jeff Schultz
Vice President/Trust \& Investments
Michael Boyle
Assistant Vice President/Compliance
Brad Davidson
Assistant Vice President/Employee Benefits
Kevin Goldstein
Assistant Vice President/Security Sales/Primevest

## Mortgage Loan Department

W.O. Franklin

Senior Vice President
Cathy Patterson
Assistant Vice President
Donna Vaughn
Mortgage Loan Officer
Maggie Harney
Funding Officer

## Support Personnel

Roy T. Olsen, Jr.
Senior Vice President/Operations
Blake Andrews
Vice President/Controller
Nancy Vannucci
Vice President/Internal Auditor
Susan Cast
Vice President/Teller Operations
June Streight
Vice President/Cashier
Kenneth L. Haney
Assistant Vice President/Calling Officer
Nancy Davis
Banking Officer

## Downtown Office

Johnny Clark
Senior Vice President/Manager
John W. Kable
Senior Vice President/Loans
Gail Natale
Marketing Director
William Patty
Assistant Vice President/Loans
Marva Pieratt
Banking Officer

## Flower Mound Office

Sam Wilson
Vice President/Manager
Kristin Feeback
Loan Officer

## Iowa Park Office

Randall R. Gibson
Vice President/Manager

American National Leasing Company
Don McKinney
Vice President/Manager
James H. Wright
Leasing Officer

## DIRECTORS

Curtis W. Smith
Chairman of the Board
John B. "Bo" Stahler
President and CEO
Dwight L. Berry
Johnny Clark*
Timothy G. Connolly*
W.O. Franklin*

Frank Gibson
Juliana Hanes
Harold Haynes
Milburn Nutt
Dr. George Ritchie
Bill Rowland
Stanley P. Rugeley
Robert Scott
Don Whatley*
Peggie Woodruff
Ben D. Woody


