

# Geing PLATINUM 2007 Annual Report

AmeriBancShares, Inc.

## President's Message



I am pleased to report that American National Bank enjoyed another tremendous year in 2007. On a consolidated basis, AmeriBancShares, Inc. earned \$4,716,098, just slightly less than the previous year's total, which was an all time record.

We continue to enjoy excellent loan growth, and coupled with a strong net interest margin, net interest income was up over \$900,000, an increase of nearly 7%. In addition, non-interest income remains a significant contributor to American National Bank's gross revenue, as the total of \$8,052,969 in non-interest income represents nearly 27% of the Bank's total revenue. Very few banks our size, and in fact very few banks regardless of size, generate such a large percentage of non-interest income. Fees generated from Trust activities, the gain on sale of mortgage loans, the rental income from leases generated by American National Leasing, and insurance premiums and fees provided by Archer Title of Texas all contributed to the total.

Interest and fees on loans continues to be American National Bank's bread and butter, however, insofar as revenue is concerned. The total of \$18,932,830 for 2007 was nearly \$3MM greater than the prior year, an increase of 18.5%. Executive Vice President Dwight Berry heads up a tremendous staff of loan officers that are second to none. At year-end, net loans outstanding were in excess of \$233 million, up nearly \$15 million from the prior year. Even with the additional loan growth, American National Bank's net loan losses totaled less than \$12,000, further testament to the fact that the loan officers are growing the loan totals without comprising the quality of the portfolio.

The earnings performance allowed us to grow the equity of AmeriBanc-Shares, Inc. \$3 million for the year, a 10% increase over the December 31, 2006 total, and the annual dividend was raised to \$.83 per share, an increase of \$.05 per share. It was the 21st year in a row the annual dividend has increased. Other positive indicators of the performance of the Bank in 2007 include a 10.2% increase to \$16.52 in the book value of the holding company, as well a Return on Average Assets of 1.44% and a Return in Average Equity of 15.04%.

As we begin a new year, the challenges facing us are numerous. First and foremost, the current declining interest rate environment is going to have a significant impact on earnings. As we have historically maintained an asset sensitive position within the Balance Sheet, when interest rates go up our earnings increase as well, but when the rates decline the reverse is true. With the recent Fed cuts beginning in the 4th quarter of 2007, and the expectation of further cuts in 2008, we anticipate our earnings will be off significantly, possibly by as much as 15%. We are aggressively managing both sides of the Balance Sheet to maximize our return, but the reality is as long as rates are trending downward the Bank's net-interest margin will be negatively impacted. This is due to the fact that a vast majority of our loans reprice immediately at the time of each rate cut while a large amount of our deposits are tied to fixed maturities, and as a result we are paying a higher rate on our funding costs until they mature and can be repriced at a lower rate.



John B. "Bo" Stahler President and CEO

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In spite of the forecast for reduced earnings in 2008, we do have several exciting projects in the works. With the growth the Bank has experienced over the past few years, the main facility on Midwestern Parkway and Maplewood has reached capacity. We are literally out of room to put any new people we may need to hire, and parking has become a problem as well. To alleviate the situation, we recently purchased the old State Farm Insurance Claims Office just down the street at the corner of Maplewood and Elmwood. Our plans are to consolidate the Bank's Mortgage Loan Department and Archer Title Company in that facility once the remodeling has been completed to accommodate their needs. With the mortgage operation moving out we will then be able to utilize that space for expansion of both our front and back office operations, as well as free up some much needed parking spaces around the Bank.

We also recently opened a travel club which we are calling the Platinum Circle. Donna Adams, who has numerous years of experience in this area, joined the Bank this past year. She already has some great trips planned as well as other events scheduled throughout the course of the coming year. I encourage you to drop by the Bank and visit with Donna and let her show you the Platinum Circle Club room we have opened in the Archer Title Building just to the north of the Main Bank.

Steve Cookingham has also joined our Bank as a Senior Vice President in our Commercial Loan Department. As many of you may recall, Steve worked for our Bank a number of years ago and we are excited that he has re-joined the team.

Without a doubt, the future of the Bank and its subsidiaries remains bright. American National Bank's investment and insurance products offered through PrimeVest Financial Services has grown tremendously this past year, as our two Investment Officers, Kevin Goldstein and Janice Adams, are doing a wonderful job. The Bank's two operating subsidiaries, Archer Title of Texas and American National Leasing under the leadership of Judy McLemore and Mike Cuba respectively, are both showing great promise as well.

It is imperative, however, that we continue to find ways to grow the Bank to offset the inevitable rise in operating expenses. As shareholders, I urge you to support your investment by taking advantage of our many services. Whether your needs are Trust related, a home loan, some type of lease, investment services, title services, lending needs or simply a deposit source, we have it all. Please allow us the opportunity to serve whatever banking needs you may have and watch your investment grow.

> John B. "Bo" Stahler President & CEO

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Dwight Berry, Executive Vice President, Loans

Steve Cookingham, Senior Vice President. Commercial Loans

Kevin Goldstein, Vice President, Investment Services

Janice Adams, Investment Executive

Judy McLemore, Vice President, Archer Title of Texas, Inc.

Mike Cuba. National Leasing



# PLATINUM irele

Donna Adams Platinum Circle Coordinator

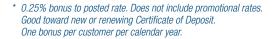
Platinum Circle is a special organization that provides qualifying customers of American National Bank with exclusive privileges. These include a meeting room for private parties, receptions and other functions; luxurious escorted travel opportunities, free and discounted bank services, seminars and more.

#### Membership Qualifications:

\$25,000 in total deposits. These deposits may be in any type of American National Bank account including investments and trust, however membership requires that the member have at least one checking, savings or money market account.

#### **Benefits**

- Use of the Platinum Room
- Advanced notice of promotions and financial product information
- Escorted travel day excursions, domestic and international tours
- Member only exclusive events
- 0.25% Bonus on one Certificate of Deposit per calendar year\*
- 25% discount on any personal check order
- No fee Stop Payments
- No fee Cashier's and Traveler's Checks (single party)
- 20% discount on Safe Deposit Box (upon availability)
- Newsletters announcing upcoming trips and events





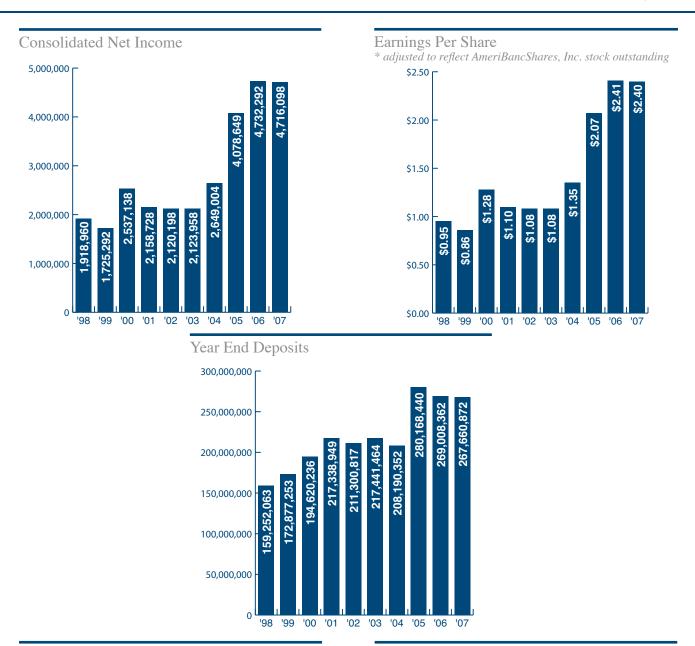


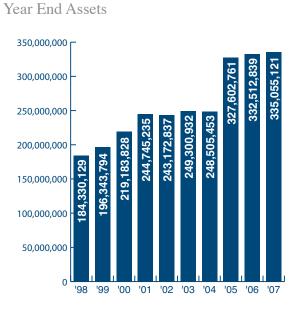


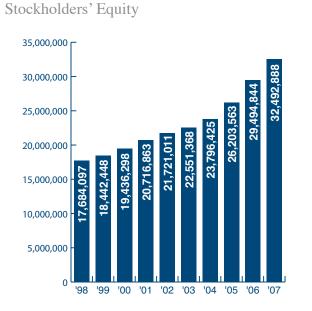


## Financial Highlights

	Year Ended I		
	2007	2006	% Change
Earnings			
Net Interest Income	14,147,895	13,231,989	+ 6.9
Provision For Loan Losses	348,000	285,000	+ 22.1
Non-Interest Income	8,052,969	7,348,798	+ 9.6
Non-Interest Expense	15,026,569	13,502,849	+ 11.3
Net Income	4,716,098	4,732,292	- 0.3
Share Data			
Net Income	2.40	2.41	- 0.4
Dividends Paid	.83	.78	+ 6.4
Book Value	16.52	14.99	+ 10.2
Returns			
Return on Average Assets	1.44	1.43	+ 0.7
Return on Average Equity	15.04	16.97	
Financial Position at Year End			
Total Assets	335,055,121	332,512,839	
Loans (Net)	233,795,444	219,012,490	
Reserve for Loan Losses	2,817,822	2,614,270	
Deposits	267,660,872	269,008,362	
Equity	32,492,888	29,494,844	









## **Independent Auditor's Report**

To the Board of Directors and Stockholders of AmeriBancShares, Inc. and Subsidiaries

We have audited the accompanying consolidated balance sheets of AmeriBancShares, Inc. and Subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of AmeriBancShares, Inc. and Subsidiaries as of December 31, 2007 and 2006, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating schedules presented following the Notes to Consolidated Financial Statements are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, and cash flows of the individual companies. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Payne Smith & Jones, P.C.

Payne Smith & Jones, P.C.

Wichita Falls, Texas February 5, 2008

## **Consolidated Balance Sheets**





ASSETS		2007		2006
Cash and due from banks, noninterest bearing	\$	11,209,973	\$	11,239,346
Time deposits in banks Federal funds sold		800,000 12,300,000		1,300,000 4,495,000
Total cash and cash equivalents		24,309,973		17,034,346
Securities available for sale		42,799,222		62,250,397
Securities to be held to maturity (approximate market value of \$272,718 in 2007 and \$332,224 in 2006) Other securities (approximate market value of		274,101		334,505
\$1,083,550 in 2007 and \$1,240,325 in 2006)  Total investment securities		1,083,550 44,156,873		1,240,325 63,825,227
Mortgage loans held for sale		759,815		1,205,813
Loans Less: Unearned discount Allowance for loan losses Loans, net	(	237,130,534 517,268) 2,817,822) 233,795,444	(	222,172,858 546,098) 2,614,270) 219,012,490
Premises and equipment, net		12,960,947		12,590,467
Accrued interest receivable		1,923,149		2,061,106
Goodwill		4,219,475		4,219,475
Intangible assets		781,539		976,924
Other assets		12,147,906		11,586,991
Total assets	\$	335,055,121	\$	332,512,839
LIABILITIES AND STOCKHOLDERS' EQUITY  Deposits:  Demand deposits  Savings deposits  Money market and NOW accounts  Time certificates of deposit  Total deposits	\$	19,469,927 86,748,147 44,290,719 117,152,079 267,660,872	\$	30,337,257 74,533,632 45,231,535 118,905,938 269,008,362
Federal funds purchased Repurchase agreements Other borrowed funds Junior Subordinated Debentures Accrued interest payable Other liabilities		8,969,609 3,368,147 10,144,975 7,217,000 401,069 4,800,561		9,405,159 872,036 11,492,633 7,217,000 398,224 4,624,581
Total liabilities		302,562,233		303,017,995
Commitments and contingencies				
Stockholders' equity: Common stock (par value \$2.50; 5,000,000 shares authorized, 2,016,000 issued and 1,967,000 outstanding) Surplus Undivided profits and capital reserves Treasury stock at cost (49,000 shares) Unearned KSOP shares Accumulated other comprehensive income (loss): Net unrealized appreciation (depreciation) on securities available for sale, net of tax of \$31,724 in 2007 and (\$94,259) in 2006	(	5,040,000 10,878,386 17,724,920 882,000) 330,000)	(	5,040,000 10,878,386 14,641,432 882,000)
Total stockholders' equity		32,492,888		29,494,844
Total liabilities and stockholders' equity	\$	335,055,121	\$	332,512,839



## **Consolidated Statements of Income**

For the Years Ended December 31, 2007 and 2006

Interest income:		2006
Interest and fees on loans	\$ 18,932,830	\$ 15,979,371
Interest on investment securities	2,628,638	3,494,626
Interest on time deposits in banks	45,823	138,311
Interest on federal funds sold	219,916	275,780
Total interest income	21,827,207	19,888,088
Interest expense:		
Interest on deposits:		
Savings	130,955	125,889
Money market and NOW accounts	859,974	859,176
Time	5,103,456	4,466,360
Total interest on deposits	6,094,385	5,451,425
Interest on federal funds purchased	440,221	258,738
Interest on repurchase agreements	89,838	5,195
Interest on other borrowed funds	538,097	455,850
Interest on Junior Subordinated Debentures	516,771	484,891
Total interest expense	7,679,312	6,656,099
Net interest income	14,147,895	13,231,989
Provision for loan losses	348,000	285,000
Net interest income after provision for loan losses	13,799,895	12,946,989
Other operating income:		
Service charges on deposit accounts	576,377	691,480
Trust fee income	3,806,167	3,474,169
Gain on sale of mortgage loans	666,212	572,113
Rent income	817,636	976,505
Other, net	2,186,577	1,634,531
Total other operating income	8,052,969	7,348,798
Other operating expenses:		
Salaries and bonuses	5,807,224	5,195,053
Employee benefits	2,923,402	2,491,071
Premises and equipment	1,694,446	2,317,092
Advertising	326,540	297,083
Data processing expense	459,186	478,161
Printing, stationery and supplies	259,235	235,493
Professional fees	171,242	151,217
Other operating expenses	3,385,294	2,337,679
Total other operating expenses	15,026,569	13,502,849
Income before income taxes	6,826,295	6,792,938
Provision for income taxes	2,110,197	2,060,646
Net income	\$ 4,716,098	\$ 4,732,292
Net income per share of common stock	\$ 2.40	\$ 2.41

# Consolidated Statements of Changes in Stockholders' Equity For the Years Ended December 31, 2007 and 2006



	Common Stock Number of Shares	Amount	Surplus	Undivided Profits and Capital Reserves	Treasury Stock	Unearned KSOP Shares	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity
Balance, January 1, 2006 Comprehensive income: Net income Other comprehensive income: Net change in unrealized depreciation on securities available for sale, net of	2,016,000	\$ 5,040,000	\$ 10,878,386	\$11,443,400 4,732,292	(\$ 882,000)	\$	(\$ 276,223)	\$ 26,203,563 4,732,292
taxes of \$48,038							93,249	93,249
Total comprehensive income								4,825,541
Cash dividends, \$.78 per common share				( 1,534,260)				( 1,534,260)
Balance, December 31, 2006	2,016,000	5,040,000	10,878,386	14,641,432	( 882,000)		( 182,974)	29,494,844
Comprehensive income: Net income Other comprehensive income: Net change in unrealized appreciation (depreciation) on securities available for sale,				4,716,098				4,716,098
net of taxes of \$125,983							244,556	244,556
Total comprehensive income								4,960,654
Net change in unearned compensation under KSOP						( 330,000)		( 330,000)
Cash dividends, \$.83 per common share				( 1,632,610)				( 1,632,610)
Balance, December 31, 2007	2,016,000	\$ 5,040,000	\$ 10,878,386	\$ 17,724,920	(\$ 882,000)	(\$ 330,000)	\$ 61,582	\$ 32,492,888



## **Consolidated Statements of Cash Flows**

For the Years Ended December 31, 2007 and 2006

		2007		2006
Cash flows from operating activities:				
Net income	\$	4,716,098	\$	4,732,292
Adjustments to reconcile net income to net cash provided by operations:				
Depreciation		1,279,063		1,358,135
Amortization of intangibles		197,185		115,616
Provision for loan losses		348,000		285,000
Benefit from deferred taxes	(	272,823)	(	224,104)
Gain on sale of mortgage loans	(	666,212)	(	572,113)
Gain on sale of other real estate owned	(	16,294)		
(Gain) loss on disposal of premises and equipment	(	8,438)		18,461
Amortization of premium on investment securities		4,026		35,962
Accretion of discount on investment securities	(	80,563)	(	177,657)
Proceeds from sales of mortgage loans		49,068,444		38,025,923
Mortgage loans funded	(	47,984,511)	(	37,391,977)
(Increase) decrease in:				
Prepaid expenses	(	142,104)		68,655
Accrued interest receivable		137,957	(	258,383)
Income taxes receivable	(	24,408)	(	88,574)
Miscellaneous other assets	(	32,167)		333,765
Increase (decrease) in:				
Accrued interest payable		2,845		96,862
Income taxes payable			(	7,836)
Other taxes payable		40,000	(	232,499)
Other accrued expenses		135,980		1,072,291
Net cash provided by operating activities		6,702,078		7,189,819
Cash flows from investing activities:				
Proceeds from maturities of securities available for sale		43,049,246		30,256,664
Proceeds from sale of securities available for sale		339,047		398,289
Proceeds from maturities of securities held to maturity		60,453		78,609
Proceeds from sale of other securities		308,875		
Purchase of securities available for sale	(	23,490,091)	(	17,061,980)
Purchase of other securities	(	152,100)	(	431,675)
Purchase of cash value life insurance	(	537,034)	(	550,757)
Net increase in loans	(	15,102,677)	(	36,436,444)
Purchase of premises and equipment	(	2,757,244)	(	1,866,754)
Proceeds from sale of premises and equipment	,	1,123,324	,	506,313
Proceeds from sale of other real estate owned		328,947		
Net cash provided by (used in) investing activities		3,170,746	(	25,107,735)
Cash flows from financing activities:				
Net decrease in deposits	(	1,347,490)	(	11,160,078)
Net increase (decrease) in federal funds purchased	(	435,550)	(	7,455,159
Net increase in repurchase agreements	(	2,496,111		872,036
Net increase (decrease) in other borrowed funds	(	1,677,658)		3,522,863
Dividends paid	(	1,632,610)	(	1,534,260)
Net cash used in financing activities	(	2,597,197)	(	844,280)
Net increase (decrease) in cash and cash equivalents		7,275,627	(	18,762,196)
Cash and cash equivalents at beginning of period		17,034,346		35,796,542
Cash and cash equivalents at end of period	\$	24,309,973	\$	17,034,346

For the Years Ended December 31, 2007 and 2006



Note 1 SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES

The accounting and reporting policies of AmeriBancShares, Inc. and Subsidiaries ("the Company") conform to generally accepted accounting principles and prevailing practices within the banking industry. The Company carries its assets and liabilities principally on the historical cost basis and follows the accrual method of accounting.

<u>Nature of Operations</u>: The Company provides a variety of financial services to individual and business customers through its locations in Wichita Falls, Iowa Park, Archer City and Flower Mound, Texas. The Company's primary deposit products are demand deposits, savings deposits, and certificates of deposit, and the primary lending products are commercial, real estate mortgages, and installment loans. The Company also provides trust services and vehicle and equipment leasing services to individual and business customers through its locations in Wichita Falls, Texas and Flower Mound, Texas.

Basis of Presentation: The accompanying consolidated financial statements include the accounts of AmeriBancShares, Inc. and its wholly-owned subsidiaries, ANB Realty Corp. and AmeriBancShares of Delaware, Inc. The financial statements also include American National Bank, which is a wholly-owned subsidiary of AmeriBancShares of Delaware, Inc. and American National Leasing Company and Archer Title of Texas, Inc., which are wholly owned subsidiaries of American National Bank. All significant intercompany transactions have been eliminated. The consolidated statements of income, changes in stockholders' equity, and cash flows include operations for the years ended December 31, 2007 and 2006.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions. In connection with the determination of the estimated losses on loans, management obtains independent appraisals for significant collateral.

The Company's loans are generally secured by specific items of collateral including real property, consumer assets and business assets. Although the Company has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent on local economic conditions in the real estate industry.

While management uses available information to recognize losses on loans, further reductions in the carrying amounts of loans may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require the Company to recognize additional losses based on their judgments about information available to them at the time of their examination.

<u>Cash and Due From Banks</u>: Included in cash and due from banks are legal reserve requirements which must be maintained on an average basis in the form of cash and balances due from the Federal Reserve and other banks.

<u>Securities</u>: In accordance with Statement of Financial Accounting Standards No. 115, "Accounting for Certain Debt and Equity Securities" (SFAS 115), securities are classified into three categories: held-to-maturity (HTM), available-for-sale (AFS) and trading.

Securities classified as held-to-maturity, which are those the Company has the positive intent and ability to hold to maturity, are reported at amortized cost. Securities classified as available-for-sale may be sold in response to changes in interest rates, liquidity needs, and for other purposes. Available-for-sale securities are reported at fair value and include securities not classified as held-to-maturity or trading. Trading securities are those held principally for the purpose of selling in the near future and are carried at fair value. The Company currently has no trading securities.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Unrealized holding gains and losses for available-for-sale securities are excluded from earnings and reported, net of any income tax effect, as a separate component of stockholders' equity. Realized gains and losses are reported in earnings based on the adjusted cost of the specific security sold.

Mortgage Loans Held for Sale: The mortgage loans held for sale are stated at the lower of cost or market. Such mortgage loans are aggregated by type for the purpose of valuation. Allowances which are necessary to reflect a reduction of the portfolio to the lower of cost or market are charged against income in the current period.

Loans and Allowance for Loan Losses: Loans are stated at the amount of unpaid principal, reduced by unearned discount and an allowance for loan losses. Interest on loans is calculated by using the simple interest method on daily balances of the principal amount outstanding. The allowance for loan losses is established through a provision for loan losses charged to expenses. Loans are charged against the allowance for loan losses when management believes that the collectibility of the principal is unlikely.



For the Years Ended December 31, 2007 and 2006 (Continued)

Note 1
SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES (Continued)

The allowance for loan losses is an amount that management believes will be adequate to absorb probable losses on existing loans that may become uncollectible, based on evaluations of the collectibility of loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrowers' ability to pay.

Impaired loans are generally placed on nonaccrual when a loan is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more. Any unpaid interest previously accrued on those loans is reversed from income. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loan principal balance. Interest income on other impaired loans is recognized only to the extent of interest payments received.

Servicing: Servicing assets are recognized as separate assets when rights are acquired through purchase or through sale of financial assets. Capitalized servicing rights are reported in other assets and are amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights by predominant characteristics, such as interest rates and terms. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Impairment is recognized through a valuation allowance for an individual stratum, to the extent that fair value is less than the capitalized amount for the stratum.

Other Real Estate Owned: Other real estate owned consists of real property acquired through foreclosure or deed in lieu of foreclosure. The Company has adopted Statement of Position 92-3 entitled "Accounting for Foreclosed Assets." In accordance with this statement, other real estate owned, in the amount of \$228,600 and \$541,253 at December 31, 2007 and 2006, respectively, is carried at the lower of fair value minus estimated selling costs or cost. When property is acquired, the asset is recorded at its fair value and an allowance for estimated selling costs is provided. The allowance for other real estate owned is adjusted for increases or declines in the fair value of the assets; however, the allowance may not be reduced below zero.

<u>Premises and Equipment, and Depreciation</u>: Premises and equipment are recorded at cost. Expenditures for maintenance and repairs are expensed, while expenditures for significant renewals and betterments are capitalized. When property is disposed of, the cost of the property and the related accumulated depreciation are removed from the accounts. The Company has elected to provide for depreciation on the straight-line method for financial reporting purposes and accelerated method for tax purposes.

Income Taxes: The Company files a consolidated income tax return with its wholly-owned subsidiaries and their wholly-owned subsidiaries. Federal income tax expense or benefit has been allocated on a separate return basis.

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the basis of accumulated depreciation and the allowance for loan losses for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled.

<u>Goodwill</u>: During 2002, the Company fully implemented the provisions of SFAS No. 142, Goodwill and Other Intangible Assets, which eliminated the amortization of goodwill and required at a minimum the Company to perform an annual impairment test for goodwill.

<u>Intangible Assets</u>: Intangible assets are reflected under the provisions of SFAS No. 142, Goodwill and Other Intangible Assets, which among other things, requires that intangible assets with a finite life be amortized over their estimated useful life. Intangible assets include core deposit intangibles acquired in acquisitions and are being amortized on a straight-line basis over ten years.

Net Income Per Common Share: Net income per common share is based on the weighted average number of common shares outstanding during the period.

<u>Reclassification</u>: For comparability, certain amounts in the 2006 financial statements have been reclassified, where appropriate, to conform with the financial presentation used in 2007.

<u>Cash and Cash Equivalents</u>: For purposes of recording cash flows, cash and cash equivalents include cash on hand, amounts due from banks, interest-bearing deposits in banks and federal funds sold. Generally, federal funds are purchased and sold for one-day periods.



For the Years Ended December 31, 2007 and 2006 (Continued)

Note 2 INVESTMENT SECURITIES

The amortized cost and estimated market values of investments in debt securities are as follows:

				Decemb	er 31	/			
		Amortized Cost	l	Gross Unrealized Gains		Gross Unrealized Losses		Estimated Market Value	
Securities Available For Sale United States Agency securities Obligations of states and	\$	21,187,581	\$	64,450	(\$	6,169)	\$	21,245,862	
political subdivisions Mortgage-backed securities Equity securities		5,785,000 14,491,133 1,242,202		20,450 107,223	(	82,424) 10,224)		5,723,026 14,588,132 1,242,202	
Totals	\$	42,705,916	\$	192,123	(\$	98,817)	\$	42,799,222	
Securities to be Held to Maturity Obligations of states and political subdivisions Mortgage-backed securities	\$	119,986 154,115	\$		(\$	12) 1,371)	\$	119,974 152,744	
Totals	\$	274,101	\$		(\$	1,383)	\$	272,718	
Other securities	\$	1,083,550	\$		\$		\$	1,083,550	
	December 31, 2006								
		Amortized Cost	l	Gross Jnrealized Gains	,	Gross Unrealized Losses		Estimated Market Value	
Securities Available For Sale United States Agency securities Obligations of states and	\$	48,916,259	\$	30,324	(\$	122,843)	\$	48,823,740	
political subdivisions Mortgage-backed securities Equity Securities		6,475,000 5,623,305 1,513,066		24,026 4,188	(	131,561) 81,367)		6,367,465 5,546,126 1,513,066	
Totals	\$	62,527,630	\$	58,538	(\$	335,771)	\$	62,250,397	
Securities to be Held to Maturity Obligations of states and political subdivisions Mortgage-backed securities	\$	119,871 214,634	\$	1,061	\$ (	3,342)	\$	120,932 211,292	
Totals	\$	334,505	\$	1,061	(\$	3,342)	\$	332,224	
Other securities	\$	1,240,325	\$		\$		\$	1.240.325	

Other securities consist of common stock in the Federal Reserve Bank, Federal Home Loan Bank and Independent Bankers Financial Corporation and are carried at fair value.

The amortized cost and estimated market value of debt securities at December 31, 2007, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.



For the Years Ended December 31, 2007 and 2006 (Continued)

Note 2 INVESTMENT SECURITIES (Continued)

	Securities Available for Sale				ties to be Maturity	
	Amortized Cost	1	Estimated Vlarket Value	Amortized Cost		Estimated larket Value
Due in one year or less Due after one year through five years Due after five years through ten years	\$ 4,572,371 14,912,309 7,487,901	\$	4,575,768 14,923,325 7,469,795	\$ 119,986	\$	119,974
	26,972,581		26,968,888	119,986		119,974
Mortgage-backed securities Equity securities	14,491,133 1,242,202		14,588,132 1,242,202	154,115		152,744
Totals	\$ 42,705,916	\$	42,799,222	\$ 274,101	\$	272,718

Proceeds from sales of available for sale securities for the years ended December 31, 2007 and 2006 were approximately \$339,047 and \$398,289, respectively. No gross gains were realized on sales of available for sale securities during 2007 or 2006. No gross losses were realized on sales of available for sale securities during 2007 or 2006. There were no sales of held to maturity securities during 2007 or 2006.

Investment securities with a recorded value of approximately \$31,171,453 and \$32,116,772 at December 31, 2007 and 2006, respectively, were pledged to secure deposits and for other purposes as required by law.

Unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of December 31, 2007 are summarized as follows:

	Less than 12 Months			12 Months or N			Vlore	
	Fair		Unrealized		Fair	U	nrealized	
	Value		Losses		Value		Losses	
Securities Available for Sale United States Agency securities Mortgage-backed securities State and political obligations	\$ 10,186,693 28,535	(\$	6,169) 436)	\$	482,244 5,067,576	\$ (	9,788) 82,424)	
	\$ 10,215,228	(\$	6,605)	\$	5,549,820	(\$	92,212)	
Securities Held to Maturity State and political obligations Mortgage-backed securities	\$ 119,974 40,478	(\$	12) 464)	\$	112,266	\$ (	907)	
	\$ 160,452	(\$	476)	\$	112,266	(\$	907)	

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. At December 31, 2007, certain securities have unrealized losses with aggregate depreciation from the Company's amortized cost basis. These unrealized losses are generally due to changes in interest rates. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysts' reports. As management has the ability to hold debt securities until maturity, or for the foreseeable future if classified as available for sale, no declines are deemed to be other than temporary.



For the Years Ended December 31, 2007 and 2006 (Continued)

Note 3 LOANS AND ALLOWANCE FOR LOAN LOSSES

A summary of loan categories is as follows:

	]	December 31, 2006	
Commercial and industrial Real estate - other Real estate - construction Consumer - installment Overdrafts	\$	33,664,310 159,342,186 29,598,056 14,320,520 205,462	\$ 31,731,237 148,167,531 26,492,596 15,738,532 42,962
Total loans	\$	237,130,534	\$ 222,172,858

The Company had no loans to borrowers engaged in similar activities which exceeded 5% of total assets at December 31, 2007 other than as disclosed above.

Mortgage loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balances of mortgage loans serviced for others was \$46,515,217 and \$46,625,450 at December 31, 2007 and 2006, respectively. Custodial escrow balances maintained in connection with the foregoing loan servicing, and included in demand deposits, were approximately \$254,758 and \$211,073 at December 31, 2007 and 2006, respectively.

The Company accounts for mortgage servicing rights under SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. Originated mortgage servicing rights capitalized at December 31, 2007 and 2006, are \$373,430 and \$366,953, respectively, and are included in other assets. The fair values of these rights were \$538,321 and \$512,087 at December 31, 2007 and 2006, respectively. The fair value of servicing rights was determined using discount rates ranging from 10% to 12% and prepayment speeds ranging from 9% to 10.25%, depending on the stratification of the specific right.

Impaired loans having carrying values of \$142,534 and \$10,370 at December 31, 2007 and 2006, respectively, have been recognized in conformity with SFAS 114 as amended by SFAS 118. The average recorded investment in impaired loans during 2007 and 2006 was \$47,272 and \$190,831, respectively. The total allowance for loan losses related to those loans was \$20,350 and \$3,271 on December 31, 2007 and 2006, respectively. No payments on these loans were recorded as interest income when received in 2007 or 2006. There were no material commitments to lend additional funds to debtors whose loans were classified as impaired as of December 31, 2007 or 2006.

Loan maturities and rate sensitivity of the loan portfolio at December 31, 2007 and 2006, including mortgage loans held for resale less loans on nonaccrual, are as follows:

	2007	2006
Fixed rate loans with a remaining maturity of: Three months or less Over three months through twelve months Over one year through five years Over five years	\$ 9,181,841 14,985,435 38,734,273 24,625,147	\$ 9,227,955 15,947,770 38,535,843 15,956,863
Total fixed rate loans	\$ 87,526,696	\$ 79,668,431
Variable rate loans with a repricing frequency of:  Quarterly or more frequently,  Annually or more frequently,	\$ 136,016,743	\$ 129,153,702
but less frequently than quarterly  Every five years or more frequently,	4,475,851	4,684,142
but less frequently than annually Less frequently than every five years	7,449,581 2,278,944	7,344,884 2,517,142
Total variable rate loans	\$ 150,221,119	\$ 143,699,870



For the Years Ended December 31, 2007 and 2006 (Continued)

Note 3 LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

A summary of the changes in allowance for loan losses is as follows:

		2007		2006
Balance at beginning of year	\$	2,614,270	\$	2,314,075
Provision for loan losses		348,000		285,000
Loans charged off	(	154,707)	(	26,409)
Recoveries of loans previously charged off	`	10,259	,	41,604
Balance at end of year	\$	2,817,822	\$	2,614,270

The allowance for financial statement purposes exceeded the federal income tax allowance by \$2,119,831 and \$1,913,084 at December 31, 2007 and 2006, respectively.

Note 4 PREMISES AND EQUIPMENT

A summary of premises, equipment and land improvements and related accumulated depreciation is as follows:

	Estimated Useful Lives	December 31, 2007	December 31, 2006		
Land		\$ 2,318,748	\$	1,568,081	
Premises	5-40 years	8,898,326		8,689,660	
Furniture, fixtures and equipment	3-10 years	6,737,067		6,202,924	
Land improvements	5-20 years	442,707		638,430	
Lease equipment	3 - 5 years	3,073,343		3,700,430	
		21,470,191		20,799,525	
Less accumulated depreciation		8,509,244		8,209,058	
Totals		\$ 12,960,947	\$	12,590,467	

Depreciation expense amounted to \$1,279,063 and \$1,358,135 in 2007 and 2006, respectively.

A portion of the banking premises which the Company occupies is leased to certain tenants under month-to-month leases. Rental income totaled approximately \$70,421 and \$45,838 for the years ended December 31, 2007 and 2006, respectively.

#### Note 5 GOODWILL

Goodwill in the amount of \$4,219,475 at December 31, 2007 and 2006, is included in the accompanying consolidated financial statements. In accordance with the Statement of Financial Accounting Standard No 142, "Goodwill and Other Intangible Assets" (SFAS 142), the Company performs an annual impairment test for goodwill. At December 31, 2007 and 2006 management has determined that there is no impairment of goodwill.

Prior to the adoption of SFAS 142, goodwill was amortized over its estimated useful life. Accordingly, the amounts reflected for goodwill in the accompanying financial statements have been reduced by the relating accumulated amortization of \$507,484.



For the Years Ended December 31, 2007 and 2006 (Continued)

## Note 6 INTANGIBLE ASSETS

Intangible assets consist of core deposit intangibles acquired in a branch acquisition and are being amortized using the straight-line method over a period of 10 years. Assigned costs and accumulated amortization at December 31, 2007 and 2006 consisted of the following amounts:

	2007		2006
Gross amount	\$ 1,138,163	\$	1,138,163
Accumulated amortization	356,624)	(	161,239)
	\$ 781,539	\$	976,924

Changes in the carrying amount of intangibles during 2007 are summarized as follows:

		2007		2006
Net intangible at January 1	\$	976,924	\$	1,090,740
Amortization expense	(	195,385)	(	113,816)
Net intangible at December 31	\$	781,539	\$	976,924

#### Note 7 DEPOSITS

Included in time deposits are certificates of deposit in amounts of \$100,000 or more. The aggregate amount of short-term jumbo certificates of deposit, each with a minimum denomination of \$100,000, was \$44,056,220 and \$45,437,659 at December 31, 2007 and 2006, respectively.

At December 31, 2007 and 2006, the scheduled maturities of certificates of deposit are as follows:

	December 31, 2007	December 31, 2006
Less than three months Four to twelve months One to five years Five to ten years	\$ 46,213,729 43,524,290 27,410,557 3,503	\$ 44,260,026 49,822,819 24,823,093
Totals	\$ 117,152,079	\$ 118,905,938

During 2006, the Company entered into a program in which certain eligible transaction deposits could be reclassed to savings deposits for regulatory reporting purposes and therefore reduce its reserve requirement with the Federal Reserve Bank. At December 31, 2007 the Company has reclassed \$48,723,160 demand deposits and \$28,967,266 NOW and Money Market deposits to savings deposits for regulatory reporting in connection with this program. At December 31, 2006 the Company has reclassed \$35,158,293 demand deposits and \$27,780,817 NOW and Money Market deposits to savings deposits.

## Note 8 SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Securities sold under agreements to repurchase amounted to \$3,368,147 and \$872,036 at December 31, 2007 and 2006, respectively. The agreements are secured by U.S. Government Agency securities with a fair value of \$3,436,785 at 2007 and \$898,000 at 2006. The weighted average interest rate on these agreements was 2.95% at December 31, 2007 and 4.275% at December 31, 2006. The agreements of \$3,368,147 at December 31, 2007 mature on January 2, 2008.



For the Years Ended December 31, 2007 and 2006 (Continued)

#### Note 9 OTHER BORROWED FUNDS

Included in other borrowed funds at December 31, 2007 and 2006, respectively, are the following:

	2007	2006
Advances from the Federal Home Loan Bank KSOP note payable	\$ 9,814,975 330,000	\$ 11,492,633
	\$ 10,144,975	\$ 11,492,633

#### Advances from the Federal Home Loan Bank

Advances from the Federal Home Loan Bank amounted to \$9,814,975 and \$11,492,633, respectively, at December 31, 2007 and 2006. These borrowings are collateralized by one-to-four family residences. The Federal Home Loan Bank advances have fixed rates ranging from 3.81% to 5.63%. The advances were used to fund fixed interest rate loans to customers. As of December 31, 2007, aggregate annual scheduled repayments of Federal Home Loan Bank advances were as follows:

2008 2009 2010 2011 2012 Thereafter	\$ 1,488,362 1,551,550 1,910,861 679,885 176,949 4,007,368
	\$ 9,814,975

#### KSOP Note Payable

At December 31, 2007, the Company's KSOP had a note payable in the amount of \$330,000 with First National Bank of Chillicothe (a related party through a common director). The note bears interest at the stated prime rate (7.25% at December 31, 2007). The note is secured by 10,000 shares of the Company's stock and matures on January 16, 2009.

#### Note 10 JUNIOR SUBORDINATED DEBENTURES

The junior subordinated debentures of \$7,217,000 at December 31, 2007 and 2006 represent amounts payable to a Special Purpose Entity (SPE) in conjunction with the Company's sponsorship of the SPE. The SPE has one issuance outstanding totaling \$7,000,000 in trust preferred securities and \$217,000 in common stock (wholly-owned by the Company) at December 31, 2007 and 2006. Both the junior subordinated debentures and the related trust preferred securities yield an annual distribution rate of 3-month LIBOR plus 1.80% (7.49% at December 31, 2007 and 7.16% at December 31, 2006), are redeemable at various dates beginning in June, 2010 and mature in June, 2035.

The trust preferred securities are tax-advantaged issues that currently qualify as Tier I capital for the Company. Distributions on these securities are included as interest expense on other borrowed funds. The underlying trust is a statutory business trust organized for the sole purpose of issuing trust preferred securities and investing the proceeds thereof in junior subordinated debentures of the Company, the sole asset of the trust. The preferred trust securities of the trust represent preferred beneficial interests in the assets of the trust and are subject to mandatory redemption upon payment of the junior subordinated debentures held by the trust. The common securities of the trust are wholly-owned by the Company. The trust's ability to pay amounts due on the trust preferred securities is solely dependent upon the Company making payment on the related junior subordinated debentures. The Company's obligations under the junior subordinated debentures and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by the Company of the trust's obligations under the trust preferred securities issued by the trust.

The Board of Governors of the Federal Reserve System (Board) has determined that trust preferred securities are restrictive core capital elements in computing Tier I capital of bank holding companies. The Board has limited restrictive core capital elements (as defined) to 25% of core capital elements. Accordingly, the Company has included \$7,000,000 of trust preferred securities in its Tier I capital computation at December 31, 2007 and 2006.



For the Years Ended December 31, 2007 and 2006 (Continued)

Note 11 INCOME TAXES

The provision for income taxes consists of the following:

	December 31, 2007			December 31, 2006	
Current income tax expense:					
Federal and state	\$	2,383,020	\$	2,284,750	
Deferred income tax expense (benefit) arising from:					
Excess of tax over financial accounting depreciation	(	108,604)	(	111,216)	
Accounting for bad debt expense	Ì	70,294)	Ì	100,980)	
Federal Home Loan Bank stock dividends	,	16,048	,	11,492	
Deferred compensation benefits	(	201,623)	(	137,211)	
Deferred loan fee income	Ì	15,050)	,	7,111	
Goodwill amortization	,	106,700		106,700	
	(	272,823)	(	224,104)	
Total income tax expense	\$	2,110,197	\$	2,060,646	

The difference between the consolidated financial statement income tax expense and amounts computed by applying the statutory federal income tax rate of 34% to consolidated income before taxes is primarily attributable to investments in tax-exempt securities, tax-exempt increases in cash surrender value of life insurance, and certain other transactions.

As of December 31, 2007 and 2006, there are no unused net operating losses or tax credits available for carryover to future periods for either financial reporting or tax reporting purposes.

A net deferred federal income tax asset of \$556,539 and \$409,699 at December 31, 2007 and 2006 respectively, is included in other assets. The accumulated tax effects of each type of income and expense item that gave rise to deferred taxes are as follows:

		December 31, 2007		
Deferred tax assets:				
Excess of tax cost over				
financial cost for fixed assets	\$	123,115	\$	73,444
Allowance for loan losses		720,743		650,449
Deferred compensation benefits		1,262,964		1,061,341
Deferred loan fee income		32,398		17,348
Net unrealized depreciation on securities available for sale				94,259
Total deferred tax assets		2,139,220		1,896,841
Deferred tax liabilities:				
Depreciation	(	757,726)	(	816,659)
Federal Home Loan Bank stock dividends		156,264)	(	140,216)
Amortization	(	636,967)	(	530,267)
Net unrealized appreciation on securities available for sale	(	31,724)		
Total deferred tax liabilities	(	1,582,681)	(	1,487,142)
Total net deferred tax asset	\$	556,539	\$	409,699

Federal income taxes currently receivable of \$112,982 and \$88,574 at December 31, 2007 and 2006, repectively, are included in other assets.



For the Years Ended December 31, 2007 and 2006 (Continued)

#### Note 12 EMPLOYEE BENEFITS

#### KSOP PLAN

The Company maintains a leveraged employee stock ownership 401(k) plan ("KSOP"). The KSOP periodically borrows from unrelated lenders to acquire stock for future allocation to KSOP participants. The KSOP provides for voluntary employee salary reduction contributions, voluntary employee after-tax contributions, discretionary employer salary reduction matching contributions, and additional discretionary employer contributions which the Company uses to pay interest on KSOP debt and KSOP debt principal reductions as the Company desires to release unallocated KSOP shares to the KSOP participants.

As shares are released from collateral, the Company reports compensation expense equal to the current market price of the shares. KSOP expense for 2007 and 2006 was \$552,882 and \$502,099, respectively. Employee salary reduction contributions of \$358,509 and \$348,239 were made in 2007 and 2006, respectively.

#### DEFERRED COMPENSATION PLANS

The Company maintains individually designed supplemental income plan agreements ("agreements") with certain designated employees and directors. The agreements provide a deferred compensation benefit payable at retirement or death.

The liability under the agreements is recorded based upon the present value of the deferred compensation benefits. At December 31, 2007 and 2006, the Company's accrued liability under the agreements was \$3,714,598 and \$3,121,591, respectively.

In connection with the funding of the agreements, the Company has purchased life insurance policies that it believes will fund the benefits payable pursuant to the agreements. The Company is owner and beneficiary of the life insurance policies. Other assets at December 31, 2007 and 2006, respectively, include \$7,723,021 and \$7,256,680 in cash value of these life insurance policies.

## Note 13 RELATED-PARTY TRANSACTIONS

At December 31, 2007 and 2006, certain officers and directors, and companies in which they have a 10 percent or more beneficial ownership, were indebted to the Company in the aggregate amount of approximately \$4,832,937 and \$6,072,706, respectively. During 2007, \$506,454 of new loans were originated and repayments totaled \$1,746,223. All such loans were made in the ordinary course of business. All loans included in such transactions were made on substantially the same terms, including interest rates and collateral requirements, as those prevailing at the time for comparable transactions with other persons and did not involve more than the normal risk of loss or present other unfavorable features.

## Note 14 COMMITMENTS AND CONTINGENT LIABILITIES

The Company's financial statements do not reflect various commitments and contingent liabilities which arise in the normal course of business and which involve elements of credit risk, interest rate risk and liquidity risk. These commitments and contingent liabilities are commitments to extend credit and standby letters of credit. A summary of the Company's commitments and contingent liabilities at December 31, 2007 and 2006, are as follows:

	December 31, 2007	December 31, 2006		
Commitments to extend credit Standby letters of credit	\$ 44,671,549 4,299,706	\$ 47,810,502 3,668,363		
Total	\$ 48,971,255	\$ 51,478,865		

Commitments to extend credit, and standby letters of credit all include exposure to some credit loss in the event of nonperformance of the customer. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties. Because these instruments have fixed maturity dates, and because many of them expire without being drawn upon, they do not generally present any significant liquidity risk to the Company. The Company has not incurred any significant losses on its commitments in either 2007 or 2006.

For the Years Ended December 31, 2007 and 2006 (Continued)



Note 14

#### COMMITMENTS AND CONTINGENT LIABILITIES (Continued)

The Company is a party to litigation and claims arising in the normal course of business. Management, after consultation with legal counsel, believes that the liabilities, if any, arising from such litigation and claims will not be material to the Company's financial position

Note 15

#### CONCENTRATIONS OF CREDIT

Substantially all of the Company's loans, commitments, credit card arrangements and standby letters of credit have been granted to customers in the Company's market area. Most customers are depositors of the Company. Investments in state and municipal securities also involve governmental entities within the Company's market area. The concentrations of credit by type of loan are set forth in Note 3. The distribution of commitments to extend credit approximates the distribution of loans outstanding. Commercial and standby letters of credit were granted primarily to commercial borrowers.

The Company occasionally maintains deposits and federal funds sold in excess of federally insured limits. Statement of Financial Accounting Standards No. 105 identifies these items as a concentration of credit risk requiring disclosure, regardless of the degree of risk. At December 31, 2007 the Company had due from banks and federal funds sold of approximately \$20,312,140 which represent concentrations of credit in excess of federally insured amounts. The risk is managed by maintaining all deposits in high quality financial institutions.

Note 16

#### FAIR VALUE OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used to estimate the fair value of each class of financial instruments as disclosed herein. The values are for disclosure purposes only and have not affected the carrying values of the assets and liabilities on the balance sheet.

#### Cash and Short-Term Investments

For those short-term investments, the carrying amount is a reasonable estimate of fair value.

#### **Investment Securities**

For debt securities held as investments, fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

#### Loan Receivables

For certain homogeneous categories of loans, such as some residential mortgages, credit card receivables, and other consumer loans, fair value is estimated using the quoted market prices for securities backed by similar loans, adjusted for differences in loan characteristics. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

#### **Deposit Liabilities**

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities.

#### Other Borrowed Funds

The fair value of federal funds purchased is the amount payable upon demand at the reporting date. The fair value of the Federal Home Loan Bank advance is estimated by discounting the future cash flows using the current rates at which similar advances would be made to banks with similar credit ratings for the same remaining maturities.

#### Commitments to Extend Credit, Standby Letters of Credit and Financial Guarantees Written

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between the current levels of interest rates and the committed rates. The fair value of guarantees and letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date.



For the Years Ended December 31, 2007 and 2006 (Continued)

Note 16 FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The estimated fair values of the Company's financial instruments at December 31, 2007 and 2006, are as follows:

	December 31, 2007			December 31, 2006			
	Carrying	Fair		Carrying		Fair	
	Amount	Value		Amount		Value	
Financial assets:							
Cash and short-term investments Federal funds sold Investment securities Mortgage loans held for sale Loans, net of unearned discount Less allowance for loan losses Loans, net of allowance Accrued interest receivable	\$ 12,009,973 12,300,000 44,156,873 759,815 236,613,266 2,817,822) 233,795,444 1,923,149	\$ 12,009,973 12,300,000 44,155,490 759,815 236,586,789 ( 2,817,822) 233,768,967 1,923,149	\$	12,539,346 4,495,000 63,825,227 1,205,813 221,626,760 2,614,270) 219,012,490 2,061,106	\$ (	12,539,346 4,495,000 63,822,946 1,205,813 219,571,240 2,614,270) 216,956,970 2,061,106	
Financial liabilities:							
Deposits	267,660,872	268,216,080		269,008,362		269,011,525	
Federal funds purchased	8,969,609	8,969,609		9,405,159		9,405,159	
Repurchase agreements Other borrowed funds	3,368,147 10,144,975	3,368,147 10,878,000		872,036 11,492,633		872,036 11,309,000	
Junior Subordinated Debentures	7,217,000	7,217,000		7,217,000		7,217,000	
Accrued interest payable	401,069	401,069		398,224		398,224	
Unrecognized financial instruments:							
Commitments to extend credit	0	0		0		0	
Standby letters of credit	0	0		0		0	

#### Note 17 REGULATORY MATTERS

The Bank is subject to the dividend restrictions set forth by the Comptroller of the Currency. Under such restrictions, the Bank may not, without the prior approval of the Comptroller of the Currency, declare dividends in excess of the lesser of the current and prior two years' undistributed earnings or the amount by which total capital exceeds the minimum allowable capital. The dividends, as of December 31, 2007 that the Bank could declare without the approval of the Comptroller of the Currency amounted to approximately \$9,639,445.

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2007 and 2006, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2007, the most recent notification from the Office of the Comptroller of the Currency categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category.



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For the Years Ended December 31, 2007 and 2006 (Continued)

Note 17 REGULATORY MATTERS (Continued)

The Bank's actual capital amounts and ratios are also presented in the table.

	Actual		For Capi Adequacy Pu		Capitalized Under Prompt Corrective Action Provisions		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
As of December 31, 2007: Total capital (to risk-weighted assets) American National Bank	\$ 35,606,852	14.4%	≥\$19,822,320	≥8.0%	≥\$24,777,900	≥10.0%	
Tier I capital (to risk-weighted assets) American National Bank	32,779,030	13.2%	≥9,911,160	≥4.0%	≥14,866,740	≥6.0%	
Tier I capital (to average assets) American National Bank	32,779,030	10.1%	≥13,008,920	≥4.0%	≥16,261,150	≥5.0%	
As of December 31, 2006: Total capital (to risk-weighted assets) American National Bank	\$ 31,808,107	13.4%	≥ \$18,927,760	≥ 8.0%	≥ \$23,659,700	≥ 10.0%	
Tier I capital (to risk-weighted assets) American National Bank	29,183,837	12.3%	≥ 9,463,880	≥ 4.0%	≥ 14,195,820	≥ 6.0%	
Tier I capital (to average assets) American National Bank	29,183,837	9.2%	≥ 12,761,625	≥ 4.0%	≥ 15,952,032	≥ 5.0%	

## Note 18 MULTI-TIERED BANK HOLDING COMPANY STRUCTURE

On February 19, 1997, an application was filed with the Federal Reserve Bank to authorize the formation of a multi-tiered bank holding company structure consisting of a Texas based parent company, AmeriBancShares, Inc. and a Delaware based intermediate holding company, AmeriBancShares of Delaware, Inc. Upon receipt of proper authorization of the holding company structure from the Federal Reserve Bank, the stock of American National Bank ("the Bank") was transferred to AmeriBancShares of Delaware, Inc. with the stockholders of the Bank receiving three shares of AmeriBancShares, Inc. common stock in exchange for each share of Bank common stock. The transfer was effective May 1, 1997 and was accomplished by the formation of a new bank subsidiary by AmeriBancShares of Delaware, Inc., with an initial capitalization of \$240,000. The new bank subsidiary was merged with the Bank and the surviving entity retained the name of the Bank. On May 1, 1997, AmeriBancShares, Inc. formed an additional subsidiary, ANB Realty Corp., to acquire and develop real estate in Flower Mound, Texas.



For the Years Ended December 31, 2007 and 2006 (Continued)

Note 19 STATEMENT OF CASH FLOWS

The Company reports on a net basis its cash receipts and cash payments for time deposits accepted and repayments of those deposits, and loans made to customers and principal collections on those loans.

The Company uses the indirect method to present cash flows from operating activities. Other supplemental cash flow information for the years ended December 31, 2007 and 2006 is presented as follows (in thousands):

	D	ecember 31, 2007	December 31, 2006
Cash transactions:			
Interest expense paid	\$	7,676,467	\$ 6,559,237
Federal income taxes paid	\$	2,407,428	\$ 2,381,161
Noncash transactions:			
Net unrealized appreciation (depreciation)			
on securities available for sale	\$	370,539	\$ 141,286
Loan proceeds for KSOP	\$	330,000	\$

## **Supplemental Information**



Consolidating Balance Sheet
Pages 26-27

Consolidating Statement of Income Pages 28-29

Consolidating Statement of Cash Flows
Pages 30-31



# **Consolidating Balance Sheet** *AmeriBancShares, Inc. and Subsidiaries, December 31, 2007*

ASSETS		American National Leasing Co.		Archer Title of Texas, Inc.		American National Bank	
Cash and due from banks, noninterest bearing Time deposits in banks Federal funds sold	\$	231,767	\$	124,022	\$	11,201,538 800,000 12,300,000	
Total cash and cash equivalents		231,767		124,022		24,301,538	
Securities available for sale Securities to be held to maturity Other securities						41,557,020 274,101 1,083,550	
Total investment securities						42,914,671	
Mortgage loans held for sale						759,815	
Loans Less: Unearned discount Allowance for loan losses	(	3,802,632 517,268) 25,175)			(	237,318,625 2,792,647)	
Loans, net		3,260,189				234,525,978	
Premises and equipment, net		2,042,794		1,024,226		9,893,927	
Accrued interest receivable						3,528,437	
Goodwill				19,615		4,199,860	
Intangible assets						781,539	
Other assets		81,459		20,304		12,022,959	
<u>Total assets</u>	\$	5,616,209	\$	1,188,167	\$	332,928,724	
LIABILITIES AND STOCKHOLDERS' EQUITY Deposits:     Demand deposits     Savings deposits     Money market and NOW accounts     Time certificates of deposit     Total deposits	\$		\$		\$	20,510,847 86,748,147 44,290,719 117,152,079 268,701,792	
Federal funds purchased Repurchase agreements Other borrowed funds Junior Subordinated Debentures Accrued interest payable Other liabilities		3,222,280 1,538,628 292,137		768,443 70,442 49,109		8,969,609 3,368,147 9,814,975 401,069 3,794,163	
Total liabilities		5,053,045		887,994		295,049,755	
Stockholders' equity: Common stock Surplus Undivided profits and capital reserves Treasury stock at cost Unearned KSOP shares		1,000 562,164		1,000 299,173		1,680,000 7,090,826 29,046,561	
Accumulated other comprehensive income:  Net unrealized appreciation on securities available for sale						61,582	
Total stockholders' equity		563,164		300,173		37,878,969	
Total liabilities and stockholders' equity	\$	5,616,209	\$	1,188,167	\$	332,928,724	
Total naphilioo and otooliio dolo oquity	Ψ	0,010,00	Ψ	1,100,101	Ψ	000,000,101	



	eriBancShares Delaware, Inc.	R	ANB ealty Corp.	Am	neriBancShares, Inc.		eclassification nd Elimination Entries		Consolidated
\$	8,435	\$	1,000	\$	684,131	(\$	1,040,920)	\$	11,209,973 800,000 12,300,000
	8,435		1,000		684,131	(	1,040,920)		24,309,973
					1,242,202				42,799,222 274,101
	37,878,969				38,105,404	(	75,984,373)		1,083,550
	37,878,969				39,347,606	(	75,984,373)		44,156,873
									759,815
						(	3,990,723)	(	237,130,534 517,268) 2,817,822)
						(	3,990,723)		233,795,444
					0.700		1 000 070)		12,960,947
					3,782	(	1,609,070)		1,923,149
									4,219,475
					4.000		10.015		781,539
Φ.	07.007.404		1 000	Φ.	4,369	(ф.	18,815	Φ.	12,147,906
\$	37,887,404	\$	1,000	\$	40,039,888	(\$	82,606,271)	\$	335,055,121
\$		\$		\$		(\$	1,040,920)	\$	19,469,927 86,748,147 44,290,719 117,152,079
						(	1,040,920)		267,660,872
					330,000 7,217,000	(	3,990,723)		8,969,609 3,368,147 10,144,975 7,217,000
					7,217,000	(	1,609,070) 665,152		401,069 4,800,561
					7,547,000		5,975,561)		302,562,233
	7,500 20,910,885 16,907,437	(	1,000 256,373 256,373)	(	5,040,000 10,878,386 17,724,920 882,000) 330,000)	( (	1,690,500) 28,258,084) 46,558,962)	(	5,040,000 10,878,386 17,724,920 882,000) 330,000)
	61,582				61,582	(	123,164)		61,582
	37,887,404		1,000		32,492,888	(	76,630,710)		32,492,888
\$	37,887,404	\$	1,000	\$	40,039,888	(\$	82,606,271)	\$	335,055,121



## **Consolidating Statement of Income** *AmeriBancShares, Inc. and Subsidiaries, December 31, 2007*

American   Andreian   Archer   American   National   Tifle of National Na					
Interest or investment securities   19,000   1		National		Title of	National
Interest expense:	Interest and fees on loans Interest on investment securities Interest on time deposits in banks	\$ 303,567	\$		\$ 2,563,285 45,823
Interest on deposits:     Savings     Savings     Money market and NOW accounts     Time     Total interest on deposits     Interest on federal funds purchased     Interest on other borrowed funds     Interest on other borrowed funds     Interest on other borrowed funds     Interest on Junior Subordinated Debentures     Total Interest expense     Possible of the state of the stat	Total interest income	303,567			21,581,743
Interest on federal funds purchased Interest on repurchase agreements (a 98,838 Interest on other borrowed funds (a 95,504 a 27,953 a 538,096 Interest on Junior Subordinated Debentures (a 95,504 a 27,953 a 7,162,540 a 7,	Interest on deposits: Savings Money market and NOW accounts				859,974
Net interest income         208,063         ( 27,953)         14,419,203           Provision for loan losses         43,000         305,000           Net interest income after provision for loan losses         165,063         27,953)         14,114,203           Other operating income:	Interest on federal funds purchased Interest on repurchase agreements Interest on other borrowed funds	95,504		27,953	6,094,385 440,221 89,838
Provision for loan losses         43,000         305,000           Net interest income after provision for loan losses         165,063         27,953         14,114,203           Other operating income:         Service charges on deposit accounts         576,377           Trust fee income         3,810,214         666,212           Rent income         666,212         666,212           Rent income         253,068         0ther, net         816,399         1,171,539         1,069,639           Total other operating income         816,399         1,171,539         6,375,510           Other operating expenses:         343,107         383,161         5,280,956           Employee benefits         29,758         95,140         2,798,504           Premises and equipment         16,059         95,655         1,625,431           Advertising         3,427         23,763         299,350           Data processing expense         459,186         7,171,232         20,956           Professional fees         1,003         27,271         230,961         7,172,42           Other operating expenses         616,717         308,737         2,445,774           Total other operating expenses         810,071         933,727         13,311,404 <td>Total interest expense</td> <td>95,504</td> <td></td> <td>27,953</td> <td>7,162,540</td>	Total interest expense	95,504		27,953	7,162,540
Net interest income after provision for loan losses         165,063         27,953         14,114,203           Other operating income:         Service charges on deposit accounts         576,377           Trust fee income         3,810,214           Gain on sale of mortgage loans         666,212           Rent income         Earnings from subsidiary         253,068           Other, net         816,399         1,171,539         1,089,639           Total other operating income         816,399         1,171,539         6,375,510           Other operating expenses:         Salaries and bonuses         143,107         383,161         5,280,956           Employee benefits         29,758         95,140         2,798,504           Premises and equipment         16,059         95,655         1,625,431           Advertising         3,427         23,763         299,350           Data processing expense         1,003         27,271         230,961           Printing, stationery and supplies         1,003         27,271         230,961           Professional fees         171,242         Other operating expenses         810,071         933,727         13,311,40	Net interest income	208,063	(	27,953)	14,419,203
Other operating income:         Service charges on deposit accounts         576,377           Trust fee income         3,810,214           Gain on sale of mortgage loans         666,212           Rent income         253,068           Earnings from subsidiary         253,068           Other, net         816,399         1,171,539         1,069,639           Total other operating income         816,399         1,171,539         6,375,510           Other operating expenses:         38,161         5,280,956           Salaries and bonuses         143,107         383,161         5,280,956           Employee benefits         29,758         95,140         2,798,504           Premises and equipment         16,059         95,655         1,625,431           Advertising         3,427         23,763         299,350           Data processing expense         459,186           Printing, stationery and supplies         1,003         27,271         230,961           Professional fees         171,242         0ther operating expenses         616,717         308,737         2,445,774           Total other operating expenses         810,071         933,727         13,311,404           Income before income taxes         171,391         209,859	Provision for loan losses	43,000			305,000
Service charges on deposit accounts         576,377           Trust fee income         3,810,214           Gain on sale of mortgage loans         666,212           Rent income         253,068           Other, net         816,399         1,171,539         1,069,639           Total other operating income         816,399         1,171,539         6,375,510           Other operating expenses:         Salaries and bonuses         143,107         383,161         5,280,956           Employee benefits         29,758         95,140         2,788,504           Premises and equipment         16,059         95,655         1,625,431           Advertising         3,427         23,763         299,350           Data processing expense         459,186           Printing, stationery and supplies         1,003         27,271         230,961           Professional fees         171,242         171,242           Other operating expenses         616,717         308,737         2,445,774           Total other operating expenses         810,071         933,727         13,311,404           Income before income taxes         171,391         209,859         7,178,309	Net interest income after provision for loan losses	165,063	(	27,953)	14,114,203
Total other operating income         816,399         1,171,539         6,375,510           Other operating expenses:         383,161         5,280,956           Salaries and bonuses         143,107         383,161         5,280,956           Employee benefits         29,758         95,140         2,798,504           Premises and equipment         16,059         95,655         1,625,431           Advertising         3,427         23,763         299,350           Data processing expense         459,186           Printing, stationery and supplies         1,003         27,271         230,961           Professional fees         171,242         171,242           Other operating expenses         616,717         308,737         2,445,774           Total other operating expenses         810,071         933,727         13,311,404           Income before income taxes         171,391         209,859         7,178,309           Provision for income taxes         56,830         71,352         2,145,243	Service charges on deposit accounts Trust fee income Gain on sale of mortgage loans Rent income Earnings from subsidiary	816.399		1.171.539	3,810,214 666,212 253,068
Other operating expenses:         Salaries and bonuses       143,107       383,161       5,280,956         Employee benefits       29,758       95,140       2,798,504         Premises and equipment       16,059       95,655       1,625,431         Advertising       3,427       23,763       299,350         Data processing expense       459,186         Printing, stationery and supplies       1,003       27,271       230,961         Professional fees       171,242         Other operating expenses       616,717       308,737       2,445,774         Total other operating expenses       810,071       933,727       13,311,404         Income before income taxes       171,391       209,859       7,178,309         Provision for income taxes       56,830       71,352       2,145,243		,		, ,	
Income before income taxes         171,391         209,859         7,178,309           Provision for income taxes         56,830         71,352         2,145,243	Other operating expenses: Salaries and bonuses Employee benefits Premises and equipment Advertising Data processing expense Printing, stationery and supplies Professional fees	143,107 29,758 16,059 3,427 1,003		383,161 95,140 95,655 23,763 27,271	5,280,956 2,798,504 1,625,431 299,350 459,186 230,961 171,242
Income before income taxes         171,391         209,859         7,178,309           Provision for income taxes         56,830         71,352         2,145,243					
Net income \$ 114,561 \$ 138,507 \$ 5,033,066	Provision for income taxes	56,830		71,352	2,145,243
	Net income	\$ 114,561	\$	138,507	\$ 5,033,066



AmeriBancShares of Delaware, Inc.			Am	eriBancShares, Inc.		leclassification nd Elimination Entries	Consolidated	
\$	\$		\$	65,353	(\$	123,456)	\$	18,932,830 2,628,638 45,823 219,916
				65,353	(	123,456)		21,827,207
								130,955 859,974 5,103,456
				516,771	(	123,456)		6,094,385 440,221 89,838 538,097 516,771
				516,771	(	123,456)		7,679,312
			(	451,418)				14,147,895
								348,000
			(	451,418)				13,799,895
5,033,066				5,016,743	(	4,047) 817,636 10,302,877)		576,377 3,806,167 666,212 817,636
					(	871,000)		2,186,577
5,033,066				5,016,743	(	10,360,288)		8,052,969 5,807,224
		10,665			(	53,364)		2,923,402 1,694,446 326,540 459,186 259,235
9,687		4,379		4,047	(	4,047)		171,242 3,385,294
9,687		15,044		4,047	(	57,411)		15,026,569
5,023,379	(	15,044)		4,561,278	(	10,302,877)		6,826,295
( 3,293)	(	5,115)	(	154,820)				2,110,197
\$ 5,026,672	(\$	9,929)	\$	4,716,098	(\$	10,302,877)	\$	4,716,098



# **Consolidating Statement of Cash Flows** *AmeriBancShares, Inc. and Subsidiaries, December 31, 2007*

		American National Leasing Co.	1	Archer Title of Texas, Inc.		American National Bank
Cash flows from operating activities:		<u> </u>		07.00,		2011.
Net income (loss) Adjustments to reconcile net income (loss) to	\$	114,561	\$	138,507	\$	5,033,066
net cash provided by (used in) operations:  Depreciation  Amortization of intangibles		574,400		41,557 1,800		663,106 195,385
Provision for Ioan Iosses Provision for (benefit from) deferred taxes Gain on sale of mortgage loans	(	43,000 43,685)		2,098	(	305,000 231,236) 666,212)
Gain on sale of other real estate owned (Gain) loss on disposal of premises and equipment Amortization of premium on investment securities	(	10,881)			(	16,294) 1,935) 4,026
Accretion of discount on investment securities Proceeds from sales of mortgage loans					(	80,563) 49,068,444
Mortgage loans funded Unconsolidated earnings from subsidiaries (Increase) decrease in:	/	4.000)	,	4 000)	(	47,984,511) 253,068)
Prepaid expenses Accrued interest receivable Income taxes receivable	(	4,660)	(	1,832)	(	135,612) 11,698 55,653)
Miscellaneous other assets Increase (decrease) in:		34,366	(	1,457)	(	65,076)
Accrued interest payable Other taxes payable	/	95,475	,	27,953		2,845 40,000
Other accrued expenses  Net cash provided by (used in) operating activities		273,987) 528,589	(	1,835) 206,791		426,660 6,260,070
Cash flows from investing activities:  Proceeds from maturities of securities available for sale  Proceeds from sales of securities available for sale  Proceeds from maturities of securities held to maturity						43,049,246 60,453
Proceeds from other securities Purchase of securities available for sale Purchase of other securities Purchase of cash value life insurance					(	308,875 23,421,908) 152,100) 537,034)
Cash received from subsidiaries Dividends received from subsidiaries Net increase in loans Purchase of premises and equipment Proceeds from sale of premises and equipment	(	502,721) 819,463) 485,739	(	93,335)	(	14,949,956) 1,844,446) 1,935
Proceeds from sale of other real estate owned  Net cash provided by (used in) investing activities		836,445)		93,335)		328,947 2,844,012
Cash flows from financing activities:		<u> </u>		<u> შა,აა<i>ა</i>ე</u>		
Net decrease in deposits  Net decrease in federal funds purchased  Net increase in repurchase agreements  Net increase (decrease) in other borrowed funds		450,000	(	100,000)	(	585,045) 435,550) 2,496,111 1,677,658)
Return of capital Dividends paid				: - 2 2 2 2 2	(	1,632,610)
Net cash provided by (used in) financing activities		450,000	(	100,000)	(	1,834,752)
Net increase (decrease) in cash and cash equivalents		142,144		13,456		7,269,330
Cash and cash equivalents at beginning of period		89,623		110,566		17,032,208
Cash and cash equivalents at end of period	\$	231,767	\$	124,022	\$	24,301,538



AmeriBancShares of Delaware, Inc.							An	neriBancShares, Inc.		eclassification nd Elimination Entries		Consolidated
\$ 5,026,672	(\$	9,929)	\$	4,716,098	(\$	10,302,877)	\$	4,716,098				
		4,378					( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( (	1,279,063 197,185 348,000 272,823) 666,212) 16,294) 8,438) 4,026 80,563) 49,068,444 47,984,511)				
( 5,033,066)			(	5,016,743)		10,302,877	(	77,307,311)				
12,691	1	7,203		2,831 1,351		123,428	(	142,104) 137,957 24,408) 32,167)				
	( 1	4 050)			(	123,428)		2,845 40,000				
6,297		4,858) 3,206)	(	296,463)				135,980 6,702,078				
			(	339,047 68,183)			(	43,049,246 339,047 60,453 308,875 23,490,091) 152,100) 537,034)				
1,632,610	63	5,650		632,786 1,632,610	(	632,786) 3,265,220) 350,000	(	15,102,677) 2,757,244) 1,123,324 328,947				
1,632,610	63	5,650		2,536,260	(	3,548,006)		3,170,746				
( 1,632,610)	( 63	2,786)	(	1,632,610)	(	762,445) 350,000) 632,786 3,265,220	(	1,347,490) 435,550) 2,496,111 1,677,658) 1,632,610)				
( 1,632,610)	( 63	2,786)	(	1,632,610)		2,785,561	(	2,597,197)				
6,297	(	342)		607,187	(	762,445)		7,275,627				
2,138		1,342		76,944	(	278,475)		17,034,346				
\$ 8,435	\$	1,000	\$	684,131	(\$	1,040,920)	\$	24,309,973				

#### **OFFICERS**

#### Administration

John B. "Bo" Stahler President and CEO Magan Catney Administrative Officer

#### **Loan Department**

Dwight L. Berry Executive Vice President Steve Cookingham Senior Vice President

Don Whatley Senior Vice President

Doris McGregor Steinberger Vice President/Compliance Officer

Vickie Nason

Vice President/Credit and Collateral

Linda Musgrave Assistant Vice President/Loans

Peggy Carr Banking Officer Vera Simons Banking Officer Damon R. Whatley Credit Officer

#### **Operations/Support Personnel**

Rov T. Olsen Senior Vice President/Cashier

Susan Cast Senior Vice President/Teller Operations

Nancy Vannucci Senior Vice President/Internal Auditor

Blake Andrews

Senior Vice President/Controller

Kenneth L. Haney

Assistant Vice President/Calling Officer

J. Bradley Davidson

Assistant Vice President/Human Resources

Klint M. Ostermann Assistant Vice President

Nora Thornton

Banking Officer/New Accounts Supervisor

Andrew Walmer

Information Technology Officer

#### Trust and Investment Services

Timothy G. Connolly

Senior Vice President / Senior Trust Officer

Janice Adams

Vice President/Brokerage Services

Michael W. Boyle

Vice President/Trust Compliance Officer

Kevin Goldstein

Vice President/Trust Officer/Brokerage Services

Randy R. Martin Vice President/Trust Officer

Jeffrey S. Schultz

Vice President/Trust Investment Officer

Kelly J. Smith

Vice President/Trust Officer

Linda Wilson

Vice President/Trust Officer

Paula Walmer

Assistant Vice President/Operations Manager

Jackye B. Hatley

Trust Officer/Trust Investment Advisor

#### Mortgage Loan Department

W.O. "Bill" Franklin Senior Vice President

Kathy Roberts Vice President Donna Vaughn

Vice President John Johnston Assistant Vice President

Natalie Eubanks Banking Officer Chris Rogers

Banking Officer

#### Platinum Circle

Donna Adams

Coordinator/Administrative Officer

#### American National Leasing Company

Mike Cuba Vice President

#### Downtown Office

Johnny Clark

Senior Vice President/Branch Manager

John W. Kable

Senior Vice President/Loans

Gail Natale

Vice President/Marketing

Karen Miller Banking Officer

Marva Pieratt Banking Officer

#### Iowa Park Office

Reanna Jones Banking Officer/Branch Manager

#### Flower Mound Office

Sam Wilson

Senior Vice President/Branch Manager

Jim Hendry

Senior Vice President/Loans

Joe D. Willard

Senior Vice President/Loans

Sara Knight Banking Officer Rosie Torrence Banking Officer

#### Flower Mound **Trust and Investment Services**

Sharon L. Manley Vice President/Trust Officer

#### Flower Mound Mortgage Loan Department

Spencer Murphy Vice President

#### Archer Title of Texas, Inc.

Judy McLemore Vice President/Manager

#### **DIRECTORS**

Dr. George Ritchie Chairman of the Board

John B. "Bo" Stahler President and CEO

Dwight L. Berry Johnny Clark\* Timothy G. Connolly\* W.O. Franklin\* Frank Gibson

Juliana Hanes Harold Haynes

Milburn Nutt

Bill Rowland Stanley P. Rugeley

Robert Scott Don Whatley\*

Peggie Woodruff Ben D. Woody

\*Advisory Director

