

I am pleased to report that American National Bank enjoyed another tremendous year in 2007. On a consolidated basis, AmeriBancShares, Inc. earned \$4,716,098, just slightly less than the previous year's total, which was an all time record.

We continue to enjoy excellent loan growth, and coupled with a strong net interest margin, net interest income was up over \$900,000, an increase of nearly $7 \%$. In addition, non-interest income remains a significant contributor to American National Bank's gross revenue, as the total of \$8,052,969 in non-interest income represents nearly $27 \%$ of the Bank's total revenue. Very few banks our size, and in fact very few banks regardless of size, generate such a large percentage of non-interest income. Fees generated from Trust activities, the gain on sale of mortgage loans, the rental income from leases generated by American National Leasing, and insurance premiums and fees provided by Archer Title of Texas all contributed to the total.

Interest and fees on loans continues to be American National Bank's bread and butter, however, insofar as revenue is concerned. The total of \$18,932,830 for 2007 was nearly $\$ 3 M M$ greater than the prior year, an increase of $18.5 \%$. Executive Vice President Dwight Berry heads up a tremendous staff of loan officers that are second to none. At year-end, net loans outstanding were in excess of $\$ 233$ million, up nearly $\$ 15$ million from the prior year. Even with the additional loan growth, American National Bank's net loan losses totaled less than $\$ 12,000$, further testament to the fact that the loan officers are growing the loan totals without comprising the quality of the portfolio.

The earnings performance allowed us to grow the equity of AmeriBancShares, Inc. \$3 million for the year, a 10\% increase over the December 31,2006 total, and the annual dividend was raised to $\$ .83$ per share, an increase of $\$ .05$ per share. It was the 21 st year in a row the annual dividend has increased. Other positive indicators of the performance of the Bank in 2007 include a $10.2 \%$ increase to $\$ 16.52$ in the book value of the holding company, as well a Return on Average Assets of $1.44 \%$ and a Return in Average Equity of $15.04 \%$.

As we begin a new year, the challenges facing us are numerous. First and foremost, the current declining interest rate environment is going to have a significant impact on earnings. As we have historically maintained an asset sensitive position within the Balance Sheet, when interest rates go up our earnings increase as well, but when the rates decline the reverse is true. With the recent Fed cuts beginning in the 4th quarter of 2007, and the expectation of further cuts in 2008, we anticipate our earnings will be off significantly, possibly by as much as $15 \%$. We are aggressively managing both sides of the Balance Sheet to maximize our return, but the reality is as long as rates are trending downward the Bank's net-interest margin will be negatively impacted. This is due to the fact that a vast majority of our loans reprice immediately at the time of each rate cut while a large amount of our deposits are tied to fixed maturities, and as a result we are paying a higher rate on our funding costs until they mature and can be repriced at a lower rate.


John B. "Bo" Stahler
President and CEO

President's Message
Continued

In spite of the forecast for reduced earnings in 2008, we do have several exciting projects in the works. With the growth the Bank has experienced over the past few years, the main facility on Midwestern Parkway and Maplewood has reached capacity. We are literally out of room to put any new people we may need to hire, and parking has become a problem as well. To alleviate the situation, we recently purchased the old State Farm Insurance Claims Office just down the street at the corner of Maplewood and Elmwood. Our plans are to consolidate the Bank's Mortgage Loan Department and Archer Title Company in that facility once the remodeling has been completed to accommodate their needs. With the mortgage operation moving out we will then be able to utilize that space for expansion of both our front and back office operations, as well as free up some much needed parking spaces around the Bank.

We also recently opened a travel club which we are calling the Platinum Circle. Donna Adams, who has numerous years of experience in this area, joined the Bank this past year. She already has some great trips planned as well as other events scheduled throughout the course of the coming year. I encourage you to drop by the Bank and visit with Donna and let her show you the Platinum Circle Club room we have opened in the Archer Title Building just to the north of the Main Bank.

Steve Cookingham has also joined our Bank as a Senior Vice President in our Commercial Loan Department. As many of you may recall, Steve worked for our Bank a number of years ago and we are excited that he has re-joined the team.

Without a doubt, the future of the Bank and its subsidiaries remains bright. American National Bank's investment and insurance products offered through PrimeVest Financial Services has grown tremendously this past year, as our two Investment Officers, Kevin Goldstein and Janice Adams, are doing a wonderful job. The Bank's two operating subsidiaries, Archer Title of Texas and American National Leasing under the leadership of Judy McLemore and Mike Cuba respectively, are both showing great promise as well.

It is imperative, however, that we continue to find ways to grow the Bank to offset the inevitable rise in operating expenses. As shareholders, I urge you to support your investment by taking advantage of our many services. Whether your needs are Trust related, a home loan, some type of lease, investment services, title services, lending needs or simply a deposit source, we have it all. Please allow us the opportunity to serve whatever banking needs you may have and watch your investment grow.


John B. "Bo" Stahler President \& CEO



Donna Adams Platinum Circle Coordinator

Platinum Circle is a special organization that provides qualifying customers of American National Bank with exclusive privileges. These include a meeting room for private parties, receptions and other functions; Iuxurious escorted travel opportunities, free and discounted bank services, seminars and more.

## Membership Qualifications:

$\$ 25,000$ in total deposits. These deposits may be in any type of American National Bank account including investments and trust, however membership requires that the member have at least one checking, savings or money market account.

## Benefits

- Use of the Platinum Room
- Advanced notice of promotions and financial product information
- Escorted travel - day excursions, domestic and international tours
- Member only exclusive events
- $0.25 \%$ Bonus on one Certificate of Deposit per calendar year*
- $25 \%$ discount on any personal check order
- No fee Stop Payments
- No fee Cashier's and Traveler's Checks (single party)
- $20 \%$ discount on Safe Deposit Box (upon availability)
- Newsletters announcing upcoming trips and events

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|  | Year Ended December 31, |  | \% Change |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  |
| Earnings |  |  |  |
| Net Interest Income | 14,147,895 | 13,231,989 | + 6.9 |
| Provision For Loan Losses | 348,000 | 285,000 | + 22.1 |
| Non-Interest Income | 8,052,969 | 7,348,798 | + 9.6 |
| Non-Interest Expense | 15,026,569 | 13,502,849 | + 11.3 |
| Net Income | 4,716,098 | 4,732,292 | - 0.3 |
| Share Data |  |  |  |
| Net Income | 2.40 | 2.41 | - 0.4 |
| Dividends Paid | . 83 | . 78 | + 6.4 |
| Book Value | 16.52 | 14.99 | + 10.2 |
| Returns |  |  |  |
| Return on Average Assets | 1.44 | 1.43 | + 0.7 |
| Return on Average Equity | 15.04 | 16.97 |  |
| Financial Position at Year End |  |  |  |
| Total Assets | 335,055,121 | 332,512,839 |  |
| Loans (Net) | 233,795,444 | 219,012,490 |  |
| Reserve for Loan Losses | 2,817,822 | 2,614,270 |  |
| Deposits | 267,660,872 | 269,008,362 |  |
| Equity | 32,492,888 | 29,494,844 |  |

Consolidated Net Income


Earnings Per Share

* adjusted to reflect AmeriBancShares, Inc. stock outstanding


Stockholders' Equity


To the Board of Directors and Stockholders<br>of AmeriBancShares, Inc. and Subsidiaries

We have audited the accompanying consolidated balance sheets of AmeriBancShares, Inc. and Subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of AmeriBancShares, Inc. and Subsidiaries as of December 31, 2007 and 2006, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating schedules presented following the Notes to Consolidated Financial Statements are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, and cash flows of the individual companies. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

## Payne Smith \& Jones, P.C.

Payne Smith \& Jones, P.C.
Wichita Falls, Texas
February 5, 2008

| ASSETS | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks, noninterest bearing | \$ | 11,209,973 | \$ | 11,239,346 |
| Time deposits in banks |  | 800,000 |  | 1,300,000 |
| Federal funds sold |  | 12,300,000 |  | 4,495,000 |
| Total cash and cash equivalents |  | 24,309,973 |  | 17,034,346 |
| Securities available for sale |  | 42,799,222 |  | 62,250,397 |
| Securities to be held to maturity (approximate market value of $\$ 272,718$ in 2007 and $\$ 332,224$ in 2006) |  | 274,101 |  | 334,505 |
| Other securities (approximate market value of $\$ 1,083,550$ in 2007 and $\$ 1,240,325$ in 2006) |  | 1,083,550 |  | 1,240,325 |
| Total investment securities |  | 44,156,873 |  | 63,825,227 |
| Mortgage loans held for sale |  | 759,815 |  | 1,205,813 |
| Loans |  | 237,130,534 |  | 222,172,858 |
| Less: Unearned discount | 1 | 517,268) |  | $546,098)$ |
| Allowance for loan losses |  | 2,817,822) |  | 2,614,270) |
| Loans, net |  | 233,795,444 |  | 219,012,490 |
| Premises and equipment, net |  | 12,960,947 |  | 12,590,467 |
| Accrued interest receivable |  | 1,923,149 |  | 2,061,106 |
| Goodwill |  | 4,219,475 |  | 4,219,475 |
| Intangible assets |  | 781,539 |  | 976,924 |
| Other assets |  | 12,147,906 |  | 11,586,991 |
| Total assets | \$ | 335,055,121 | \$ | 332,512,839 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Deposits:

| Demand deposits | \$ | 19,469,927 | \$ | 30,337,257 |
| :---: | :---: | :---: | :---: | :---: |
| Savings deposits |  | 86,748,147 |  | 74,533,632 |
| Money market and NOW accounts |  | 44,290,719 |  | 45,231,535 |
| Time certificates of deposit |  | 117,152,079 |  | 118,905,938 |
| Total deposits |  | 267,660,872 |  | 269,008,362 |
| Federal funds purchased |  | 8,969,609 |  | 9,405,159 |
| Repurchase agreements |  | 3,368,147 |  | 872,036 |
| Other borrowed funds |  | 10,144,975 |  | 11,492,633 |
| Junior Subordinated Debentures |  | 7,217,000 |  | 7,217,000 |
| Accrued interest payable |  | 401,069 |  | 398,224 |
| Other liabilities |  | 4,800,561 |  | 4,624,581 |
| Total liabilities |  | 302,562,233 |  | 303,017,995 |
| Commitments and contingencies |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Common stock (par value $\$ 2.50 ; 5,000,000$ shares authorized, 2,016,000 issued and 1,967,000 outstanding) |  | 5,040,000 |  | 5,040,000 |
| Surplus |  | 10,878,386 |  | 10,878,386 |
| Undivided profits and capital reserves |  | 17,724,920 |  | 14,641,432 |
| Treasury stock at cost (49,000 shares) |  | 882,000) |  | 882,000) |
| Unearned KSOP shares | ( | 330,000) |  |  |
| Accumulated other comprehensive income (loss): |  |  |  |  |
| Net unrealized appreciation (depreciation) on securities available for sale, net of tax of \$31,724 in 2007 and $(\$ 94,259)$ in 2006 |  | 61,582 |  | 182,974) |
| Total stockholders' equity |  | 32,492,888 |  | 29,494,844 |
| Total liabilities and stockholders' equity | \$ | 335,055,121 | \$ | 332,512,839 |

Consolidated Statements of Income
For the Years Ended December 31, 2007 and 2006

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |
| Interest and fees on loans | \$ | 18,932,830 | \$ | 15,979,371 |
| Interest on investment securities |  | 2,628,638 |  | 3,494,626 |
| Interest on time deposits in banks |  | 45,823 |  | 138,311 |
| Interest on federal funds sold |  | 219,916 |  | 275,780 |
| Total interest income |  | 21,827,207 |  | 19,888,088 |
| Interest expense: |  |  |  |  |
| Interest on deposits: |  |  |  |  |
| Savings |  | 130,955 |  | 125,889 |
| Money market and NOW accounts |  | 859,974 |  | 859,176 |
| Time |  | 5,103,456 |  | 4,466,360 |
| Total interest on deposits |  | 6,094,385 |  | 5,451,425 |
| Interest on federal funds purchased |  | 440,221 |  | 258,738 |
| Interest on repurchase agreements |  | 89,838 |  | 5,195 |
| Interest on other borrowed funds |  | 538,097 |  | 455,850 |
| Interest on Junior Subordinated Debentures |  | 516,771 |  | 484,891 |
| Total interest expense |  | 7,679,312 |  | 6,656,099 |
| Net interest income |  | 14,147,895 |  | 13,231,989 |
| Provision for loan losses |  | 348,000 |  | 285,000 |
| Net interest income after provision for loan losses |  | 13,799,895 |  | 12,946,989 |
| Other operating income: |  |  |  |  |
| Service charges on deposit accounts |  | 576,377 |  | 691,480 |
| Trust fee income |  | 3,806,167 |  | 3,474,169 |
| Gain on sale of mortgage loans |  | 666,212 |  | 572,113 |
| Rent income |  | 817,636 |  | 976,505 |
| Other, net |  | 2,186,577 |  | 1,634,531 |
| Total other operating income |  | 8,052,969 |  | 7,348,798 |
| Other operating expenses: |  |  |  |  |
| Salaries and bonuses |  | 5,807,224 |  | 5,195,053 |
| Employee benefits |  | 2,923,402 |  | 2,491,071 |
| Premises and equipment |  | 1,694,446 |  | 2,317,092 |
| Advertising |  | 326,540 |  | 297,083 |
| Data processing expense |  | 459,186 |  | 478,161 |
| Printing, stationery and supplies |  | 259,235 |  | 235,493 |
| Professional fees |  | 171,242 |  | 151,217 |
| Other operating expenses |  | 3,385,294 |  | 2,337,679 |
| Total other operating expenses |  | 15,026,569 |  | 13,502,849 |
| Income before income taxes |  | 6,826,295 |  | 6,792,938 |
| Provision for income taxes |  | 2,110,197 |  | 2,060,646 |
| Net income | \$ | 4,716,098 | \$ | 4,732,292 |
| Net income per share of common stock | \$ | 2.40 | \$ | 2.41 |

## Consolidated Statements of Changes in Stockholders' Equity

For the Years Ended December 31, 2007 and 2006

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \& \begin{tabular}{l}
Common \\
Stock \\
Number \\
of Shares
\end{tabular} \& Amount \& Surplus \& \begin{tabular}{l}
Undivided \\
Profits and \\
Capital \\
Reserves
\end{tabular} \& \begin{tabular}{l}
Treasury \\
Stock
\end{tabular} \& \begin{tabular}{l}
Unearned KSOP \\
Shares
\end{tabular} \& Accumulated Other Comprehensive Income (Loss) \& Total Stockholders' Equity \\
\hline Balance, January 1, 2006 \& 2,016,000 \& \$ 5,040,000 \& \$ 10,878,386 \& \$11,443,400 \& (\$882,000) \& \$ \& (\$ 276,223) \& \$ 26,203,563 \\
\hline Comprehensive income: \& \& \& \& \& \& \& \& \\
\hline Net income \& \& \& \& 4,732,292 \& \& \& \& 4,732,292 \\
\hline \begin{tabular}{l}
Other comprehensive income: \\
Net change in unrealized depreciation on securities available for sale, net of taxes of \(\$ 48,038\)
\end{tabular} \& \& \& \& \& \& \& 93,249 \& 93,249 \\
\hline Total comprehensive income \& \& \& \& \& \& \& \& 4,825,541 \\
\hline Cash dividends, \$.78 per common share \& \& \& \& ( 1,534,260) \& \& \& \& ( 1,534,260) \\
\hline Balance, December 31, 2006 \& 2,016,000 \& 5,040,000 \& 10,878,386 \& 14,641,432 \& ( 882,000) \& \& 182,974) \& 29,494,844 \\
\hline Comprehensive income: \& \& \& \& 4 \& \& \& \& 8 \\
\hline \begin{tabular}{l}
Other comprehensive income: \\
Net change in unrealized appreciation (depreciation) on securities available for sale, net of taxes of \$125,983
\end{tabular} \& \& \& \& 4,716,098 \& \& \& 244,556 \& \(4,716,098\)

244,556 <br>
\hline Total comprehensive income \& \& \& \& \& \& \& \& 4,960,654 <br>
\hline Net change in unearned compensation under KSOP \& \& \& \& \& \& $(330,000)$ \& \& ( 330,000) <br>
\hline Cash dividends, \$. 83 per common share \& \& \& \& 1,632,610) \& \& \& \& 1,632,610) <br>
\hline Balance, December 31, 2007 \& 2,016,000 \& \$ 5,040,000 \& \$ 10,878,386 \& \$ 17,724,920 \& (\$882,000) \& (\$330,000) \& \$ 61,582 \& \$ 32,492,888 <br>
\hline
\end{tabular}

## Consolidated Statements of Cash Flows

## For the Years Ended December 31, 2007 and 2006

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 4,716,098 | \$ | 4,732,292 |
| Adjustments to reconcile net income to net cash provided by operations: |  |  |  |  |
| Depreciation |  | 1,279,063 |  | 1,358,135 |
| Amortization of intangibles |  | 197,185 |  | 115,616 |
| Provision for loan losses |  | 348,000 |  | 285,000 |
| Benefit from deferred taxes | 1 | 272,823) | ( | 224,104) |
| Gain on sale of mortgage loans | $($ | $666,212)$ | ( | $572,113)$ |
| Gain on sale of other real estate owned | $($ | 16,294) |  |  |
| (Gain) loss on disposal of premises and equipment | $($ | 8,438) |  | 18,461 |
| Amortization of premium on investment securities |  | 4,026 |  | 35,962 |
| Accretion of discount on investment securities | $($ | 80,563) | $($ | 177,657) |
| Proceeds from sales of mortgage loans |  | 49,068,444 |  | 38,025,923 |
| Mortgage loans funded | $($ | 47,984,511) | ( | 37,391,977) |
| (Increase) decrease in: |  |  |  |  |
| Prepaid expenses | 1 | 142,104) |  | 68,655 |
| Accrued interest receivable |  | 137,957 | ( | 258,383) |
| Income taxes receivable | 1 | 24,408) | ( | 88,574) |
| Miscellaneous other assets | ( | 32,167) |  | 333,765 |
| Increase (decrease) in: |  |  |  |  |
| Accrued interest payable |  | 2,845 |  | 96,862 |
| Income taxes payable |  |  | 1 | 7,836) |
| Other taxes payable |  | 40,000 | $($ | 232,499) |
| Other accrued expenses |  | 135,980 |  | 1,072,291 |
| Net cash provided by operating activities |  | 6,702,078 |  | 7,189,819 |
| Cash flows from investing activities: |  |  |  |  |
| Proceeds from maturities of securities available for sale |  | 43,049,246 |  | 30,256,664 |
| Proceeds from sale of securities available for sale |  | 339,047 |  | 398,289 |
| Proceeds from maturities of securities held to maturity |  | 60,453 |  | 78,609 |
| Proceeds from sale of other securities |  | 308,875 |  |  |
| Purchase of securities available for sale | ( | 23,490,091) | ( | 17,061,980) |
| Purchase of other securities | ( | 152,100) | ( | 431,675) |
| Purchase of cash value life insurance | $($ | $537,034)$ | ( | 550,757) |
| Net increase in loans | $($ | 15,102,677) | ( | 36,436,444) |
| Purchase of premises and equipment | $($ | 2,757,244) | ( | 1,866,754) |
| Proceeds from sale of premises and equipment |  | 1,123,324 |  | 506,313 |
| Proceeds from sale of other real estate owned |  | 328,947 |  |  |
| Net cash provided by (used in) investing activities |  | 3,170,746 | 1 | 25,107,735) |
| Cash flows from financing activities: |  |  |  |  |
| Net decrease in deposits | ( | 1,347,490) | ( | 11,160,078) |
| Net increase (decrease) in federal funds purchased | ( | 435,550) |  | 7,455,159 |
| Net increase in repurchase agreements |  | 2,496,111 |  | 872,036 |
| Net increase (decrease) in other borrowed funds | $($ | 1,677,658) |  | 3,522,863 |
| Dividends paid | 1 | 1,632,610) | 1 | 1,534,260) |
| Net cash used in financing activities | $($ | 2,597,197) | $($ | 844,280) |
| Net increase (decrease) in cash and cash equivalents |  | 7,275,627 | ( | 18,762,196) |
| Cash and cash equivalents at beginning of period |  | 17,034,346 |  | 35,796,542 |
| Cash and cash equivalents at end of period | \$ | 24,309,973 | \$ | 17,034,346 |

Note 1
SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
The accounting and reporting policies of AmeriBancShares, Inc. and Subsidiaries ("the Company") conform to generally accepted accounting principles and prevailing practices within the banking industry. The Company carries its assets and liabilities principally on the historical cost basis and follows the accrual method of accounting.

Nature of Operations: The Company provides a variety of financial services to individual and business customers through its locations in Wichita Falls, lowa Park, Archer City and Flower Mound, Texas. The Company's primary deposit products are demand deposits, savings deposits, and certificates of deposit, and the primary lending products are commercial, real estate mortgages, and installment loans. The Company also provides trust services and vehicle and equipment leasing services to individual and business customers through its locations in Wichita Falls, Texas and Flower Mound, Texas.

Basis of Presentation: The accompanying consolidated financial statements include the accounts of AmeriBancShares, Inc. and its wholly-owned subsidiaries, ANB Realty Corp. and AmeriBancShares of Delaware, Inc. The financial statements also include American National Bank, which is a wholly-owned subsidiary of AmeriBancShares of Delaware, Inc. and American National Leasing Company and Archer Title of Texas, Inc., which are wholly owned subsidiaries of American National Bank. All significant intercompany transactions have been eliminated. The consolidated statements of income, changes in stockholders' equity, and cash flows include operations for the years ended December 31, 2007 and 2006.

Use of Estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions. In connection with the determination of the estimated losses on loans, management obtains independent appraisals for significant collateral.
The Company's loans are generally secured by specific items of collateral including real property, consumer assets and business assets. Although the Company has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent on local economic conditions in the real estate industry.

While management uses available information to recognize losses on loans, further reductions in the carrying amounts of loans may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require the Company to recognize additional losses based on their judgments about information available to them at the time of their examination.

Cash and Due From Banks: Included in cash and due from banks are legal reserve requirements which must be maintained on an average basis in the form of cash and balances due from the Federal Reserve and other banks.
Securities: In accordance with Statement of Financial Accounting Standards No. 115, "Accounting for Certain Debt and Equity Securities" (SFAS 115), securities are classified into three categories: held-to-maturity (HTM), available-for-sale (AFS) and trading.

Securities classified as held-to-maturity, which are those the Company has the positive intent and ability to hold to maturity, are reported at amortized cost. Securities classified as available-for-sale may be sold in response to changes in interest rates, liquidity needs, and for other purposes. Available-for-sale securities are reported at fair value and include securities not classified as held-to-maturity or trading. Trading securities are those held principally for the purpose of selling in the near future and are carried at fair value. The Company currently has no trading securities.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Unrealized holding gains and losses for available-for-sale securities are excluded from earnings and reported, net of any income tax effect, as a separate component of stockholders' equity. Realized gains and losses are reported in earnings based on the adjusted cost of the specific security sold.
Mortgage Loans Held for Sale: The mortgage loans held for sale are stated at the lower of cost or market. Such mortgage loans are aggregated by type for the purpose of valuation. Allowances which are necessary to reflect a reduction of the portfolio to the lower of cost or market are charged against income in the current period.
Loans and Allowance for Loan Losses: Loans are stated at the amount of unpaid principal, reduced by unearned discount and an allowance for loan losses. Interest on loans is calculated by using the simple interest method on daily balances of the principal amount outstanding. The allowance for loan losses is established through a provision for loan losses charged to expenses. Loans are charged against the allowance for loan losses when management believes that the collectibility of the principal is unlikely.

# Notes to Consolidated Financial Statements 

For the Years Ended December 31, 2007 and 2006 (Continued)

Note 1
SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES (Continued)
The allowance for loan losses is an amount that management believes will be adequate to absorb probable losses on existing loans that may become uncollectible, based on evaluations of the collectibility of loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrowers' ability to pay.
Impaired loans are generally placed on nonaccrual when a loan is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more. Any unpaid interest previously accrued on those loans is reversed from income. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loan principal balance. Interest income on other impaired loans is recognized only to the extent of interest payments received.
Servicing: Servicing assets are recognized as separate assets when rights are acquired through purchase or through sale of financial assets. Capitalized servicing rights are reported in other assets and are amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights by predominant characteristics, such as interest rates and terms. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Impairment is recognized through a valuation allowance for an individual stratum, to the extent that fair value is less than the capitalized amount for the stratum.
Other Real Estate Owned: Other real estate owned consists of real property acquired through foreclosure or deed in lieu of foreclosure. The Company has adopted Statement of Position 92-3 entitled "Accounting for Foreclosed Assets." In accordance with this statement, other real estate owned, in the amount of $\$ 228,600$ and $\$ 541,253$ at December 31, 2007 and 2006, respectively, is carried at the lower of fair value minus estimated selling costs or cost. When property is acquired, the asset is recorded at its fair value and an allowance for estimated selling costs is provided. The allowance for other real estate owned is adjusted for increases or declines in the fair value of the assets; however, the allowance may not be reduced below zero.
Premises and Equipment, and Depreciation: Premises and equipment are recorded at cost. Expenditures for maintenance and repairs are expensed, while expenditures for significant renewals and betterments are capitalized. When property is disposed of, the cost of the property and the related accumulated depreciation are removed from the accounts. The Company has elected to provide for depreciation on the straight-line method for financial reporting purposes and accelerated method for tax purposes.
Income Taxes: The Company files a consolidated income tax return with its wholly-owned subsidiaries and their wholly-owned subsidiaries. Federal income tax expense or benefit has been allocated on a separate return basis.
Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the basis of accumulated depreciation and the allowance for loan losses for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled.
Goodwill: During 2002, the Company fully implemented the provisions of SFAS No. 142, Goodwill and Other Intangible Assets, which eliminated the amortization of goodwill and required at a minimum the Company to perform an annual impairment test for goodwill.
Intangible Assets: Intangible assets are reflected under the provisions of SFAS No. 142, Goodwill and Other Intangible Assets, which among other things, requires that intangible assets with a finite life be amortized over their estimated useful life. Intangible assets include core deposit intangibles acquired in acquisitions and are being amortized on a straight-line basis over ten years.

Net Income Per Common Share: Net income per common share is based on the weighted average number of common shares outstanding during the period.

Reclassification: For comparability, certain amounts in the 2006 financial statements have been reclassified, where appropriate, to conform with the financial presentation used in 2007.

Cash and Cash Equivalents: For purposes of recording cash flows, cash and cash equivalents include cash on hand, amounts due from banks, interest-bearing deposits in banks and federal funds sold. Generally, federal funds are purchased and sold for one-day periods.

Note 2
INVESTMENT SECURITIES
The amortized cost and estimated market values of investments in debt securities are as follows:

|  | December 31, 2007 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amortized |  |  |  |  |  |
| Cost |  |  |  |  |  |  |$\quad$| Gross |
| :---: |
| Unrealized |
| Gains |$\quad$| Gross |
| :---: |
| Unealized |
| Losses |$\quad$| Estimated |
| :---: |
| Market Value |


| Securities to be Held to Maturity |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of states and |  |  |  |  |  |  |  |
| Mortgage-backed securities |  | 154,115 |  | 1 | 1,371) |  | 152,744 |
| Totals | \$ | 274,101 | \$ | (\$ | 1,383) | \$ | 272,718 |
| Other securities | \$ | 1,083,550 | \$ | \$ |  | \$ | 1,083,550 |


|  | December 31, 2006 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | GrossUnrealizedGains Gains |  | GrossUnrealized Losses |  | Estimated Market Value |  |
| Securities Available For Sale |  |  |  |  |  |  |  |  |
| United States Agency securities | \$ | 48,916,259 | \$ | 30,324 | (\$ | 122,843) | \$ | 48,823,740 |
| Obligations of states and political subdivisions |  | 6,475,000 |  | 24,026 |  | 131,561) |  | 6,367,465 |
| Mortgage-backed securities |  | 5,623,305 |  | 4,188 | ( | 81,367) |  | 5,546,126 |
| Equity Securities |  | 1,513,066 |  |  |  |  |  | 1,513,066 |
| Totals | \$ | 62,527,630 | $\$$ | 58,538 | (\$ | 335,771) | \$ | 62,250,397 |


| Securities to be Held to Maturity |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of states and |  |  |  |  |  |  |  |  |
| political subdivisions | \$ | 119,871 | \$ | 1,061 | \$ |  | \$ | 120,932 |
| Mortgage-backed securities |  | 214,634 |  |  | 1 | 3,342) |  | 211,292 |
| Totals | \$ | 334,505 | \$ | 1,061 | (\$ | 3,342) | \$ | 332,224 |
| Other securities | \$ | 1,240,325 | \$ |  | \$ |  | \$ | 1,240,325 |

Other securities consist of common stock in the Federal Reserve Bank, Federal Home Loan Bank and Independent Bankers Financial Corporation and are carried at fair value.
The amortized cost and estimated market value of debt securities at December 31, 2007, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2007 and 2006 (Continued)

Note 2
INVESTMENT SECURITIES (Continued)

|  | Securities <br> Available for Sale |  | Securities to be <br> Held to |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Maturity |  |  |  |

Proceeds from sales of available for sale securities for the years ended December 31, 2007 and 2006 were approximately $\$ 339,047$ and $\$ 398,289$, respectively. No gross gains were realized on sales of available for sale securities during 2007 or 2006. No gross losses were realized on sales of available for sale securities during 2007 or 2006. There were no sales of held to maturity securities during 2007 or 2006.

Investment securities with a recorded value of approximately $\$ 31,171,453$ and $\$ 32,116,772$ at December 31, 2007 and 2006, respectively, were pledged to secure deposits and for other purposes as required by law.

Unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of December 31, 2007 are summarized as follows:

|  | Less than 12 Months |  |  |  | 12 Months or More |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair <br> Value | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
| Securities Available for Sale United States Agency securities Mortgage-backed securities State and political obligations | \$ | $\begin{array}{r} 10,186,693 \\ 28,535 \end{array}$ | (\$ | $\begin{array}{r} 6,169) \\ 436) \end{array}$ | \$ | $\begin{array}{r} 482,244 \\ 5,067,576 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 9,788) \\ 82,424) \\ \hline \end{array}$ |
|  | \$ | 10,215,228 | (\$ | 6,605) | \$ | 5,549,820 | (\$ | 92,212) |
| Securities Held to Maturity State and political obligations Mortgage-backed securities | \$ | $\begin{array}{r} 119,974 \\ 40,478 \\ \hline \end{array}$ | ${ }^{(\$ 1}$ | $\begin{array}{r} \text { 12) } \\ 464) \end{array}$ | \$ | 112,266 | \$ | 907) |
|  | \$ | 160,452 | (\$ | 476) | \$ | 112,266 | (\$ | 907) |

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. At December 31, 2007, certain securities have unrealized losses with aggregate depreciation from the Company's amortized cost basis. These unrealized losses are generally due to changes in interest rates. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysts' reports. As management has the ability to hold debt securities until maturity, or for the foreseeable future if classified as available for sale, no declines are deemed to be other than temporary.

Note 3
LOANS AND ALLOWANCE FOR LOAN LOSSES
A summary of loan categories is as follows:

|  | December 31, | December 31, |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Commercial and industrial | 2007 | 2006 |  |  |
| Real estate - other | $\$$ | $33,664,310$ | $\$$ | $31,731,237$ |
| Real estate - construction |  | $159,342,186$ |  | $148,167,531$ |
| Consumer - installment | $29,598,056$ | $26,492,596$ |  |  |
| Overdrafts | $14,320,520$ | $15,738,532$ |  |  |
| Total loans | 205,462 |  | 42,962 |  |

The Company had no loans to borrowers engaged in similar activities which exceeded 5\% of total assets at December 31, 2007 other than as disclosed above.

Mortgage loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balances of mortgage loans serviced for others was $\$ 46,515,217$ and $\$ 46,625,450$ at December 31, 2007 and 2006, respectively. Custodial escrow balances maintained in connection with the foregoing loan servicing, and included in demand deposits, were approximately $\$ 254,758$ and $\$ 211,073$ at December 31, 2007 and 2006, respectively.

The Company accounts for mortgage servicing rights under SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. Originated mortgage servicing rights capitalized at December 31, 2007 and 2006, are $\$ 373,430$ and $\$ 366,953$, respectively, and are included in other assets. The fair values of these rights were $\$ 538,321$ and $\$ 512,087$ at December 31,2007 and 2006, respectively. The fair value of servicing rights was determined using discount rates ranging from $10 \%$ to $12 \%$ and prepayment speeds ranging from $9 \%$ to $10.25 \%$, depending on the stratification of the specific right.

Impaired loans having carrying values of $\$ 142,534$ and $\$ 10,370$ at December 31, 2007 and 2006, respectively, have been recognized in conformity with SFAS 114 as amended by SFAS 118. The average recorded investment in impaired loans during 2007 and 2006 was $\$ 47,272$ and $\$ 190,831$, respectively. The total allowance for loan losses related to those loans was $\$ 20,350$ and $\$ 3,271$ on December 31,2007 and 2006, respectively. No payments on these loans were recorded as interest income when received in 2007 or 2006. There were no material commitments to lend additional funds to debtors whose loans were classified as impaired as of December 31, 2007 or 2006.

Loan maturities and rate sensitivity of the loan portfolio at December 31, 2007 and 2006, including mortgage loans held for resale less loans on nonaccrual, are as follows:

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Fixed rate loans with a remaining maturity of: |  |  |  |  |
| Three months or less | \$ | 9,181,841 | \$ | 9,227,955 |
| Over three months through twelve months |  | 14,985,435 |  | 15,947,770 |
| Over one year through five years |  | 38,734,273 |  | 38,535,843 |
| Over five years |  | 24,625,147 |  | 15,956,863 |
| Total fixed rate loans | \$ | 87,526,696 | \$ | 79,668,431 |
| Variable rate loans with a repricing frequency of: |  |  |  |  |
| Quarterly or more frequently | \$ | 136,016,743 | \$ | 129,153,702 |
| Annually or more frequently, but less frequently than quarterly |  | 4,475,851 |  | 4,684,142 |
| Every five years or more frequently, |  |  |  |  |
| but less frequently than annually |  | 7,449,581 |  | 7,344,884 |
| Less frequently than every five years |  | 2,278,944 |  | 2,517,142 |
| Total variable rate loans | \$ | 150,221,119 | \$ | 143,699,870 |

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2007 and 2006 (Continued)

Note 3
LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)
A summary of the changes in allowance for loan losses is as follows:

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of year | \$ | 2,614,270 | \$ | 2,314,075 |
| Provision for loan losses |  | 348,000 |  | 285,000 |
| Loans charged off | 1 | 154,707) | $($ | 26,409) |
| Recoveries of loans previously charged off |  | 10,259 |  | 41,604 |
| Balance at end of year | \$ | 2,817,822 | \$ | 2,614,270 |

The allowance for financial statement purposes exceeded the federal income tax allowance by $\$ 2,119,831$ and $\$ 1,913,084$ at December 31, 2007 and 2006, respectively.

Note 4
PREMISES AND EQUIPMENT
A summary of premises, equipment and land improvements and related accumulated depreciation is as follows:

|  | Estimated Useful Lives | $\begin{gathered} \text { December 31, } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2006 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land |  | \$ | 2,318,748 | \$ | 1,568,081 |
| Premises | 5-40 years |  | 8,898,326 |  | 8,689,660 |
| Furniture, fixtures and equipment | $3-10$ years |  | 6,737,067 |  | 6,202,924 |
| Land improvements | $5-20$ years |  | 442,707 |  | 638,430 |
| Lease equipment | 3-5 years |  | 3,073,343 |  | 3,700,430 |
|  |  |  | 21,470,191 |  | 20,799,525 |
| Less accumulated depreciation |  |  | 8,509,244 |  | 8,209,058 |
| Totals |  | \$ | 12,960,947 | \$ | 12,590,467 |

Depreciation expense amounted to $\$ 1,279,063$ and $\$ 1,358,135$ in 2007 and 2006, respectively.
A portion of the banking premises which the Company occupies is leased to certain tenants under month-to-month leases. Rental income totaled approximately $\$ 70,421$ and $\$ 45,838$ for the years ended December 31, 2007 and 2006, respectively.

Note 5
G00DWILL
Goodwill in the amount of \$4,219,475 at December 31, 2007 and 2006, is included in the accompanying consolidated financial statements. In accordance with the Statement of Financial Accounting Standard No 142, "Goodwill and Other Intangible Assets" (SFAS 142), the Company performs an annual impairment test for goodwill. At December 31, 2007 and 2006 management has determined that there is no impairment of goodwill.

Prior to the adoption of SFAS 142, goodwill was amortized over its estimated useful life. Accordingly, the amounts reflected for goodwill in the accompanying financial statements have been reduced by the relating accumulated amortization of $\$ 507,484$.

Note 6
INTANGIBLE ASSETS
Intangible assets consist of core deposit intangibles acquired in a branch acquisition and are being amortized using the straight-line method over a period of 10 years. Assigned costs and accumulated amortization at December 31, 2007 and 2006 consisted of the following amounts:

|  |  | 2007 |  | 2006 |
| :--- | :--- | :--- | :--- | :--- |
| Gross amount | $\$$ | $1,138,163$ | $\$$ | $1,138,163$ |
| Accumulated amortization | $($ | $356,624)$ | $($ | $161,239)$ |

Changes in the carrying amount of intangibles during 2007 are summarized as follows:

|  |  | 2007 |  | 2006 |
| :--- | :--- | :--- | :--- | :--- |
| Net intangible at January 1 | $\$$ | 976,924 | $\$$ | $1,090,740$ |
| Amortization expense | $($ | $195,385)$ | $($ | $113,816)$ |
| Net intangible at December 31 | $\$$ | 781,539 | $\$$ | 976,924 |

Note 7
DEPOSITS
Included in time deposits are certificates of deposit in amounts of $\$ 100,000$ or more. The aggregate amount of short-term jumbo certificates of deposit, each with a minimum denomination of $\$ 100,000$, was $\$ 44,056,220$ and $\$ 45,437,659$ at December 31, 2007 and 2006, respectively.

At December 31, 2007 and 2006, the scheduled maturities of certificates of deposit are as follows:

|  | December 31, | December 31, |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Less than three months | $\$$ | $46,213,729$ | $\$$ | $44,260,026$ |
| Four to twelve months |  | $43,524,290$ |  | $49,822,819$ |
| One to five years |  | $27,410,557$ | 3,803 | $24,823,093$ |
| Five to ten years | $\$$ | $117,152,079$ | $\$$ | $118,905,938$ |
| Totals |  |  |  |  |

During 2006, the Company entered into a program in which certain eligible transaction deposits could be reclassed to savings deposits for regulatory reporting purposes and therefore reduce its reserve requirement with the Federal Reserve Bank. At December 31, 2007 the Company has reclassed \$48,723,160 demand deposits and \$28,967,266 NOW and Money Market deposits to savings deposits for regulatory reporting in connection with this program. At December 31, 2006 the Company has reclassed $\$ 35,158,293$ demand deposits and $\$ 27,780,817$ NOW and Money Market deposits to savings deposits.

Note 8
SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE
Securities sold under agreements to repurchase amounted to $\$ 3,368,147$ and $\$ 872,036$ at December 31, 2007 and 2006, respectively. The agreements are secured by U.S. Government Agency securities with a fair value of $\$ 3,436,785$ at 2007 and $\$ 898,000$ at 2006. The weighted average interest rate on these agreements was $2.95 \%$ at December 31, 2007 and $4.275 \%$ at December 31, 2006. The agreements of $\$ 3,368,147$ at December 31, 2007 mature on January 2, 2008.

Note 9
OTHER BORROWED FUNDS
Included in other borrowed funds at December 31, 2007 and 2006, respectively, are the following:

|  |  | 2007 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Advances from the Federal Home Loan Bank <br> KSOP note payable | $\$$ | $9,814,975$ <br> 330,000 | $\$$ | $11,492,633$ |

Advances from the Federal Home Loan Bank
Advances from the Federal Home Loan Bank amounted to \$9,814,975 and \$11,492,633, respectively, at December 31, 2007 and 2006. These borrowings are collateralized by one-to-four family residences. The Federal Home Loan Bank advances have fixed rates ranging from $3.81 \%$ to $5.63 \%$. The advances were used to fund fixed interest rate loans to customers. As of December 31, 2007, aggregate annual scheduled repayments of Federal Home Loan Bank advances were as follows:

| 2008 | $\$ 1,488,362$ |
| :--- | ---: |
| 2009 | $1,551,550$ |
| 2010 | $1,910,861$ |
| 2011 | 679,885 |
| 2012 | 176,949 |
| Thereafter | $4,007,368$ |
|  | $\$ 9,814,975$ |

KSOP Note Payable
At December 31, 2007, the Company's KSOP had a note payable in the amount of $\$ 330,000$ with First National Bank of Chillicothe (a related party through a common director). The note bears interest at the stated prime rate ( $7.25 \%$ at December 31,2007 ). The note is secured by 10,000 shares of the Company's stock and matures on January 16, 2009.

Note 10
JUNIOR SUBORDINATED DEBENTURES
The junior subordinated debentures of $\$ 7,217,000$ at December 31, 2007 and 2006 represent amounts payable to a Special Purpose Entity (SPE) in conjunction with the Company's sponsorship of the SPE. The SPE has one issuance outstanding totaling $\$ 7,000,000$ in trust preferred securities and $\$ 217,000$ in common stock (wholly-owned by the Company) at December 31, 2007 and 2006. Both the junior subordinated debentures and the related trust preferred securities yield an annual distribution rate of 3 -month LIBOR plus $1.80 \%$ (7.49\% at December 31, 2007 and $7.16 \%$ at December 31, 2006), are redeemable at various dates beginning in June, 2010 and mature in June, 2035.

The trust preferred securities are tax-advantaged issues that currently qualify as Tier I capital for the Company. Distributions on these securities are included as interest expense on other borrowed funds. The underlying trust is a statutory business trust organized for the sole purpose of issuing trust preferred securities and investing the proceeds thereof in junior subordinated debentures of the Company, the sole asset of the trust. The preferred trust securities of the trust represent preferred beneficial interests in the assets of the trust and are subject to mandatory redemption upon payment of the junior subordinated debentures held by the trust. The common securities of the trust are wholly-owned by the Company. The trust's ability to pay amounts due on the trust preferred securities is solely dependent upon the Company making payment on the related junior subordinated debentures. The Company's obligations under the junior subordinated debentures and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by the Company of the trust's obligations under the trust preferred securities issued by the trust.

The Board of Governors of the Federal Reserve System (Board) has determined that trust preferred securities are restrictive core capital elements in computing Tier I capital of bank holding companies. The Board has limited restrictive core capital elements (as defined) to $25 \%$ of core capital elements. Accordingly, the Company has included $\$ 7,000,000$ of trust preferred securities in its Tier I capital computation at December 31, 2007 and 2006.

Note 11
INCOME TAXES
The provision for income taxes consists of the following:

|  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  | December 31,2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Current income tax expense: |  |  |  |  |
| Federal and state | \$ | 2,383,020 | \$ | 2,284,750 |
| Deferred income tax expense (benefit) arising from: |  |  |  |  |
| Excess of tax over financial accounting depreciation | ( | 108,604) |  | 111,216) |
| Accounting for bad debt expense | ( | 70,294) |  | 100,980) |
| Federal Home Loan Bank stock dividends |  | 16,048 |  | 11,492 |
| Deferred compensation benefits | ( | 201,623) | ( | 137,211) |
| Deferred loan fee income | ( | 15,050) |  | 7,111 |
| Goodwill amortization |  | 106,700 |  | 106,700 |
|  | 1 | 272,823) |  | 224,104) |
| Total income tax expense | \$ | 2,110,197 | \$ | 2,060,646 |

The difference between the consolidated financial statement income tax expense and amounts computed by applying the statutory federal income tax rate of $34 \%$ to consolidated income before taxes is primarily attributable to investments in tax-exempt securities, tax-exempt increases in cash surrender value of life insurance, and certain other transactions.

As of December 31, 2007 and 2006, there are no unused net operating losses or tax credits available for carryover to future periods for either financial reporting or tax reporting purposes.

A net deferred federal income tax asset of $\$ 556,539$ and $\$ 409,699$ at December 31, 2007 and 2006 respectively, is included in other assets. The accumulated tax effects of each type of income and expense item that gave rise to deferred taxes are as follows:

|  |  | $\begin{aligned} & \text { cember 31, } \\ & 2007 \end{aligned}$ | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets: |  |  |  |  |
| Excess of tax cost over financial cost for fixed assets | \$ | 123,115 | \$ | 73,444 |
| Allowance for loan losses |  | 720,743 |  | 650,449 |
| Deferred compensation benefits |  | 1,262,964 |  | 1,061,341 |
| Deferred loan fee income |  | 32,398 |  | 17,348 |
| Net unrealized depreciation on securities available for sale |  |  |  | 94,259 |
| Total deferred tax assets |  | 2,139,220 |  | 1,896,841 |
| Deferred tax liabilities: |  |  |  |  |
| Depreciation |  | 757,726) |  | 816,659) |
| Federal Home Loan Bank stock dividends |  | 156,264) |  | 140,216) |
| Amortization |  | $636,967)$ |  | $530,267)$ |
| Net unrealized appreciation on securities available for sale |  | 31,724) |  |  |
| Total deferred tax liabilities |  | 1,582,681) |  | 1,487,142) |
| Total net deferred tax asset | \$ | 556,539 | \$ | 409,699 |

Federal income taxes currently receivable of $\$ 112,982$ and $\$ 88,574$ at December 31,2007 and 2006 , repectively, are included in other assets.

# Notes to Consolidated Financial Statements 

For the Years Ended December 31, 2007 and 2006 (Continued)

Note 12
EMPLOYEE BENEFITS
KSOP PLAN
The Company maintains a leveraged employee stock ownership 401(k) plan ("KSOP"). The KSOP periodically borrows from unrelated lenders to acquire stock for future allocation to KSOP participants. The KSOP provides for voluntary employee salary reduction contributions, voluntary employee after-tax contributions, discretionary employer salary reduction matching contributions, and additional discretionary employer contributions which the Company uses to pay interest on KSOP debt and KSOP debt principal reductions as the Company desires to release unallocated KSOP shares to the KSOP participants.

As shares are released from collateral, the Company reports compensation expense equal to the current market price of the shares. KSOP expense for 2007 and 2006 was $\$ 552,882$ and $\$ 502,099$, respectively. Employee salary reduction contributions of $\$ 358,509$ and $\$ 348,239$ were made in 2007 and 2006 , respectively.

## DEFERRED COMPENSATION PLANS

The Company maintains individually designed supplemental income plan agreements ("agreements") with certain designated employees and directors. The agreements provide a deferred compensation benefit payable at retirement or death.

The liability under the agreements is recorded based upon the present value of the deferred compensation benefits. At December 31, 2007 and 2006, the Company's accrued liability under the agreements was $\$ 3,714,598$ and $\$ 3,121,591$, respectively.

In connection with the funding of the agreements, the Company has purchased life insurance policies that it believes will fund the benefits payable pursuant to the agreements. The Company is owner and beneficiary of the life insurance policies. Other assets at December 31, 2007 and 2006, respectively, include $\$ 7,723,021$ and $\$ 7,256,680$ in cash value of these life insurance policies.

Note 13
RELATED-PARTY TRANSACTIONS
At December 31, 2007 and 2006, certain officers and directors, and companies in which they have a 10 percent or more beneficial ownership, were indebted to the Company in the aggregate amount of approximately $\$ 4,832,937$ and $\$ 6,072,706$, respectively. During 2007, $\$ 506,454$ of new loans were originated and repayments totaled $\$ 1,746,223$. All such loans were made in the ordinary course of business. All loans included in such transactions were made on substantially the same terms, including interest rates and collateral requirements, as those prevailing at the time for comparable transactions with other persons and did not involve more than the normal risk of loss or present other unfavorable features.

Note 14
COMMITMENTS AND CONTINGENT LIABILITIES
The Company's financial statements do not reflect various commitments and contingent liabilities which arise in the normal course of business and which involve elements of credit risk, interest rate risk and liquidity risk. These commitments and contingent liabilities are commitments to extend credit and standby letters of credit. A summary of the Company's commitments and contingent liabilities at December 31, 2007 and 2006, are as follows:

|  | December 31, | December 31, |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2007 |  | 2006 |  |
| Commitments to extend credit | $\$$ | $44,671,549$ | $\$$ | $47,810,502$ |
| Standby letters of credit |  | $4,299,706$ |  | $3,668,363$ |
| Total | $\$$ | $48,971,255$ | $\$$ | $51,478,865$ |

Commitments to extend credit, and standby letters of credit all include exposure to some credit loss in the event of nonperformance of the customer. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties. Because these instruments have fixed maturity dates, and because many of them expire without being drawn upon, they do not generally present any significant liquidity risk to the Company. The Company has not incurred any significant losses on its commitments in either

Note 14
COMMITMENTS AND CONTINGENT LIABILITIES (Continued)
The Company is a party to litigation and claims arising in the normal course of business. Management, after consultation with legal counsel, believes that the liabilities, if any, arising from such litigation and claims will not be material to the Company's financial position.

Note 15
CONCENTRATIONS OF CREDIT
Substantially all of the Company's loans, commitments, credit card arrangements and standby letters of credit have been granted to customers in the Company's market area. Most customers are depositors of the Company. Investments in state and municipal securities also involve governmental entities within the Company's market area. The concentrations of credit by type of loan are set forth in Note 3. The distribution of commitments to extend credit approximates the distribution of loans outstanding. Commercial and standby letters of credit were granted primarily to commercial borrowers.

The Company occasionally maintains deposits and federal funds sold in excess of federally insured limits. Statement of Financial Accounting Standards No. 105 identifies these items as a concentration of credit risk requiring disclosure, regardless of the degree of risk. At December 31, 2007 the Company had due from banks and federal funds sold of approximately $\$ 20,312,140$ which represent concentrations of credit in excess of federally insured amounts. The risk is managed by maintaining all deposits in high quality financial institutions.

Note 16
FAIR VALUE OF FINANCIAL INSTRUMENTS
The following methods and assumptions were used to estimate the fair value of each class of financial instruments as disclosed herein. The values are for disclosure purposes only and have not affected the carrying values of the assets and liabilities on the balance sheet.

Cash and Short-Term Investments
For those short-term investments, the carrying amount is a reasonable estimate of fair value.
Investment Securities
For debt securities held as investments, fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

## Loan Receivables

For certain homogeneous categories of loans, such as some residential mortgages, credit card receivables, and other consumer loans, fair value is estimated using the quoted market prices for securities backed by similar loans, adjusted for differences in loan characteristics. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

## Deposit Liabilities

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities.

## Other Borrowed Funds

The fair value of federal funds purchased is the amount payable upon demand at the reporting date. The fair value of the Federal Home Loan Bank advance is estimated by discounting the future cash flows using the current rates at which similar advances would be made to banks with similar credit ratings for the same remaining maturities.

## Commitments to Extend Credit, Standby Letters of Credit and Financial Guarantees Written

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between the current levels of interest rates and the committed rates. The fair value of guarantees and letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date.

# Notes to Consolidated Financial Statements 

For the Years Ended December 31, 2007 and 2006 (Continued)

Note 16
FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)
The estimated fair values of the Company's financial instruments at December 31, 2007 and 2006, are as follows:

|  |  | December 31, 2007 |  | December 31, 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying Amount | Fair Value |  | Carrying Amount |  | Fair Value |
| Financial assets: <br> Cash and short-term investments Federal funds sold Investment securities Mortgage loans held for sale Loans, net of unearned discount Less allowance for loan losses Loans, net of allowance Accrued interest receivable | \$ | $\begin{array}{r} 12,009,973 \\ 12,300,000 \\ 44,156,873 \\ 759,815 \\ 236,613,266 \\ 2,817,822) \\ 233,795,444 \\ 1,923,149 \end{array}$ | $\begin{array}{r} \$ 12,009,973 \\ 12,300,000 \\ 44,155,490 \\ 759,815 \\ 236,586,789 \\ 2,817,822) \\ 233,768,967 \\ 1,923,149 \end{array}$ | \$ | $12,539,346$ $4,495,000$ $63,825,227$ $1,205,813$ $221,626,760$ $2,614,270)$ $219,012,490$ $2,061,106$ | \$ | $12,539,346$ $4,495,000$ $63,822,946$ $1,205,813$ $219,571,240$ $2,614,270)$ $216,956,970$ $2,061,106$ |
| Financial liabilities: <br> Deposits <br> Federal funds purchased Repurchase agreements Other borrowed funds Junior Subordinated Debentures Accrued interest payable |  | $\begin{array}{r} 267,660,872 \\ 8,969,609 \\ 3,368,147 \\ 10,144,975 \\ 7,217,000 \\ 401,069 \end{array}$ | $\begin{array}{r} 268,216,080 \\ 8,969,609 \\ 3,368,147 \\ 10,878,000 \\ 7,217,000 \\ 401,069 \end{array}$ |  | $\begin{array}{r} 269,008,362 \\ 9,405,159 \\ 872,036 \\ 11,492,633 \\ 7,217,000 \\ 398,224 \end{array}$ |  | $\begin{array}{r} 269,011,525 \\ 9,405,159 \\ 872,036 \\ 11,309,000 \\ 7,217,000 \\ 398,224 \end{array}$ |
| Unrecognized financial instruments: Commitments to extend credit Standby letters of credit |  | $\begin{aligned} & 0 \\ & 0 \end{aligned}$ | 0 |  | 0 0 |  | 0 |

Note 17
REGULATORY MATTERS
The Bank is subject to the dividend restrictions set forth by the Comptroller of the Currency. Under such restrictions, the Bank may not, without the prior approval of the Comptroller of the Currency, declare dividends in excess of the lesser of the current and prior two years' undistributed earnings or the amount by which total capital exceeds the minimum allowable capital. The dividends, as of December 31, 2007 that the Bank could declare without the approval of the Comptroller of the Currency amounted to approximately $\$ 9,639,445$.

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2007 and 2006, that the Bank meets all capital adequacy requirements to which it is subject.
As of December 31, 2007, the most recent notification from the Office of the Comptroller of the Currency categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category.

Note 17
REGULATORY MATTERS (Continued)
The Bank's actual capital amounts and ratios are also presented in the table.

| Actual | For Capital <br> Adequacy Purposes | To Be Well Capitalized Under Prompt Corrective Action Provisions |
| :---: | :---: | :---: |
| Amount Ratio | Amount Ratio |  |

As of December 31, 2007:
Total capital
(to risk-weighted assets)
American National Bank
$\$ 35,606,852 \quad 14.4 \% \quad \geq \$ 19,822,320 \geq 8.0 \% \quad \geq \$ 24,777,900 \geq 10.0 \%$
Tier I capital
(to risk-weighted assets)
American National Bank
$32,779,030 \quad 13.2 \% \quad \geq 9,911,160 \geq 4.0 \% \quad \geq 14,866,740 \geq 6.0 \%$
Tier I capital
(to average assets)
American National Bank
$32,779,030 \quad 10.1 \% \quad \geq 13,008,920 \geq 4.0 \% \quad \geq 16,261,150 \geq 5.0 \%$

As of December 31, 2006:
Total capital
(to risk-weighted assets)
American National Bank
\$ 31,808,107 $13.4 \% \geq \$ 18,927,760 \geq 8.0 \% \geq \$ 23,659,700 \geq 10.0 \%$
Tier I capital
(to risk-weighted assets)
American National Bank
Tier I capital
(to average assets)
American National Bank

$$
29,183,837 \quad 12.3 \% \quad \geq 9,463,880 \quad \geq 4.0 \% \quad \geq 14,195,820 \quad \geq 6.0 \%
$$

Note 18
MULTI-TIERED BANK HOLDING COMPANY STRUCTURE
On February 19, 1997, an application was filed with the Federal Reserve Bank to authorize the formation of a multi-tiered bank holding company structure consisting of a Texas based parent company, AmeriBancShares, Inc. and a Delaware based intermediate holding company, AmeriBancShares of Delaware, Inc. Upon receipt of proper authorization of the holding company structure from the Federal Reserve Bank, the stock of American National Bank ("the Bank") was transferred to AmeriBancShares of Delaware, Inc. with the stockholders of the Bank receiving three shares of AmeriBancShares, Inc. common stock in exchange for each share of Bank common stock. The transfer was effective May 1, 1997 and was accomplished by the formation of a new bank subsidiary by AmeriBancShares of Delaware, Inc., with an initial capitalization of $\$ 240,000$. The new bank subsidiary was merged with the Bank and the surviving entity retained the name of the Bank. On May 1, 1997, AmeriBancShares, Inc. formed an additional subsidiary, ANB Realty Corp., to acquire and develop real estate in Flower Mound, Texas.

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2007 and 2006 (Continued)

Note 19
STATEMENT OF CASH FLOWS
The Company reports on a net basis its cash receipts and cash payments for time deposits accepted and repayments of those deposits, and loans made to customers and principal collections on those loans.

The Company uses the indirect method to present cash flows from operating activities. Other supplemental cash flow information for the years ended December 31, 2007 and 2006 is presented as follows (in thousands):

|  | December 31, <br> 2007 | December 31, <br> 2006 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Cash transactions: <br> Interest expense paid | $\$$ | $7,676,467$ | $\$$ | $6,559,237$ |
| Federal income taxes paid | $\$$ | $2,407,428$ | $\$$ | $2,381,161$ |
| Noncash transactions: <br> Net unrealized appreciation (depreciation) <br> on securities available for sale | $\$$ | 370,539 | $\$$ | 141,286 |

Pages 26-27
Consolidating Statement of Income
Pages 28-29
Consolidating Statement of Cash Flows
Pages 30-31

## Consolidating Balance Sheet

AmeriBancShares, Inc. and Subsidiaries, December 31, 2007

| ASSETS | American National Leasing Co |  | Archer <br> Title of <br> Texas, Inc. |  |  | American National Bank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks, noninterest bearing <br> Time deposits in banks <br> Federal funds sold | \$ | 231,767 | \$ | 124,022 | \$ | $\begin{array}{r} 11,201,538 \\ 800,000 \\ 12,300,000 \\ \hline \end{array}$ |
| Total cash and cash equivalents |  | 231,767 |  | 124,022 |  | 24,301,538 |
| Securities available for sale Securities to be held to maturity Other securities |  |  |  |  |  | $\begin{array}{r} 41,557,020 \\ 274,101 \\ 1,083,550 \end{array}$ |
| Total investment securities |  |  |  |  |  | 42,914,671 |
| Mortgage loans held for sale |  |  |  |  |  | 759,815 |
|  | ( | $\begin{array}{r} 3,802,632 \\ 517,268) \\ 25,175) \\ \hline 3,260,189 \\ \hline \end{array}$ |  |  |  | $\begin{array}{r} 237,318,625 \\ 2,792,647) \\ \hline 234,525,978 \\ \hline \end{array}$ |
| Premises and equipment, net |  | 2,042,794 |  | 1,024,226 |  | 9,893,927 |
| Accrued interest receivable |  |  |  |  |  | 3,528,437 |
| Goodwill |  |  |  | 19,615 |  | 4,199,860 |
| Intangible assets |  |  |  |  |  | 781,539 |
| Other assets |  | 81,459 |  | 20,304 |  | 12,022,959 |
| Total assets | \$ | 5,616,209 | \$ | 1,188,167 | \$ | 332,928,724 |
| LIABILITIES AND STOCKHOLDERS' EQUITY Deposits: <br> Demand deposits <br> Savings deposits <br> Money market and NOW accounts <br> Time certificates of deposit <br> Total denosits | \$ |  | \$ |  | \$ | $\begin{array}{r} 20,510,847 \\ 86,748,147 \\ 44,290,719 \\ 117,150,079 \\ \hline 060,701700 \end{array}$ |
| Federal funds purchased Repurchase agreements Other borrowed funds Junior Subordinated Debentures Accrued interest payable Other liabilities |  | $\begin{array}{r} 3,222,280 \\ 1,538,628 \\ 292,137 \\ \hline \end{array}$ |  | 768,443 <br> 70,442 <br> 49,109 |  | $\begin{array}{r} 8,969,609 \\ 3,368,147 \\ 9,814,975 \\ 401,069 \\ 3,794,163 \\ \hline \end{array}$ |
| Total liabilities |  | 5,053,045 |  | 887,994 |  | 295,049,755 |
| Stockholders' equity: <br> Common stock <br> Surplus <br> Undivided profits and capital reserves <br> Treasury stock at cost <br> Unearned KSOP shares <br> Accumulated other comprehensive income: <br> Net unrealized appreciation on securities available for sale |  | $\begin{array}{r} 1,000 \\ 562,164 \end{array}$ |  | $\begin{array}{r} 1,000 \\ 299,177 \end{array}$ |  | $\begin{array}{r} 1,680,000 \\ 7,090,826 \\ 29,046,561 \\ \\ 61,582 \end{array}$ |
| Total stockholders' equity |  | 563,164 |  | 300,173 |  | 37,878,969 |
| Total liabilities and stockholders' equity | \$ | 5,616,209 | \$ | 1,188,167 | \$ | 332,928,724 |


\$
\$
\$
(\$ 1,040,920)
\$ 19,469,927
86,748,147
44,290,719
117,152,079
267,660,872
8,969,609
3.368,147

10,144,975
7,217,000
401,069
4,800,56
$7,547,000 \quad 302,562,233$

| $\begin{array}{r} 7,500 \\ 20,910,885 \\ 16,907,437 \end{array}$ | 1 | $\begin{array}{r} 1,000 \\ 256,373 \\ 256,373) \end{array}$ | ( | $\begin{array}{r} 5,040,000 \\ 10,878,386 \\ 17,724,920 \\ 882,000 \\ 330,000) \end{array}$ | ) | $\begin{array}{r} 1,690,500) \\ 28,25,084) \\ 46,558,962) \end{array}$ |  | $\begin{array}{r} 5,040,000 \\ 10,878,386 \\ 17,724,920 \\ 882,000) \\ 330,000) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 61,582 |  |  |  | 61,582 | 1 | 123,164) |  | 61,582 |
| 37,887,404 |  | 1,000 |  | 32,492,888 | 1 | 76,630,710) |  | 32,492,888 |
| \$ 37,887,404 | \$ | 1,000 | \$ | 40,039,888 | (\$ | 82,606,271) | \$ | 335,055,121 |

## Consolidating Statement of Income

## AmeriBancShares, Inc. and Subsidiaries, December 31, 2007



## Interest expense:

Interest on deposits:
Savings 130,955
Money market and NOW accounts 859,974
Time 5,103,456

| Tome |  | $5,103,456$ |
| :---: | :---: | :---: |
| Total interest on deposits |  | $6,094,385$ |
| Interest on federal funds purchased |  | 440,221 |
| Interest on repurchase agreements |  | 89,838 |
| Interest on other borrowed funds |  |  |
| Interest on Junior Subordinated Debentures | 95,504 | 27,953 |
| Total interest expense | 95,504 | 538,096 |
| Net interest income | 208,063 | $(27,953$ |
| Provision for loan losses | 43,000 | $7,162,540$ |
| Net interest income after provision for loan losses | 165,063 | $(14,419,203$ |

Other operating income:
Service charges on deposit accounts 576,377
Trust fee income 3,810,214
Gain on sale of mortgage loans 666,212
Rent income
Earnings from subsidiary 253,068

| Other, net | 816,399 | $1,171,539$ | $1,069,639$ |
| :---: | :---: | :---: | :---: |
| Total other operating income | 816,399 | $1,171,539$ | $6,375,510$ |



| AmeriBancShares <br> of Delaware, Inc. | ANB <br> Realty Corp. | AmeriBancShares, <br> Inc. | Reclassification <br> and Elimination <br> Entries | Consolidated |
| :---: | :---: | :---: | :---: | :---: |

130,955
859,974
5,103,456
6,094,385
440,221
89,838
538,097
516,771

|  | $(123,456)$ | 538,097 <br> 516,771 |
| :--- | :---: | ---: |
| 516,771 | $(123,456)$ | $7,679,312$ |

( 451,418 )
$14,147,895$

348,000
( 451,418)
13,799,895



## Consolidating Statement of Cash Flows

AmeriBancShares, Inc. and Subsidiaries, December 31, 2007

|  |  | American National easing Co . |  | Archer Title of Texas, Inc. |  | American National Bank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net income (loss) | \$ | 114,561 | \$ | 138,507 | \$ | 5,033,066 |
| Adjustments to reconcile net income (loss) to |  |  |  |  |  |  |
| net cash provided by (used in) operations: |  |  |  |  |  |  |
| Depreciation |  | 574,400 |  | 41,557 |  | 663,106 |
| Amortization of intangibles |  |  |  | 1,800 |  | 195,385 |
| Provision for loan losses |  | 43,000 |  |  |  | 305,000 |
| Provision for (benefit from) deferred taxes | 1 | 43,685) |  | 2,098 |  | 231,236) |
| Gain on sale of mortgage loans |  |  |  |  |  | 666,212) |
| Gain on sale of other real estate owned |  |  |  |  |  | 16,294) |
| (Gain) loss on disposal of premises and equipment | ( | 10,881) |  |  | ( | 1,935) |
| Amortization of premium on investment securities |  |  |  |  |  | 4,026 |
| Accretion of discount on investment securities |  |  |  |  | 1 | 80,563) |
| Proceeds from sales of mortgage loans |  |  |  |  |  | 49,068,444 |
| Mortgage loans funded |  |  |  |  |  | 47,984,511) |
| Unconsolidated earnings from subsidiaries |  |  |  |  | ( | $253,068)$ |
| (Increase) decrease in: |  |  |  |  |  |  |
| Prepaid expenses | ( | 4,660) | 1 | 1,832) | ( | 135,612) |
| Accrued interest receivable |  |  |  |  |  | 11,698 |
| Income taxes receivable |  |  |  |  |  | 55,653) |
| Miscellaneous other assets |  | 34,366 | 1 | 1,457) |  | 65,076) |
| Increase (decrease) in: |  |  |  |  |  |  |
| Accrued interest payable |  | 95,475 |  | 27,953 |  | 2,845 |
| Other taxes payable |  |  |  |  |  | 40,000 |
| Other accrued expenses | 1 | 273,987) | $($ | 1,835) |  | 426,660 |
| Net cash provided by (used in) operating activities |  | 528,589 |  | 206,791 |  | 6,260,070 |


| Cash flows from investing activities: |  |  |  |
| :---: | :---: | :---: | :---: |
| Proceeds from maturities of securities available for sale 43,049,246 |  |  |  |
| Proceeds from sales of securities available for sale |  |  |  |
| Proceeds from maturities of securities held to maturity |  |  | 60,453 |
| Proceeds from other securities |  |  | 308,875 |
| Purchase of securities available for sale |  |  | 23,421,908) |
| Purchase of other securities |  |  | 152,100) |
| Purchase of cash value life insurance |  |  | $537,034)$ |
| Cash received from subsidiaries |  |  |  |
| Dividends received from subsidiaries |  |  |  |
| Net increase in loans | 502,721) |  | 14,949,956) |
| Purchase of premises and equipment | 819,463) | 93,335) | 1,844,446) |
| Proceeds from sale of premises and equipment | 485,739 |  | 1,935 |
| Proceeds from sale of other real estate owned |  |  | 328,947 |
| Net cash provided by (used in) investing activities | 836,445) | 93,335) | 2,844,012 |


| Cash flows from financing activities: |  |  |  |
| :---: | :---: | :---: | :---: |
| Net decrease in deposits |  |  | 585,045) |
| Net decrease in federal funds purchased |  |  | 435,550) |
| Net increase in repurchase agreements |  |  | 2,496,111 |
| Net increase (decrease) in other borrowed funds | 450,000 | 100,000) | 1,677,658) |
| Return of capital |  |  |  |
| Dividends paid |  |  | 1,632,610) |
| Net cash provided by (used in) financing activities | 450,000 | 100,000) | 1,834,752) |
| Net increase (decrease) in cash and cash equivalents | 142,144 | 13,456 | 7,269,330 |
| Cash and cash equivalents at beginning of period | 89,623 | 110,566 | 17,032,208 |


| AmeriBancShares <br> of Delaware, Inc. | ANB <br> Realty Corp. | AmeriBancShares, <br> Inc. | Reclassification <br> and Elimination <br> Entries | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |




## Officers and Directors

## OFFICERS

Administration
John B. "Bo" Stahler
President and CEO
Magan Catney
Administrative Officer
Loan Department
Dwight L. Berry
Executive Vice President
Steve Cookingham
Senior Vice President
Don Whatley
Senior Vice President
Doris McGregor Steinberger
Vice President/Compliance Officer
Vickie Nason
Vice President/Credit and Collateral
Linda Musgrave
Assistant Vice President/Loans
Peggy Carr
Banking Officer
Vera Simons
Banking Officer
Damon R. Whatley
Credit Officer
Operations/Support Personnel
Roy T. Olsen
Senior Vice President/Cashier
Susan Cast
Senior Vice PresidentTeller Operations
Nancy Vannucci
Senior Vice President/Internal Auditor
Blake Andrews
Senior Vice President/Controller
Kenneth L. Haney
Assistant Vice President/Calling Officer
J. Bradley Davidson

Assistant Vice President/Human Resources
Klint M. Ostermann
Assistant Vice President
Nora Thornton
Banking Officer/New Accounts Supervisor
Andrew Walmer
Information Technology Officer

Trust and Investment Services
Timothy G. Connolly
Senior Vice President / Senior Trust Officer
Janice Adams
Vice President/Brokerage Services
Michael W. Boyle
Vice President/Trust Compliance Officer
Kevin Goldstein
Vice President/Trust Officer/Brokerage Services
Randy R. Martin
Vice President/Trust Officer
Jeffrey S. Schultz
Vice President/Trust Investment Officer
Kelly J. Smith
Vice President/Trust Officer
Linda Wilson
Vice President/Trust Officer
Paula Walmer
Assistant Vice President/Operations Manager
Jackye B. Hatley
Trust Officer/Trust Investment Advisor
Mortgage Loan Department
W.O. "Bill" Franklin

Senior Vice President
Kathy Roberts
Vice President
Donna Vaughn
Vice President
John Johnston
Assistant Vice President
Natalie Eubanks
Banking Officer
Chris Rogers
Banking Officer

Platinum Circle
Donna Adams
Coordinator/Administrative Officer

American National Leasing Company
Mike Cuba
Vice President
Downtown Office
Johnny Clark
Senior Vice President/Branch Manager
John W. Kable
Senior Vice President/Loans
Gail Natale
Vice President/Marketing
Karen Miller
Banking Officer
Marva Pieratt
Banking Officer
Iowa Park Office

Flower Mound Office
Sam Wilson
Senior Vice President/Branch Manager
Jim Hendry
Senior Vice President/Loans
Joe D. Willard
Senior Vice President/Loans
Sara Knight
Banking Officer
Rosie Torrence
Banking Officer
Flower Mound
Trust and Investment Services
Sharon L. Manley
Vice President/Trust Officer
Flower Mound
Mortgage Loan Department
Spencer Murphy
Vice President
Archer Title of Texas, Inc.
Judy McLemore
Vice President/Manager

## DIRECTORS

Dr. George Ritchie
Chairman of the Board

John B. "Bo" Stahler
President and CEO
Dwight L. Berry
Johnny Clark*
Timothy G. Connolly*
W.O. Franklin*

Frank Gibson
Juliana Hanes
Harold Haynes
Milburn Nutt
Bill Rowland
Stanley P. Rugeley
Robert Scott
Don Whatley*
Peggie Woodruff
Ben D. Woody
*Advisory Director
Reanna Jones

AmeriBancShares, Inc.
P.O. Box 4477 • Wichita Falls, Texas 76308-0477


[^0]:    * 0.25\% bonus to posted rate. Does not include promotional rates. Good toward new or renewing Certificate of Deposit. One bonus per customer per calendar year.

