

## Strength In Numbers

## Strength In Numbers

It is said that there is strength in numbers and we agree. In 1976 we opened our doors with 6 employees. Since then, American National Bank has grown to 154 employees with $\$ 450$ million in assets in 6 locations serving the communities of Wichita Falls, lowa Park, Archer City and Flower Mound.

But, while numbers may look great on paper, our true strength is in our employees. Helpful people ready with a smile and a genuine interest in our customers and the communities we serve.

As was true for the past three years, 2011 proved to be challenging in the world of banking. Increased regulations, negligible returns on investments, shrinking loan demand and the task of reducing troubled assets during anemic economic conditions, has provided unlimited opportunities for banks to prove their adeptness to operate in a profitable manner. I am pleased to announce that American National Bank was able to take on these challenges resulting in another profitable year.

American National Bank experienced a profit of $\$ 3.09$ million for the year ended December 31, 2011. This accomplishment has driven stockholder's equity to $\$ 39.2$ million, which represents a 10.8\% increase for 2011. Return on assets was . 68 and return on equity $8.28 \%$. Both of these bench mark ratios are very respectable considering the banking climate that we operate today. Capital ratios are very strong and certainly exceed mandated levels. Management curbed expenses, where possible, while strategically planning methods to increase income and earnings per share.

The majority of banks in our region experienced a suppressed Ioan demand in 2011 and American National Bank was no exception. However, as loan demand weakened, demand deposit levels were at a high as customers opted to stay highly liquid while waiting for market volatility to subside and a more secure investment arena to present itself.

With this decreased loan demand, alternative investment options were employed, at reduced rates as compared to normal lending levels. With a reduction in interest income, management has taken an inexorable path of finding means of reducing expenses in as many categories as possible. Concerted efforts

> As was true for the past three years, 2011 proved to be challenging in the world of banking. I am pleased to announce that American National Bank was able to take on these challenges resulting in another profitable year. continue to reduce classified assets to nominal levels and liquidate real estate assets which have been foreclosed. We are proud of our long history of minimal losses while being heavily concentrated in commercial real estate. It is also noteworthy that loan loss reserves far exceed needed levels to offset experienced losses or those anticipated in the future.


Dwight L. Berry President and CEO

## President's Message

Continued

Profitability from ancillary departments continues to enhance earnings. In addition to normal banking operations our Mortgage Loan Department, Trust Department, Leasing Company and Title Company are a vital part of our business and provide significant income support for the bank. We are indeed unique as our diversity in operations allows us to rise to the level of the major banks in our product offerings.

The Board and Senior Management completed their yearly Strategic Planning meeting in December 2011, resulting in a newly adopted plan that will set the stage for our future growth. Expanding the banks presence in the north Dallas area in 2012 is a primary goal. This will be achieved by increasing our mortgage lending staff, trust personnel and commercial C\&l lending function in our Flower Mound branch. Other primary objectives are to remain on the cutting edge of technology offering complete internet banking services, mobile banking and remote capture while maintaining a responsive, highly trained customer service area to support these products in the communities we serve.

Our Board of Directors also had significant changes in 2011. On September 2, our community and bank mourned the loss of one of our most beloved Directors with the passing of Frank Gibson. Frank was a founding Director and provided countless hours of direction and support for the bank. He offered his keen mind to mentor as he participated in the orchestration of the direction that the bank has taken since its


Primary objectives are to remain on the cutting edge of technology while maintaining a responsive, highly trained customer service area to support our products in the communities we serve. existence. His jovial demeanor yet pragmatic approach provided a fun and very enriching learning experience for all of us that had the opportunity to work with him. He will be fondly remembered and dearly missed.

John B. "Bo" Stahler, an original employee of the bank, serving as President and CEO for over thirty years, also retired in 2011. Bo was instrumental in directing the bank to the current level as the largest independent bank in our area. The bank prospered greatly under his leadership and we all wish him well in



Long-standing Director Bill Rowland retires after 23 years

Another long-standing Director, Bill Rowland, is choosing to retire at this time. For 23 years, Bill has worked diligently using his experience and contacts to solicit business for the bank. He has been a true ambassador for the bank and we have benefited substantially as a result of his efforts.

After Bo's retirement, I assumed the duties of President while John Kable was promoted to Executive Vice President. For 22 years, John has served us well as a senior commercial lender and his expertise and leadership skills are extraordinary. I would like to take this opportunity to thank the Board of Directors and you as a stockholder for allowing me to serve in this capacity. I welcome the challenge to perform my new duties in a manner so that American National bank remains a safe and profitable investment for you.


Looking forward to 2012, our budget numbers are strong with an anticipated increase in profit of $8 \%$. It is doubtful that interest rates will rise in the near future, but if they do, profits will increase substantially. Governmental compliance continues to be a task that is both time consuming and extremely expensive. Management is working diligently to ensure that proper policies and procedures are in place to guarantee adherence to any regulatory requirements that may be placed upon our industry.

Executive Vice President John Kable and Dwight Berry, President \& CEO

Thank you for your trust and investment in American National Bank. It is management's pledge to operate in a manner that is not only secure and profitable for you as a stockholder, but also as an institution that offers banking services in a manner that instills pride in ownership.


Dwight Berry
President and CEO

|  | Year Ended December 31, |  | \% Change |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 |  |
| Earnings |  |  |  |
| Net Interest Income | 14,861,288 | 15,239,650 | - 2.5 |
| Provision For Loan Losses | 387,000 | 2,117,000 | - 81.7 |
| Non-Interest Income | 8,719,182 | 9,028,024 | - 3.4 |
| Non-Interest Expense | 18,941,988 | 18,790,737 | + 0.8 |
| Net Income | 3,097,764 | 2,535,776 | + 22.2 |
| Share Data |  |  |  |
| Net Income | 1.50 | 1.29 | + 16.3 |
| Dividends Paid | 0.00 | . 68 | - 100.0 |
| Book Value | 19.01 | 17.15 | + 10.9 |
| Returns |  |  |  |
| Return on Average Assets | . 68 | . 52 | + 30.8 |
| Return on Average Equity | 8.28 | 7.24 | + 14.4 |
| Financial Position at Year End |  |  |  |
| Total Assets | 468,477,419 | 465,727,926 | + 0.6 |
| Loans (Net) | 257,906,316 | 303,977,783 | - 15.2 |
| Reserve for Loan Losses | 5,818,488 | 5,738,372 | + 1.4 |
| Deposits | 400,613,311 | 400,421,708 | + 0.1 |
| Equity | 39,258,243 | 35,427,574 | + 10.8 |



## Year End Assets



Stockholders' Equity


To the Board of Directors and Stockholders
of AmeriBancShares, Inc. and Subsidiaries
We have audited the accompanying consolidated balance sheets of AmeriBancShares, Inc. and Subsidiaries as of December 31, 2011 and 2010, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of AmeriBancShares, Inc. and Subsidiaries as of December 31, 2011 and 2010, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating schedules presented following the Notes to Consolidated Financial Statements are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, and cash flows of the individual companies. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

In accordance with Government Auditing Standards, we have also issued reports dated December 2, 2011 on our consideration of AmeriBancShares, Inc. and Subsidiaries' internal control, its compliance with specific requirements applicable to major HUD programs, and its compliance with laws, regulations and contracts. These reports are an integral part of the audits performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of our audit.

## Payne \& Smith, LRC

Payne \& Smith, LLC
Wichita Falls, Texas
February 17, 2012

| ASSETS | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 16,965,683 | \$ | 8,707,299 |
| Interest bearing deposits in banks |  | 40,459,795 |  | 21,786,185 |
| Total cash and cash equivalents |  | 57,425,478 |  | 30,493,484 |
| Securities available for sale |  | 105,643,113 |  | 81,099,006 |
| Other securities (approximate market value of $\$ 1,273,350$ in 2011 and $\$ 2,584,550$ in 2010) |  | 1,273,350 |  | 2,584,550 |
| Total investment securities |  | 106,916,463 |  | 83,683,556 |
| Mortgage loans held for sale |  | 3,330,820 |  | 3,380,052 |
| Loans |  | 264,226,240 |  | 310,046,473 |
| Less: Unearned discount | $($ | 501,436) | $($ | 330,318) |
| Allowance for loan losses | $($ | 5,818,488) | $($ | 5,738,372) |
| Loans, net |  | 257,906,316 |  | 303,977,783 |
| Premises and equipment, net |  | 15,608,975 |  | 16,095,739 |
| Accrued interest receivable |  | 1,637,393 |  | 2,065,806 |
| Goodwill |  | 4,219,975 |  | 4,219,475 |
| Intangible assets |  |  |  | 195,384 |
| Other assets |  | 21,431,999 |  | 21,616,647 |
| Total assets | \$ | 468,477,419 | \$ | 465,727,926 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Deposits:

| Demand deposits | $\$ 27,323,471$ | $\$ 21,901,873$ |
| :--- | ---: | ---: |
| Savings deposits | $156,415,802$ | $146,680,304$ |
| Money market and NOW accounts | $97,928,760$ | $79,186,043$ |
| Time certificates of deposit | $118,945,278$ | $152,653,488$ |
| Total deposits | $400,613,311$ | $400,421,708$ |
| Federal funds purchased | 500,000 | 500,000 |
| Repurchase agreements | $4,595,607$ | $2,488,378$ |
| Other borrowed funds | $9,468,125$ | $12,342,399$ |
| Junior subordinated debentures | $7,217,000$ | $7,217,000$ |
| Accrued interest payable | 132,291 | 272,517 |
| Other liabilities | $6,692,842$ | $7,058,350$ |
| Total liabilities | $429,219,176$ | $430,300,352$ |


| Commitments and contingencies |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Stockholders' equity: |  |  |  |  |
| Common stock (par value \$2.50; 5,000,000 shares authorized, |  |  |  |  |
| 2,114,430 issued and 2,065,430 outstanding at 2011 and 2010) |  | 5,286,075 |  | 5,286,075 |
| Surplus |  | 13,036,584 |  | 13,059,785 |
| Undivided profits and capital reserves |  | 22,344,676 |  | 19,246,912 |
| Treasury stock at cost (49,000 shares) |  | 882,000) | 1 | 882,000) |
| Unearned KSOP shares | ( | 1,085,657) | ( | 1,302,828) |
| Accumulated other comprehensive income (loss): |  |  |  |  |
| Net unrealized depreciation on derivatives used for cash flow hedges, |  |  |  |  |
| Net unrealized appreciation on securities available |  |  |  | 327,512 |
| Total stockholders' equity |  | 39,258,243 |  | 35,427,574 |
| Total liabilities and stockholders' equity | \$ | 468,477,419 | \$ | 465,727,926 |

## Consolidated Statements of Income

## For the Years Ended December 31, 2011 and 2010

|  | 2011 | 2010 |
| :--- | ---: | ---: |
| Interest income: |  |  |
| Interest and fees on loans | $\$ 15,700,569$ | $\$$ |
| Interest on investment securities | $17,254,927$ |  |
| Interest on interest bearing deposits in banks | $1,994,472$ | $2,354,556$ |
| Total interest income | 141,262 | 139,366 |

Interest expense:

| Interest on deposits: |  |  |
| :--- | ---: | ---: |
| Savings | 133,533 | 320,946 |
| Money market and NOW accounts | 240,867 | 481,052 |
| Time | $1,759,166$ | $2,417,370$ |
| Total interest on deposits | $2,133,566$ | $3,219,368$ |
| Interest on federal funds purchased | 231 | 1,287 |
| Interest on repurchase agreements | 5,625 | 7,285 |
| Interest on other borrowed funds | 438,149 | 883,814 |
| Interest on Junior Subordinated Debentures | 397,444 | 397,445 |
| Total interest expense | $2,975,015$ | $4,509,199$ |
|  |  |  |


| Provision for loan losses | 387,000 |
| :--- | :--- |


| Net interest income after provision for loan losses | $14,474,288$ | $13,122,650$ |
| :--- | :--- | :--- |


| Other operating income: |  |  |
| :--- | ---: | ---: |
| Service charges on deposit accounts | 568,690 | 516,893 |
| Trust fee income | $3,858,116$ | $3,771,806$ |
| Gain on sale of mortgage loans | $1,231,983$ | $1,430,953$ |
| Gain on sale of other real estate owned | 123,447 | 169,603 |
| Gain on sale of securities | 4,106 | 80,058 |
| Rent income | 858,450 | 935,052 |
| Other, net | $2,074,390$ | $2,123,659$ |
| Total other operating income | $8,719,182$ | $9,028,024$ |


| Other operating expenses: |  |  |
| :--- | ---: | ---: |
| Salaries and bonuses | $6,829,695$ | $6,843,485$ |
| Employee benefits | $3,365,614$ | $3,070,301$ |
| Premises and equipment | $2,353,809$ | $2,624,861$ |
| Advertising | 261,141 | 381,868 |
| Data processing expense | 617,732 | 573,538 |
| Printing, stationery and supplies | 232,401 | 263,632 |
| Professional fees | 327,050 | 242,251 |
| Other operating expenses | $4,954,546$ | $4,790,801$ |
| Total other operating expenses | $18,941,988$ | $18,790,737$ |
| Income before income taxes | $4,251,482$ | $3,359,937$ |
|  | $1,153,718$ | 824,161 |
| Provision for income taxes | $3,097,764$ | $\$$ |
|  | $2,535,776$ |  |
| Net income | $\$$ | 1,50 |

## Consolidated Statements of Changes in Stockholders’ Equity

For the Years Ended December 31, 2011 and 2010


## Consolidated Statements of Cash Flows

For the Years Ended December 31, 2011 and 2010

|  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 3,097,764 | \$ | 2,535,776 |
| Adjustments to reconcile net income to net cash provided by operations: |  |  |  |  |
| Depreciation |  | 1,681,423 |  | 1,645,382 |
| Amortization of intangibles |  | 195,384 |  | 195,385 |
| Provision for loan losses |  | 387,000 |  | 2,117,000 |
| Provision for other real estate owned losses |  | 324,826 |  | 277,750 |
| Provision for (benefit from) deferred taxes |  | 360,697 |  | 622,898) |
| Gain on sale of securities available for sale | ( | 4,106) |  | 80,058) |
| Gain on sale of mortgage loans | ( | 1,231,983) |  | 1,430,953) |
| Gain on sale of other real estate owned | $($ | 123,447) |  | 169,603) |
| Gain on disposal of premises and equipment | $($ | 17,330) |  | 2,830) |
| Amortization of premium on investment securities |  | 579,594 |  | 378,359 |
| Accretion of discount on investment securities | $($ | 67,730) |  | 27,305) |
| Proceeds from sales of mortgage loans |  | 65,406,370 |  | 80,244,505 |
| Mortgage loans funded | 1 | 64,113,650) |  | 80,089,044) |
| (Increase) decrease in: |  |  |  |  |
| Prepaid expenses |  | 736,710 |  | 600,889 |
| Accrued interest receivable |  | 428,413 | 1 | 25,397) |
| Income taxes receivable | $($ | 26,738) |  | 16,861 |
| Miscellaneous other assets | 1 | 174,404) |  | 472,664) |
| Increase (decrease) in: |  |  |  |  |
| Accrued interest payable | $($ | 140,226) |  | 86,267) |
| Other taxes payable |  | 21,614 | $($ | 243,401) |
| Other accrued expenses | 1 | 196,452) |  | 330,470 |
| Net cash provided by operating activities |  | 7,123,729 |  | 5,091,957 |
| Cash flows from investing activities: |  |  |  |  |
| Proceeds from maturities of securities available for sale |  | 37,780,618 |  | 57,947,802 |
| Proceeds from sale of securities available for sale |  | 8,085,090 |  | 16,094,036 |
| Proceeds from sale of other securities |  | 1,317,500 |  | 498,800 |
| Purchase of securities available for sale | 1 | 70,291,669) | ( | 81,123,547) |
| Purchase of other securities | 1 | 6,300) |  |  |
| Purchase of cash value life insurance | $($ | 508,539) | 1 | 645,777) |
| Net decrease in loans |  | 38,393,547 |  | 2,255,043 |
| Purchase of premises and equipment | 1 | 1,831,464) | $($ | 2,409,706) |
| Proceeds from sale of premises and equipment |  | 630,548 |  | 492,649 |
| Proceeds from sale of other real estate owned |  | 6,620,405 |  | 2,631,613 |
| Net cash provided by (used in) investing activities |  | 20,189,736 |  | 4,259,087) |
| Cash flows from financing activities: |  |  |  |  |
| Net increase in deposits |  | 191,603 |  | 28,174,112 |
| Net increase (decrease) in repurchase agreements |  | 2,107,229 | 1 | 1,396,176) |
| Net decrease in other borrowed funds | 1 | 2,680,303) | $($ | 43,837,524) |
| Dividends paid |  |  | $($ | 1,337,560) |
| Net cash used in financing activities | ( | 381,471) | $($ | 18,397,148) |
| Net increase (decrease) in cash and cash equivalents |  | 26,931,994 | $($ | 17,564,278) |
| Cash and cash equivalents at beginning of period |  | 30,493,484 |  | 48,057,762 |
| Cash and cash equivalents at end of period | \$ | 57,425,478 | \$ | 30,493,484 |

Note 1
SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
The accounting and reporting policies of AmeriBancShares, Inc. and Subsidiaries ("the Company") conform to generally accepted accounting principles and prevailing practices within the banking industry. The Company carries its assets and liabilities principally on the historical cost basis and follows the accrual method of accounting.

Nature of Operations: The Company provides a variety of financial services to individual and business customers through its locations in Wichita Falls, lowa Park, Archer City and Flower Mound, Texas. The Company's primary deposit products are demand deposits, savings deposits, and certificates of deposit, and the primary lending products are commercial, real estate mortgages, and installment loans. The Company also provides trust services, real estate title services and vehicle and equipment leasing services to individual and business customers through its locations in Wichita Falls, Texas and Flower Mound, Texas.
Basis of Presentation: The accompanying consolidated financial statements include the accounts of AmeriBancShares, Inc. and its wholly-owned subsidiaries, ANB Realty Corp. and AmeriBancShares of Delaware, Inc. The financial statements also include American National Bank, which is a wholly-owned subsidiary of AmeriBancShares of Delaware, Inc. and American National Leasing Company and Archer Title of Texas, Inc., which are wholly owned subsidiaries of American National Bank. All significant intercompany transactions have been eliminated. The consolidated statements of income, changes in stockholders' equity, and cash flows include operations for the years ended December 31, 2011 and 2010.

Use of Estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions. In connection with the determination of the estimated losses on loans, management obtains independent appraisals for significant collateral.

The Company's loans are generally secured by specific items of collateral including real property, consumer assets and business assets. Although the Company has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent on local economic conditions in the real estate industry.

While management uses available information to recognize losses on loans, further reductions in the carrying amounts of loans may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require the Company to recognize additional losses based on their judgments about information available to them at the time of their examination.

Cash and Due From Banks: Included in cash and due from banks are legal reserve requirements which must be maintained on an average basis in the form of cash and balances due from the Federal Reserve and other banks.
Securities: Investment securities are classified into three categories: held-to-maturity (HTM), available-for-sale (AFS) and trading.
Securities classified as held-to-maturity, which are those the Company has the positive intent and ability to hold to maturity, are reported at amortized cost. Securities classified as available-for-sale may be sold in response to changes in interest rates, liquidity needs, and for other purposes. Available-for-sale securities are reported at fair value and include securities not classified as held-to-maturity or trading. Trading securities are those held principally for the purpose of selling in the near future and are carried at fair value. The Company currently has no trading securities.
Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Unrealized holding gains and losses for available-for-sale securities are excluded from earnings and reported, net of any income tax effect, as a separate component of stockholders' equity. Realized gains and losses are reported in earnings based on the adjusted cost of the specific security sold.
Mortgage Loans Held for Sale: The mortgage loans held for sale are stated at the lower of cost or market. Such mortgage loans are aggregated by type for the purpose of valuation. Allowances which are necessary to reflect a reduction of the portfolio to the lower of cost or market are charged against income in the current period.

Loans and Allowance for Loan Losses: Loans are stated at the amount of unpaid principal, reduced by unearned discount and an allowance for loan losses. Interest on loans is calculated by using the simple interest method on daily balances of the principal amount outstanding.

# Notes to Consolidated Financial Statements 

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 1
SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES (Continued)
Impaired loans are generally placed on nonaccrual when a loan is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more. Any unpaid interest previously accrued on those loans is reversed from income. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loan principal balance. Interest income on other impaired loans is recognized only to the extent of interest payments received and are accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual.
The allowance for loan losses is established through a provision for loan losses charged to expense, which represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to provide for estimated loan losses inherent in the loan portfolio. The allowance for loan losses includes allowance allocations calculated in accordance with ASC Topic 310, "Receivables" and allowance allocations calculated in accordance with ASC Topic 450, "Contingencies". The level of the allowance reflects management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio, as well as trends in the foregoing. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The Company's allowance for loan losses consists of three elements: (i) specific valuation allowances established for probable losses on specific loans; (ii) historical valuation allowances calculated based on historical loan loss experience for similar loans with similar characteristics and trends; and (iii) unallocated general valuation allowances determined based on general economic conditions and other qualitative risk factors both internal and external to the Company.

Servicing: Servicing assets are recognized as separate assets when rights are acquired through purchase or through sale of financial assets. Capitalized servicing rights are reported in other assets and are amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights by predominant characteristics, such as interest rates and terms. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Impairment is recognized through a valuation allowance for an individual stratum, to the extent that fair value is less than the capitalized amount for the stratum.

Other Real Estate Owned: Other real estate owned consists of real property acquired through foreclosure or deed in lieu of foreclosure. Other real estate owned, in the amount of \$5,653,930 and \$5,196,299 at December 31, 2011 and 2010, respectively, is carried at the lower of fair value minus estimated selling costs or cost. When property is acquired, the asset is recorded at its fair value and an allowance for estimated selling costs is provided. The allowance for other real estate owned is adjusted for increases or declines in the fair value of the assets; however, the allowance may not be reduced below zero.

Premises and Equipment, and Depreciation: Premises and equipment are recorded at cost. Expenditures for maintenance and repairs are expensed, while expenditures for significant renewals and betterments are capitalized. When property is disposed of, the cost of the property and the related accumulated depreciation are removed from the accounts. The Company has elected to provide for depreciation on the straight-line method for financial reporting purposes and accelerated method for tax purposes.

Income Taxes: The Company files a consolidated income tax return with its wholly-owned subsidiaries and their wholly-owned subsidiaries. Federal income tax expense or benefit has been allocated on a separate return basis.

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the basis of accumulated depreciation and the allowance for loan losses for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled.

Goodwill: During 2002, the Company eliminated the amortization of goodwill and now performs an annual impairment test for goodwill.
Intangible Assets: Intangible assets with a finite life are amortized over their estimated useful life. Intangible assets include core deposit intangibles acquired in acquisitions and are being amortized on a straight-line basis over ten years.

Derivative Financial Instruments: Derivative financial instruments are recognized as assets and liabilities on the consolidated balance sheet and measured at fair value.
various exposures or to modify interest rate characteristics of various balance sheet accounts. Interest rate swaps are contracts in which a series of interest rate flows are exchanged over a prescribed period. The notational amount on which the interest payments are based is not exchanged. These swap agreements are derivative instruments and generally convert a portion of the Company's variablerate debt to a fixed rate (cash flow hedge).

The effective portion of the gain or loss on a derivative designated and qualifying as a cash flow hedging instrument is initially reported as a component of other comprehensive income and subsequently reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. The ineffective portion of the gain or loss on the derivative instrument, if any, is recognized currently in earnings.

For cash flow hedges, the net settlement (upon close-out or termination) that offsets changes in the value of the hedged debt is deferred and amortized into net interest income over the life of the hedged debt.

Interest rate derivative financial instruments receive hedge accounting treatment only if they are designated as a hedge and are expected to be, and are, effective in substantially reducing interest rate risk arising from the assets and liabilities identified as exposing the Company to risk. Those derivative financial instruments that do not meet specified hedging criteria would be recorded at fair value with changes in fair value recorded in income. If periodic assessment indicates derivatives no longer provide an effective hedge, the derivative contracts would be closed out and settled, or classified as a trading activity.
Cash flows resulting from the derivative financial instruments that are accounted for as hedges of assets and liabilities are classified in the cash flow statement in the same category as the cash flows of the items being hedged.

Net Income Per Common Share: Net income per common share is based on the weighted average number of common shares outstanding during the period.

Reclassification: For comparability, certain amounts in the 2010 financial statements have been reclassified, where appropriate, to conform with the financial presentation used in 2011.
Cash and Cash Equivalents: For purposes of recording cash flows, cash and cash equivalents include cash on hand, amounts due from banks, interest-bearing deposits in banks and federal funds sold. Generally, federal funds are purchased and sold for one-day periods.
Comprehensive Income: Comprehensive income is included in the statement of changes in stockholders' equity and reported for all periods. Comprehensive income includes both net income and other comprehensive income (loss), which includes the change in unrealized gains and losses on securities available for sale and the change in fair value of derivatives used for cash flow hedges.
Fair Values of Financial Instruments: ASC Topic 820, "Fair Value Measurements and Disclosures," defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and requires certain disclosures about fair value measurements. In general, fair values of financial instruments are based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time.

Risks and Uncertainties: Congress and federal regulatory agencies continually review banking laws, regulations, and policies for possible changes. In July 2010, U.S. Congress enacted the Dodd-Frank Act, which comprehensively reformed the regulation of financial institutions and their products and services. Among other things, the Dodd-Frank Act established the Consumer Financial Protection Bureau with the authority to prescribe rules for all depository institutions governing the protection of consumer financial products and services. The creation of this independent bureau is likely to raise the cost of regulatory compliance. In addition, new regulations mandated by the Dodd-Frank Act could require changes in regulatory capital requirements, loan loss provisioning practices and compensation packages. Because many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, it is difficult to forecast the impact such rulemaking will have on the Company, its customers or the financial industry. Changes to statutes regulations, or regulatory policies, including changes in interpretation of implementation of statutes, regulations, or policies could affect the Company in substantial and unpredictable ways. Such change could subject the Company to additional costs, limit the types of financial services and products the Company offers and/or increase the ability of non-banks to offer competing financial services and products, among other things. Failure to comply with laws, regulations, or policies could result in sanctions by regulatory agencies, civil money penalties and/or reputational damage, which could have a direct material adverse effect of the Company's business, financial condition, and results of operations. While management believes it has policies and procedures designed to prevent any such violations, there can be no assurance that such violations will not occur.

Subsequent Events: The Company has evaluated subsequent events for potential recognition and/or disclosure through the date these financial statements were issued.

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 2
INVESTMENT SECURITIES
The amortized cost and estimated market values of investments in debt securities are as follows:

|  | December 31, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | $\begin{aligned} & \text { Gross } \\ & \text { Unrealized } \\ & \text { Gains } \end{aligned}$ |  | Gross Unrealized Losses |  | Estimated Market Value |  |
| Securities Available For Sale |  |  |  |  |  |  |  |  |
| United States Agency securities | \$ | 81,762,045 | \$ | 662,320 | (\$ | 35,525) | \$ | 82,388,840 |
| Obligations of states and political subdivisions |  | 17,163,731 |  | 808,927 | ( | 214,460) |  | 17,758,198 |
| Corporate bonds |  | 5,227,975 |  |  | ( | 105,475) |  | 5,122,500 |
| Mortgage-backed securities |  | 52,776 |  | 6,349 |  |  |  | 59,125 |
| Equity securities |  | 314,450 |  |  |  |  |  | 314,450 |
| Totals | \$ | 104,520,977 | \$ | 1,477,596 | (\$ | 355,460) | \$ | 105,643,113 |
| Other securities | \$ | 1,273,350 | \$ |  | \$ |  | \$ | 1,273,350 |


|  | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | GrossUnrealized Gains |  | GrossUnrealized Losses |  | Estimated Market Value |  |
| Securities Available For Sale |  |  |  |  |  |  |  |  |
| United States Agency securities | \$ | 56,249,810 | \$ | 629,600 | (\$ | 213,237) | \$ | 56,666,173 |
| Obligations of states and political subdivisions |  | 14,655,682 |  | 136,804 |  | 51,670) |  | $14,740,816$ |
| Corporate bonds |  | 8,319,636 |  |  | ( | 30,757) |  | 8,288,879 |
| Mortgage-backed securities |  | 811,885 |  | 25,492 |  |  |  | 837,377 |
| Equity securities |  | 565,761 |  |  |  |  |  | 565,761 |
| Totals | \$ | 80,602,774 | \$ | 791,896 | (\$ | 295,664) | \$ | 81,099,006 |
| Other securities | \$ | 2,584,550 | \$ |  | \$ |  | \$ | 2,584,550 |

Other securities consist of common stock in the Federal Reserve Bank, Federal Home Loan Bank, Independent Bankers Financial Corporation and an investment in a Special Purpose Entity (see Note 10) and are carried at fair value.
The amortized cost and estimated market value of debt securities at December 31, 2011, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.


# Notes to Consolidated Financial Statements 

Proceeds from sales of available for sale securities for the years ended December 31, 2011 and 2010 were approximately \$8,085,090 and $\$ 16,094,036$, respectively. Gross gains of $\$ 4,106$ and $\$ 80,058$ were realized on sales of available for sale securities during 2011 and 2010, respectively. No gross losses were realized on sales of available for sale securities during 2011 or 2010.

Investment securities with a recorded value of approximately $\$ 70,727,046$ and $\$ 71,102,643$ at December 31, 2011 and 2010, respectively, were pledged to secure deposits and for other purposes as required by law.

Unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of December 31, 2011 are summarized as follows:

|  | Less than 12 Months |  |  |  | 12 Months or More |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair Value | Unrealized Losses |  | Fair Value |  | Unrealized Losses |
| Securities Available for Sale United States Agency securities State and political obligations Corporate bonds | \$ | $\begin{array}{r} 15,321,650 \\ 6,533,665 \\ 5,122,500 \end{array}$ | (\$ | $\begin{array}{r} 35,525) \\ 214,460) \\ 105,475) \end{array}$ | \$ |  | (\$ |
|  |  | 26,977,815 | (\$ | 355,460) | \$ |  | (\$ |

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. At December 31, 2011 and 2010, certain securities have unrealized losses with aggregate depreciation from the Company's amortized cost basis. These unrealized losses are generally due to changes in interest rates. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysts' reports. As management has the intent and ability to hold debt securities until maturity, or for the foreseeable future if classified as available for sale, no declines are deemed to be other than temporary.

Note 3
LOANS AND ALLOWANCE FOR LOAN LOSSES
A summary of loan categories is as follows:

|  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Real estate |  |  |  |  |
| 1-4 family construction | \$ | 1,574,106 | \$ | 9,426,524 |
| Construction, land development and other land |  | 10,307,979 |  | 19,958,338 |
| Revolving 1-4 family residential |  | 797,392 |  | 793,832 |
| 1-4 family residential |  | 47,505,045 |  | 51,876,074 |
| Multi-family residential |  | 2,750,028 |  | 5,520,034 |
| Nonfarm nonresidential - owner occupied |  | 44,936,419 |  | 58,354,749 |
| Nonfarm nonresidential - nonowner occupied |  | 109,083,441 |  | 101,197,036 |
| Farmland |  | 2,607,026 |  | 8,347,164 |
| Commercial and industrial |  | 21,665,714 |  | 28,048,573 |
| Consumer |  | 10,378,836 |  | 15,385,361 |
| All other loans |  | 7,230,019 |  | 7,199,934 |
| Lease financing receivable |  | 5,367,446 |  | 3,913,337 |
| Overdrafts |  | 22,789 |  | 25,517 |
| Total loans | \$ | 264,226,240 | \$ | 310,046,473 |

# Notes to Consolidated Financial Statements 

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 3
LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)
At December 31, 2011 and 2010, the Company had total commercial real estate loans of $\$ 168,651,973$ and $\$ 194,456,681$, respectively. Included in these amounts, the Company had construction, land development, and other land loans representing 26\% and $69 \%$, respectively, of total risk based capital at December 31, 2011 and 2010. The Company had non-owner occupied commercial real estate loans representing $272 \%$ and $322 \%$, respectively, of total risk based capital at December 31, 2011 and 2010. Sound risk management practices and appropriate levels of capital are essential elements of a sound commercial real estate lending program (CRE). Concentrations of CRE exposures add a dimension of risk that compounds the risk inherent in individual loans. Interagency guidance on CRE concentrations describe sound risk management practices which include board and management oversight, portfolio management, management information systems, market analysis, portfolio stress testing and sensitivity analysis, credit underwriting standards, and credit risk review functions. Management believes it has implemented these practices in order to monitor its CRE. An institution which has reported loans for construction, land development, and other land loans representing $100 \%$ or more of total risk based capital, or total non-owner occupied commercial real estate loans representing $300 \%$ or more of the institutions total risk-based capital and the outstanding balance of commercial real estate loan portfolio has increased by $50 \%$ or more during the prior 36 months, may be identified for further supervisory analysis by regulators to assess the nature and risk posed by the concentration.
The Company extends commercial and consumer credit primarily to customers in the state of Texas. At December 31, 2011 and 2010 the majority of the Company's loans were collateralized with real estate. The real estate collateral provides an alternate source of repayment in the event of default by the borrower, and may deteriorate in value during the time the credit is extended. The weakening of real estate markets may have an adverse effect on the Company's profitability and asset quality. If the Company were required to liquidate the collateral securing a loan to satisfy the debt during a period of reduced real estate values, earnings and capital could be adversely affected. Additionally, the Company has loans secured by inventory, accounts receivable, equipment, marketable securities, or other assets. The debtors' ability to honor their contracts on all loans is substantially dependent upon the general economic conditions of the region.
Mortgage loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balances of mortgage loans serviced for others was $\$ 142,517,067$ and $\$ 121,849,507$ at December 31,2011 and 2010 , respectively. Custodial escrow balances maintained in connection with the foregoing loan servicing, and included in demand deposits, were approximately $\$ 684,362$ and $\$ 445,341$ at December 31, 2011 and 2010, respectively.

Originated mortgage servicing rights capitalized at December 31,2011 and 2010, are $\$ 1,136,605$ and $\$ 997,263$, respectively, and are included in other assets. The fair values of these rights were $\$ 1,152,393$ and $\$ 1,094,452$ at December 31, 2011 and 2010, respectively. The fair value of servicing rights was determined using a weighted average discount rate of $11.59 \%$ and $10.578 \%$ for 2011 and 2010, respectively, and a weighted average prepayment speed of $14.184 \%$ and $15.951 \%$ for 2011 and 2010 , respectively.

A summary of the changes in servicing rights is as follows:

|  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of year | \$ | 997,263 | \$ | 734,218 |
| Originations |  | 317,349 |  | 389,429 |
| Amortization | 1 | 178,007) | 1 | 126,384) |
| Impairments |  |  |  |  |
| Balance at end of year | \$ | 1,136,605 | \$ | 997,263 |

Loan maturities and rate sensitivity of the loan portfolio at December 31, 2011 and 2010, including mortgage loans held for resale less loans on nonaccrual, are as follows:

|  | 2011 |  |  | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Fixed rate loans with a remaining maturity of: <br> Three months or less <br> Over three months through twelve months <br> Over one year through five years <br> Over five years | \$ | $\begin{array}{r} 21,036,135 \\ 30,944,655 \\ 124,903,322 \\ 39,835,281 \end{array}$ | \$ | $\begin{array}{r} 24,785,752 \\ 41,139,924 \\ 127,241,796 \\ 44,188,205 \end{array}$ |
| Total fixed rate loans | \$ | 216,719,393 | \$ | 237,355,677 |
| Variable rate loans with a repricing frequency of: Quarterly or more frequently Annually or more frequently, but less frequently than quarterly Every five years or more frequently, but less frequently than annually Less frequently than every five years | \$ | $\begin{array}{r} 36,126,890 \\ 2,756,867 \\ 7,468,303 \\ 95,759 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 62,249,187 \\ 3,190,977 \\ 4,566,897 \end{array}$ |
| Total variable rate loans | \$ | 46,447,819 | \$ | 70,007,061 |

An analysis of the allowance for loan losses for the years ended December 31, 2011 and 2010 is as follows:

|  | Beginning Balance |  | Provision |  | Charge-Offs | Recoveries |  | Ending Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate |  |  |  |  |  |  |  |  |  |
| 1-4 family construction | \$ | 395,927 | (\$ | 149,134) | (\$323,780) | \$ | 160,100 | \$ | 83,113 |
| Construction, land development and other land |  |  |  | 103,582 |  |  |  |  | 103,582 |
| Revolving 1-4 family residential 1-4 family residential |  | 334,093 | ( | 151,927) | $(138,258)$ |  | 17,564 |  | 61,472 |
| Multi-family residential |  |  |  |  |  |  |  |  |  |
| Nonfarm nonresidential owner occupied |  |  |  |  |  |  |  |  |  |
| Nonfarm nonresidential nonowner occupied |  |  |  | 560,870 |  |  |  |  | 560,870 |
| Farmland |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 88,003 | 1 | 70,671) |  |  |  |  | 17,332 |
| Consumer |  | 9,231 |  | 4,727 | ( 16,136) |  | 13,587 |  | 11,409 |
| All other loans |  |  |  |  |  |  |  |  |  |
| Lease financing receivable |  | 27,784 |  | 25,992 | ( 21,969) |  | 2,008 |  | 33,815 |
| Overdrafts |  |  |  |  |  |  |  |  |  |
| Unallocated |  | 4,883,334 |  | 63,561 |  |  |  |  | 4,946,895 |
| Balances for year ended |  |  |  |  |  |  |  |  |  |
| December 31, 2011 | \$ | 5,738,372 | \$ | 387,000 | (\$500,143) | \$ | 193,259 |  | 5,818,488 |
| Balances for year ended |  |  |  |  |  |  |  |  |  |
| December 31, 2010 | \$ | 3,695,862 | \$ | 2,117,000 | (\$ 79,205) | \$ | 4,715 |  | 5,738,372 |

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 3
LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)
Further information pertaining to the allowance for loan losses (ALLL) at December 31, 2011 follows:

|  | Loan Impairment Evaluation |  |  | ALLL Impairment Allocations |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individually | Collectively | Total Loans | Individually | Collectively | Total ALLL |
| Real estate |  |  |  |  |  |  |
| 1-4 family construction | \$ | \$ 1,574,106 | \$ 1,574,106 | \$ | \$ 83,113 | \$ 83,113 |
| Construction, land development and other land | 1,114,266 | 9,193,713 | 9 | 82 |  | 82 |
| Revolving 1-4 family residential |  | 797,392 | 797,392 |  |  |  |
| 1-4 family residential | 1,512,882 | 45,992,163 | 47,505,045 | 6,281 | 55,191 | 61,472 |
| Multi-family residential |  | 2,750,028 | 2,750,028 |  |  |  |
| Nonfarm nonresidential owner occupied | 1,152,961 | 43,783,458 | 44,936,419 |  |  |  |
| Nonfarm nonresidential nonowner occupied | 7,473,055 | 101,610,386 | 109,083,441 | 560,870 |  | 560,870 |
| Farmland |  | 2,607,026 | 2,607,026 |  |  |  |
| Commercial and industrial |  | 21,665,714 | 21,665,714 |  | 17,332 | 17,332 |
| Consumer | 7,172 | 10,371,664 | 10,378,836 |  | 11,409 | 11,409 |
| All other loans |  | 7,230,019 | 7,230,019 |  |  |  |
| Lease financing receivable |  | 5,367,446 | 5,367,446 |  | 33,815 | 33,815 |
| Overdrafts |  | 22,789 | 22,789 |  |  |  |
| Unallocated |  |  |  |  | 4,946,895 | 4,946,895 |
| \$ 11,260,336 \$ 252,965,904 |  |  | \$ 264,226,240 | \$ 670,733 | \$ 5,147,755 | \$ 5,818,488 |

The following is a summary of past due and non-accrual loans at December 31, 2011:


The following is a summary of information pertaining to impaired and non-accrual loans at December 31, 2011 and 2010 is as follows:


Additional information pertaining to impaired loans is as follows:

|  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Average impaired loans | \$ 6,335,743 |  | \$ 5,592,495 |  |
| Interest income recognized on impaired loans | \$ | 287,520 | \$ | 142,000 |
| Additional interest income that would have been recognized if the loans had been on the accrual basis | \$ | 463,115 | \$ | 120,000 |

Note 3
LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)
Credit Quality Information
The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, including: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes loans with an outstanding balance greater than $\$ 100,000$ and non-homegeneous loans, such as commercial and commercial real estate loans. This analysis is performed on an ongoing basis. The Company uses the following definitions for risk ratings:

Pass
Loans classified as pass are loans with low to average risk.

## Special Mention

Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

## Substandard

Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.
Doubtful
Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

As of December 31, 2011, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

|  |  | Pass |  | Special Mention |  | Substandard |  | Doubtful |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate: |  |  |  |  |  |  |  |  |  |  |
| 1-4 family construction | \$ | 1,503,456 | \$ |  | \$ | 70,650 | \$ |  | \$ | 1,574,106 |
| Construction, land development and other land |  | 7,231,036 |  | 387,847 |  | 2,689,096 |  |  |  | 0,307,979 |
| Revolving 1-4 family |  | 797,392 |  |  |  |  |  |  |  | 797,392 |
| 1-4 family residential |  | 43,687,255 |  | 263,249 |  | 3,554,541 |  |  |  | 47,505,045 |
| Multi-family residential 2,750,028 2,750,028 |  |  |  |  |  |  |  |  |  |  |
| owner occupied |  | 43,783,458 |  |  |  | 1,152,961 |  |  |  | 44,936,419 |
| Nonfarm nonresidential - |  |  |  |  |  |  |  |  |  |  |
| nonowner occupied Farmland |  | $\begin{array}{r} 95,442,280 \\ 2,607,026 \end{array}$ |  | 441,425 |  | 13,199,736 |  |  |  | $\begin{array}{r} 109,083,441 \\ 2,607,026 \end{array}$ |
| Commerical and industrial |  | 20,671,246 |  | 958,468 |  | 36,000 |  |  |  | 21,665,714 |
| Consumer |  | 10,345,605 |  |  |  | 33,231 |  |  |  | 10,378,836 |
| All other loans |  | 7,230,019 |  |  |  |  |  |  |  | 7,230,019 |
| Lease financing receivable |  | 5,367,446 |  |  |  |  |  |  |  | 5,367,446 |
| Overdrafts |  | 22,789 |  |  |  |  |  |  |  | 22,789 |
|  |  | 241,439,036 | \$ | 2,050,989 |  | 20,736,215 | \$ |  |  | 264,226,240 |

Note 4
PREMISES AND EQUIPMENT
A summary of premises, equipment and land improvements and related accumulated depreciation is as follows:

|  | Estimated Useful Lives |  | $\begin{gathered} \text { ecember 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land |  | \$ | 2,370,579 | \$ | 2,365,578 |
| Premises | 5-40 years |  | 11,153,532 |  | 10,973,771 |
| Furniture, fixtures and equipment | 3-10 years |  | 8,173,572 |  | 8,213,291 |
| Land improvements | 5-20 years |  | 463,355 |  | 463,355 |
| Lease equipment | 3-5 years |  | 3,863,779 |  | 3,987,211 |
|  |  |  | 26,024,817 |  | 26,003,206 |
| Less accumulated depreciation |  |  | 10,415,842 |  | 9,907,467 |
| Totals |  | \$ | 15,608,975 | \$ | 16,095,739 |

Depreciation expense amounted to $\$ 1,681,423$ and $\$ 1,645,382$ in 2011 and 2010, respectively.
A portion of the banking premises which the Company occupies was leased to certain tenants under month-to-month leases during 2010. There was no rental income in 2011. Rental income totaled approximately $\$ 49,022$ for the year ended December 31, 2010.

Note 5
GOODWILL
Goodwill in the amount of $\$ 4,219,475$ at December 31, 2011 and 2010, is included in the accompanying consolidated financial statements. In accordance with generally accepted accounting principles, the Company performs an annual impairment test for goodwill. At December 31, 2011 and 2010 management has determined that there is no impairment of goodwill.

Prior to the year ended December 31, 2002, goodwill was amortized over its estimated useful life. Accordingly, the amounts reflected for goodwill in the accompanying financial statements have been reduced by the relating accumulated amortization of \$507,484.

Note 6
INTANGIBLE ASSETS
Intangible assets consist of core deposit intangibles acquired in a branch acquisition and are being amortized using the straight-line method over a period of 10 years. Assigned costs and accumulated amortization at December 31, 2011 and 2010 consisted of the following amounts:

|  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Gross amount | \$ | 1,138,163 | \$ | 1,138,163 |
| Accumulated amortization | ( | 1,138,163) | ( | 942,779) |
|  | \$ | 0 | \$ | 195,384 |

Changes in the carrying amount of intangibles during 2011 and 2010 are summarized as follows:

|  |  | 2011 | 2010 |  |
| :--- | :---: | :---: | :---: | :---: |
| Net intangible at January 1 | $\$$ | 195,384 | $\$$ | 390,769 |
| Amortization expense | $($ | $195,384)$ | $\left(\begin{array}{l}195,385) \\ \hline \text { Net intangible at December 31 }\end{array} \quad \$\right.$ | 0 |

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 7
DEPOSITS
Included in time deposits are certificates of deposit in amounts of \$100,000 or more. The aggregate amount of short-term jumbo certificates of deposit, each with a minimum denomination of $\$ 100,000$, was $\$ 72,025,804$ and $\$ 59,061,737$ at December 31, 2011 and 2010, respectively.

At December 31, 2011 and 2010, the scheduled maturities of certificates of deposit are as follows:

|  | December 31, | December 31, |  |
| :--- | ---: | ---: | ---: |
| Less than three months | 2011 | 2010 |  |
| Four to twelve months | $\$$ | $34,077,179$ | $\$$ |
| One to five years |  | $40,220,743,771$ |  |
| Totals | $38,124,328$ |  | $56,754,195$ |

During 2006, the Company entered into a program in which certain eligible transaction deposits could be reclassed to savings deposits for regulatory reporting purposes and therefore reduce its reserve requirement with the Federal Reserve Bank. At December 31, 2011 the Company has reclassed \$72,251,272 demand deposits and \$69,804,935 NOW and Money Market deposits to savings deposits. At December 31, 2010 the Company has reclassed \$63,135,734 demand deposits and \$70,864,613 NOW and Money Market deposits to savings deposits for regulatory reporting in connection with this program.

Note 8
SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE
Securities sold under agreements to repurchase amounted to \$4,595,607 and \$2,488,378 at December 31, 2011 and 2010, respectively. The agreements are secured by U.S. Government Agency securities with a fair value of \$4,689,836 at 2011 and \$2,541,185 at 2010. The weighted average interest rate on these agreements was $0.15 \%$ and $0.25 \%$ at December 31,2011 and 2010, respectively. The agreements of \$4,595,607 at December 31, 2011 mature on January 3, 2012 and are renewed daily as necessary under normal operations.

Note 9

## OTHER BORROWED FUNDS

Included in other borrowed funds at December 31, 2011 and 2010, respectively, are the following:

|  |  | 2011 | 2010 |  |
| :--- | :--- | :--- | :--- | ---: |
| Advances from the Federal Home Loan Bank | $\$$ | $8,325,992$ | $\$$ | $11,006,295$ <br> $1,336,104$ <br> KSOP note payable |

Advances from the Federal Home Loan Bank
Advances from the Federal Home Loan Bank amounted to $\$ 8,325,992$ and $\$ 11,006,295$, respectively, at December 31, 2011 and 2010. These borrowings are collateralized by one-to-four family residences. The Federal Home Loan Bank advances have fixed rates ranging from $3.63 \%$ to $5.63 \%$. The advances were used to fund fixed interest rate loans to customers. As of December 31, 2011, aggregate annual scheduled repayments of Federal Home Loan Bank advances were as follows:

| 2012 | $\$ 2,253,950$ |
| :--- | ---: |
| 2013 | $2,251,848$ |
| 2014 | 197,990 |
| 2015 | 209,432 |
| 2016 | 221,534 |
| Thereafter | $3,191,238$ |

KSOP Note Payable
At December 31, 2011 and 2010, the Company's KSOP had a note payable in the amount of $\$ 1,142,133$ and $\$ 1,336,104$ respectively, with First National Bank of Chillicothe (a related party through a common director). The note was renewed on April 29, 2009 and currently bears interest at a rate of $5.50 \%$. Seven annual payments of principal and interest in the amount of $\$ 267,496.33$ are due beginning April 29, 2010. The note is secured by 45,000 shares of the Company's stock and matures on April 29, 2016.

Note 10
JUNIOR SUBORDINATED DEBENTURES
The junior subordinated debentures of \$7,217,000 at December 31, 2011 and 2010 represent amounts payable to a Special Purpose Entity (SPE) in conjunction with the Company's sponsorship of the SPE. The SPE has one issuance outstanding totaling $\$ 7,000,000$ in trust preferred securities and $\$ 217,000$ in common stock (wholly-owned by the Company) at December 31, 2011 and 2010. Both the junior subordinated debentures and the related trust preferred securities yield an annual distribution rate of 3-month LIBOR plus 1.80\% (\$2.35\% at December 31, 2011 and 2.10\% at December 31, 2010), are redeemable at various dates beginning in June, 2010 and mature in June, 2035.
The trust preferred securities are tax-advantaged issues that currently qualify as Tier I capital for the Company. Distributions on these securities are included as interest expense on other borrowed funds. The underlying trust is a statutory business trust organized for the sole purpose of issuing trust preferred securities and investing the proceeds thereof in junior subordinated debentures of the Company, the sole asset of the trust. The preferred trust securities of the trust represent preferred beneficial interests in the assets of the trust and are subject to mandatory redemption upon payment of the junior subordinated debentures held by the trust. The common securities of the trust are wholly-owned by the Company. The trust's ability to pay amounts due on the trust preferred securities is solely dependent upon the Company making payment on the related junior subordinated debentures. The Company's obligations under the junior subordinated debentures and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by the Company of the trust's obligations under the trust preferred securities issued by the trust.
The Dodd-Frank Act eliminated the use of trust preferred securities issued after May 19, 2010 as a component of Tier 1 capital for depository institution holding companies, such as the Company. However, because the Company had less than $\$ 15$ billion of consolidated assets as June 30, 2011, the Company will be permitted to include any trust preferred securities issued before May 19, 2010 as an element of Tier 1 capital, but not be able to include any trust preferred securities issued after May 19, 2010 as a component of Tier 1 capital. Further, the Board of Governors of the Federal Reserve System (Board) has determined that trust preferred securities are restrictive core capital elements in computing Tier I capital of bank holding companies. The Board has limited restrictive core capital elements (as defined) to $25 \%$ of core capital elements. Accordingly, the Company is limited on the trust preferred securities which it can include in its Tier I capital.

Note 11
INCOME TAXES
The provision for income taxes consists of the following:

| 硡 | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Current income tax expense: Federal and state | \$ | 793,021 | \$ | 1,447,059 |
| Deferred income tax expense (benefit) arising from: <br> Excess of tax over financial accounting depreciation Accounting for bad debt expense Federal Home Loan Bank stock dividends Deferred compensation benefits Deferred loan fee income Goodwill amortization Write down of other real estate owned | 1 | $\begin{array}{r} 160,909 \\ 27,239 \\ 2,142 \\ 100,400 \\ 23,897 \\ 105,373 \\ 4785) \end{array}$ | 1 | $\begin{array}{r} 185,210 \\ 694,454) \\ 2,754 \\ 159,498) \\ 20,141 \\ 105,484 \\ 82,535) \end{array}$ |
|  |  | 360,697 | $($ | 622,898) |
| Total income tax expense | \$ | 1,153,718 | \$ | 824,161 |

The difference between the consolidated financial statement income tax expense and amounts computed by applying the statutory federal income tax rate of $34 \%$ to consolidated income before taxes is primarily attributable to investments in tax-exempt securities, tax-exempt increases in cash surrender value of life insurance, and certain other transactions.

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 11
INCOME TAXES (Continued)
As of December 31, 2011 and 2010, there are no unused net operating losses or tax credits available for carryover to future periods for either financial reporting or tax reporting purposes.
A net deferred federal income tax asset of $\$ 813,346$ and $\$ 1,451,675$ at December 31, 2011 and 2010 respectively, is included in other assets. The accumulated tax effects of each type of income and expense item that gave rise to deferred taxes are as follows:

|  | December 31, <br> 2011 | December 31, <br> 2010 |  |
| :--- | ---: | ---: | ---: |
| Deferred tax assets: |  |  |  |
| Excess of tax cost over |  |  |  |
| financial cost for fixed assets | $\$$ | 108,914 | $\$$ |
| Allowance for loan losses | $1,740,969$ | 98,173 |  |
| Deferred compensation benefits | $1,691,950$ | $1,713,730$ |  |
| Deferred loan fee income | 58,974 | $1,792,350$ |  |
| Write down of other real estate owned | 138,320 | 82,871 |  |
| Net unrealized depreciation on derivatives used for cash flow hedges | 93,781 | 133,535 |  |
| Total deferred tax assets | $3,832,908$ | 158,606 |  |


| Deferred tax liabilities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Depreciation |  | 1,400,455) | ( | 1,228,805) |
| Federal Home Loan Bank stock dividends | ( | 176,358) | ( | 174,216) |
| Amortization |  | 1,061,223) | ( | 955,850) |
| Net unrealized appreciation on securities available for sale |  | 381,526) |  | 168,720) |
| Total deferred tax liabilities |  | 3,019,562) |  | 2,527,591) |
| Total net deferred tax asset | \$ | 813,346 | \$ | 1,451,674 |

Federal income taxes currently receivable of $\$ 305,713$ and $\$ 278,975$ at December 31,2011 and 2010, respectively, are included in other assets.

Note 12
EMPLOYEE BENEFITS
KSOP PLAN
The Company maintains a leveraged employee stock ownership 401(k) plan ("KSOP"). The KSOP periodically borrows from unrelated lenders to acquire stock for future allocation to KSOP participants. The KSOP provides for voluntary employee salary reduction contributions, voluntary employee after-tax contributions, discretionary employer salary reduction matching contributions, and additional discretionary employer contributions which the Company uses to pay interest on KSOP debt and KSOP debt principal reductions as the Company desires to release unallocated KSOP shares to the KSOP participants.
As shares are released from collateral, the Company reports compensation expense equal to the current market price of the shares. KSOP expense for 2011 and 2010 was $\$ 377,459$ and $\$ 361,076$, respectively. Employee salary reduction contributions of $\$ 396,366$ and $\$ 439,195$ were made in 2011 and 2010, respectively.

## DEFERRED COMPENSATION PLANS

The Company maintains individually designed supplemental income plan agreements ("agreements") with certain designated employees and directors. The agreements provide a deferred compensation benefit payable at retirement or death.

The liability under the agreements is recorded based upon the present value of the deferred compensation benefits. At December 31, 2011 and 2010, the Company's accrued liability under the agreements was $\$ 4,976,325$ and $\$ 5,271,618$, respectively.

In connection with the funding of the agreements, the Company has purchased life insurance policies that it believes will fund the benefits payable pursuant to the agreements. The Company is owner and beneficiary of the life insurance policies. Other assets at

Note 13
ON-BALANCE SHEET DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

## Derivative Financial Instruments

The Company has stand alone derivative financial instruments in the form of interest rate swap agreements, which derive their value from underlying interest rates. These transactions involve both credit and market risk. The notional amounts are amounts on which calculations, payments, and the value of the derivative are based. Notional amounts do not represent direct credit exposures. Direct credit exposure is limited to the net difference between the calculated amounts to be received and paid, if any. Such difference, which represents the fair value of the derivative instruments, is reflected on the Company's balance sheet as other assets and other liabilities.

The Company is exposed to credit-related losses in the event of nonperformance by the counterparties to these agreements. The Company controls the credit risk of its financial contracts through credit approvals, limits and monitoring procedures, and does not expect any counterparties to fail their obligations. The Company deals only with primary dealers.

Derivative instruments are generally either negotiated OTC contracts or standardized contracts executed on a recognized exchange. Negotiated OTC derivative contracts are generally entered into between two counterparties that negotiate specific agreement terms, including the underlying instrument, amount, exercise prices and maturity.

## Risk Management Policies - Hedging Instruments

The primary focus of the Company's assetliability management program is to monitor the sensitivity of the Company's net portfolio value and net income under varying interest rate scenarios to take steps to control its risks. On a quarterly basis, the Company simulates the net portfolio value and net income expected to be earned over a twelve-month period following the date of simulation. The simulation is based on a projection of market interest rates at varying levels and estimates the impact of such market rates on the levels of interest-earning assets and interest-bearing liabilities during the measurement period. Based upon the outcome of the simulation analysis, the Company considers the use of derivatives as a means of reducing the volatility of net portfolio value and projected net income within certain ranges of projected changes in interest rates. The Company evaluates the effectiveness of entering into any derivative instrument agreement by measuring the cost of such an agreement in relation to the reduction in net portfolio value and net income volatility within an assumed range of interest rates.

## Interest Rate Risk Management - Cash Flow Hedging Instruments

The Company uses long-term variable rate debt as a source of funds for use in the Company's lending and investment activities and other general business purposes. These debt obligations expose the Company to variability in interest payments due to changes in interest rates. If interest rates increase, interest expense increases. Conversely, if interest rates decrease, interest expense decreases. Management believes it is prudent to limit the variability of a portion of its interest payments and, therefore, generally hedges a portion of its variable-rate interest payments. To meet this objective, management enters into interest rate swap agreements whereby the Company receives variable interest rate payments and makes fixed interest rate payments during the contract period.

At December 31, 2011 and 2010, the information pertaining to outstanding interest rate swap agreements used to hedge variable rate debt is as follows:

|  | December 31, <br> 2011 | December 31, <br> 2010 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Notional amount | $\$$ | $7,000,000$ | $\$$ | $7,000,000$ |
| Weighted average pay rate |  | $5.60 \%$ | $5.60 \%$ |  |
| Weighted average receive rate | $2.35 \%$ | $2.10 \%$ |  |  |
| Weighted average maturity in years | $\$$ | 1.25 | 2.25 |  |
| Unrealized loss relating to interest rate swaps | $\$$ | 275,826 | $\$$ | 466,488 |

These agreements provided for the Company to receive payments at a variable rate determined by a specified index (three month LIBOR $+1.80 \%$ ) in exchange for making payments at a fixed rate.
At December 31, 2011 and 2010, the unrealized loss relating to interest rate swaps was recorded in other liabilities. Changes in the fair value of interest rate swaps designated as hedging instruments of the variability of cash flows associated with long-term debt are reported in other comprehensive income. These amounts subsequently are reclassified into interest expense as a yield adjustment in the same period in which the related interest on the long-term debt affects earnings. The net amount of other comprehensive income reclassified into interest expense during the year ended December 31, 2011 and 2010, was $\$ 248,320$ and $\$ 245,880$, respectively.
Risk management results for the year ended December 31, 2011 and 2010 related to the balance sheet hedging of long-term debt indicate that the hedges were 100 percent effective and that there was no component of the derivative instruments' gain or loss which was excluded from the assessment of hedge effectiveness.

# Notes to Consolidated Financial Statements 

For the Years Ended December 31, 2011 and 2010 (Continued)

## Note 14 <br> RELATED-PARTY TRANSACTIONS

At December 31, 2011 and 2010, certain officers and directors, and companies in which they have a 10 percent or more beneficial ownership, were indebted to the Company in the aggregate amount of approximately $\$ 15,537,760$ and $\$ 9,699,300$, respectively. During 2011, $\$ 9,338,381$ of new loans were originated and repayments totaled $\$ 3,499,921$. All such loans were made in the ordinary course of business. All loans included in such transactions were made on substantially the same terms, including interest rates and collateral requirements, as those prevailing at the time for comparable transactions with other persons and did not involve more than the normal risk of loss or present other unfavorable features.

## Note 15 <br> COMMITMENTS AND CONTINGENT LIABILITIES

The Company's financial statements do not reflect various commitments and contingent liabilities which arise in the normal course of business and which involve elements of credit risk, interest rate risk and liquidity risk. These commitments and contingent liabilities are commitments to extend credit and standby letters of credit. A summary of the Company's commitments and contingent liabilities at December 31, 2011 and 2010, are as follows:

|  | December 31, | December 31, |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2011 |  | 2010 |  |
| Commitments to extend credit | $\$$ | $32,638,711$ | $\$$ | $43,470,681$ |
| Standby letters of credit |  | $3,463,869$ |  | $2,493,254$ |
| Total | $\$$ | $36,102,580$ | $\$$ | $45,963,935$ |

Commitments to extend credit, and standby letters of credit all include exposure to some credit loss in the event of nonperformance of the customer. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties. Because these instruments have fixed maturity dates, and because many of them expire without being drawn upon, they do not generally present any significant liquidity risk to the Company. The Company has not incurred any significant losses on its commitments in either 2011 or 2010.
The Company is a party to litigation and claims arising in the normal course of business. Management, after consultation with legal counsel, believes that the liabilities, if any, arising from such litigation and claims will not be material to the Company's financial position.

Note 16
CONCENTRATIONS OF CREDIT
Substantially all of the Company's loans, commitments, credit card arrangements and standby letters of credit have been granted to customers in the Company's market area. Most customers are depositors of the Company. Investments in state and municipal securities also involve governmental entities within the Company's market area. The concentrations of credit by type of loan are set forth in Note 3. The distribution of commitments to extend credit approximates the distribution of loans outstanding. Commercial and standby letters of credit were granted primarily to commercial borrowers.
The Company occasionally maintains deposits and federal funds sold in excess of federally insured limits.
At December 31, 2011 the Company had $\$ 14,407,556$ in due from banks and federal funds sold in excess of federally insured amounts. At December 31, 2010 the Company had \$5,797,483 in due from banks and federal funds sold in excess of federally insured amounts. The risk is managed by maintaining all deposits in high quality financial institutions.
At December 31, 2011 and 2010, total deposits include $\$ 68,469,415$ and $\$ 69,632,596$, respectively, from four customers. The customers' deposits are under no contractual obligation to the Company other than the maturity durations for various time certificates of deposit.

# Notes to Consolidated Financial Statements 

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 17
FAIR VALUE DISCLOSURES
Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair values of the Company's financial instruments were determined based on the fair value hierarchy which requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair values. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's estimates for market assumptions. These two types of inputs create the following fair value hierarchy

Level I Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include only those that are highly liquid and are actively traded in over-the-counter markets.

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets include U.S. government and agency mortgage-backed debt securities, corporate securities, and municipal bonds.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques and at least one significant model assumption is unobservable. Level 3 financial instruments also include those for which the determination of fair values requires significant management judgment or estimation.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and therefore, estimates of fair value after the balance sheet date may differ significantly from the amounts presented herein.

Assets and liabilities measured at fair value at December 31, 2011 and 2010 are as follows:
December 31, 2011

|  | Level 1 | Level 2 | Level 3 |
| :--- | :---: | :---: | :---: |
| Available for sale securities (1) | $\$$ | $\$ 105,643,113$ | $\$$ |
| Impaired loans (2) (3) |  |  | $6,960,661$ |
| Interest Rate Swap (1) |  | $275,826)$ |  |

December 31, 2010

|  | Level 1 | Level 2 | Level 3 |
| :--- | :---: | :---: | :---: | ---: |
| Available for sale securities (1) | $\$$ | $\$ 81,099,006$ | $\$$ |
| Impaired loans (2) (3) |  |  |  |
| Interest Rate Swap (1) | $466,488)$ | $5,879,345$ |  |

(1) Available for sale securities and the interest rate swap are measured at fair value on a recurring basis, generally monthly.
(2) Impaired loans have been measured for impairment at the fair value of the loans collateral
(3) Fair value of Impaired loans is measured on a nonrecurring basis.

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 17
FAIR VALUE DISCLOSURES (Continued)
The estimated fair values of the Company's financial instruments at December 31, 2011 and 2010, are as follows:

|  | December 31, 2011 |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying <br> Amount | Fair Value |  | Carrying Amount |  | Fair Value |
| Financial assets: |  |  |  |  |  |  |  |
| Cash and short-term investments | \$ | 57,425,478 | \$ 57,455,000 | \$ | 30,493,484 | \$ | 30,469,000 |
| Investment securities |  | 106,916,463 | 106,916,463 |  | 83,683,556 |  | 83,683,556 |
| Mortgage loans held for sale |  | 3,330,820 | 3,330,820 |  | 3,380,052 |  | 3,380,052 |
| Loans, net of unearned discount |  | 263,724,804 | 270,818,000 |  | 309,716,155 |  | 308,773,000 |
| Less allowance for loan losses | ( | 5,818,488) | ( 5,818,488) | ( | 5,738,372) | ( | 5,738,372) |
| Loans, net of allowance |  | 257,906,316 | 264,999,512 |  | 303,977,783 |  | 303,034,628 |
| Accrued interest receivable |  | 1,637,393 | 1,637,393 |  | 2,065,806 |  | 2,065,806 |
| Financial liabilities: |  |  |  |  |  |  |  |
| Deposits |  | 400,613,311 | 401,894,000 |  | 400,421,708 |  | 401,872,000 |
| Federal funds purchased |  | 500,000 | 500,000 |  | 500,000 |  | 500,000 |
| Repurchase agreements |  | 4,595,607 | 4,595,607 |  | 2,488,378 |  | 2,488,378 |
| Other borrowed funds |  | 9,468,125 | 10,396,000 |  | 12,342,399 |  | 13,350,000 |
| Junior Subordinated Debentures |  | 7,217,000 | 7,217,000 |  | 7,217,000 |  | 7,217,000 |
| Accrued interest payable |  | 132,291 | 132,291 |  | 272,517 |  | 272,517 |
| On-balance sheet derivative |  |  |  |  |  |  |  |
| financial instruments: |  |  |  |  |  |  |  |
| Interest rate swap agreements: |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |
| Liabilities |  | 275,826 | 275,826 |  | 466,488 |  | 466,488 |
| Off-balance sheet credit related |  |  |  |  |  |  |  |
| financial instruments: |  |  |  |  |  |  |  |
| Commitments to extend credit |  | 0 | 0 |  | 0 |  | 0 |
| Standby letters of credit |  | 0 | 0 |  | 0 |  | 0 |

The following methods and assumptions were used to estimate the fair value of each class of financial instruments as disclosed herein. The values are for disclosure purposes only and have not affected the carrying values of the assets and liabilities on the balance sheet.

## Cash and Short-Term Investments

For those short-term investments, the carrying amount is a reasonable estimate of fair value.

## Investment Securities

For debt securities held as investments, fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

## Loan Receivables

For certain homogeneous categories of loans, such as some residential mortgages, credit card receivables, and other consumer loans, fair value is estimated using the quoted market prices for securities backed by similar loans, adjusted for differences in loan characteristics. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

## Deposit Liabilities

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities.

# Notes to Consolidated Financial Statements 

For the Years Ended December 31, 2011 and 2010 (Continued)

## Other Borrowed Funds

The fair value of federal funds purchased is the amount payable upon demand at the reporting date. The fair value of the Federal Home Loan Bank advance is estimated by discounting the future cash flows using the current rates at which similar advances would be made to banks with similar credit ratings for the same remaining maturities.

## Commitments to Extend Credit, Standby Letters of Credit and Financial Guarantees Written

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between the current levels of interest rates and the committed rates. The fair value of guarantees and letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date.

The Company has no non-financial assets or non-financial liabilities measured on a non-recurring basis. Certain non-financial assets measured at fair value include other real estate owned (upon initial acquisition and subsequent impairment). Other real estate owned, upon initial acquisition, is remeasured and reported at fair value through a charge-off to the allowance for loan losses and certain other real estate owned, subsequent to its initial recognition, is remeasured at fair value through a write-down included in other non-interest expense. The fair value of other real estate owned is estimated using Level 2 inputs based on observable market data.

The following table presents other real estate that was remeasured during 2011 and 2010 and reported at fair value:
$\left.\begin{array}{lcccr} & & 2011 & & 2010 \\ \hline \begin{array}{l}\text { Other real estate remeasured at initial acquisition: } \\ \text { Carrying value prior to measurement } \\ \text { Charge-offs recognized in the allowance for loan losses }\end{array} & \$ & 7,617,853 \\ \text { 462,038) }\end{array}\right)$

Other real estate remeasured subsequent to initial acquisition:
$\left.\begin{array}{lcrcr}\begin{array}{l}\text { Carrying value prior to measurement } \\ \text { Write-downs included in other non-interest expense }\end{array} & \$ & 2,603,572 \\ 324,826)\end{array}\right)\left(\begin{array}{l}1,732,976 \\ \hline\end{array}\right.$

Note 18

## REGULATORY MATTERS

The Bank is subject to the dividend restrictions set forth by the Comptroller of the Currency. As discussed in Note 19, the Bank may not pay dividends without the prior approval of the Comptroller of the Currency.
The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2011 and 2010, that the Bank meets all capital adequacy requirements to which it is subject.

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 18
REGULATORY MATTERS (Continued)
As of December 31, 2011, the most recent notification from the Office of the Comptroller of the Currency categorized the Bank as adequately capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table below, and is not subject to any written agreement, order or capital directive, or prompt corrective action directive issued by the OCC pursuant to section 8 of the FDI Act, the International Lending Supervision Act of 1983, or section 38 of the FDI Act, or any regulation thereunder, to meet and maintain a specific capital level for any capital measure. As discussed in Note 19, the Bank is currently under a written formal agreement which requires it to maintain specific capital levels for Tier 1 leverage capital at least equal to $8 \%$ of adjusted total assets and total risk based capital at least equal to $12 \%$ of risk weighted assets.

The Bank's actual capital amounts and ratios are also presented in the table.

|  | Actual |  |  | For Capital Adequacy Purposes |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| As of December 31, 2011: Total capital (to risk-weighted assets) |  |  |  |  |  |  |  |
| American National Bank | \$ | 45,423,799 | 15.2\% | $\geq 24,147,920$ | $\geq 8.0 \%$ | $\geq 30,184,900$ | $\geq 10.0 \%$ |
| Tier I capital (to risk-weighted assets) |  |  |  |  |  |  |  |
| American National Bank |  | 41,650,686 | 13.9\% | $\geq 12,073,960$ | $\geq 4.0 \%$ | $\geq 18,110,940$ | $\geq 6.0 \%$ |
| Tier I capital (to average assets) |  |  |  |  |  |  |  |
| American National Bank |  | 41,650,686 | 9.3\% | $\geq 17,911,486$ | $\geq 4.0 \%$ | $\geq 22,389,358$ | $\geq 5.0 \%$ |
| As of December 31, 2010: Total capital (to risk-weighted assets) |  |  |  |  |  |  |  |
| American National Bank | \$ | 42,313,126 | 12.6\% | $\geq$ \$26,907,840 | $\geq 8.0 \%$ | $\geq$ \$33,634,800 | $\geq 10.0 \%$ |
| Tier I capital (to risk-weighted assets) |  |  |  |  |  |  |  |
| American National Bank |  | 38,108,776 | 11.3\% | $\geq 13,453,920$ | $\geq 4.0 \%$ | $\geq 20,180,880$ | $\geq 6.0 \%$ |
| Tier I capital (to average assets) |  |  |  |  |  |  |  |
| American National Bank |  | 38,108,776 | 7.9\% | $\geq 19,255,040$ | $\geq 4.0 \%$ | $\geq 24,068,800$ | $\geq 5.0 \%$ |

# Notes to Consolidated Financial Statements 

Note 19
FORMALAGREEMENT
On February 15, 2011, the Board of Directors of the Bank entered into a Formal Written Agreement (Agreement) with the Office of the Comptroller of the Currency (OCC). The terms of the Agreement require the Bank to operate at all times in compliance with the articles of the Agreement.

Compliance Committee: Within ten days of the date of the Agreement, the Board shall appoint a Compliance Committee of at least five directors. The Compliance Committee with be responsible for monitoring and coordinating the Bank's adherence to the provisions of the Agreement.

Capital Plan and Higher Minimums: The Agreement stipulates the Bank maintain capital levels of (1) Tier 1 leverage capital at least equal to eight percent of adjusted total assets and (2) total risk based capital at least equal to twelve percent of risk-weighted assets. Additionally, within sixty days, the Board shall develop, implement, and thereafter ensure the Bank's adherence to a three year capital program.

Loan Portfolio Management: The Board shall within sixty days develop, implement, and thereafter ensure Bank adherence to a written program to improve the Bank's loan portfolio management. The Board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the program and systems developed.

Problem Loan Identification and Management: The Board shall within sixty days employ or designate a sufficiently experienced and qualified person(s) or firm to ensure the timely and independent identification of problem loans and leases. Additionally, the Board shall ensure the Bank is accurately analyzing and categorizing its problem loans and leases. The Board shall establish an on-going loan review system to review the Bank's loan and lease portfolios to assure the timely identification and categorization of problem credits.

Commercial Real Estate Concentration Risk Management: Within sixty days, the Board shall review, revise, and thereafter ensure Bank adherence to a written commercial real estate (CRE) concentration risk management program. The program shall be effective in reducing and managing concentrations of CRE credit.

Allowance for Loan and Lease Losses: The Board shall review the adequacy of the Bank's Allowance for Loan and Lease Losses (Allowance) and shall establish a program for the maintenance of an adequate Allowance. Additionally, the Allowance review shall further ensure that the methodology for calculating the Allowance is consistent with Generally Accepted Accounting Principles.

Strategic Plan: Within ninety days, the Board shall adopt, implement, and thereafter ensure Bank adherence to a written strategic plan for the Bank covering at least a three-year period. The plan shall establish objectives for the Bank's overall risk profile, earnings, performance, growth, liability structure, and capital adequacy.

Bank Secrecy Act: Within sixty days, the Board shall develop, implement, and thereafter ensure Bank adherence to a written program of policies and procedures to provide for compliancy with the Bank Secrecy Act. Additionally, within sixty days, the Board shall develop and implement a written program of policies and procedures to provide for the Bank's monitoring of all types of transactions.

Violations of Law: The Board shall immediately take all necessary steps to ensure that Bank management corrects each violation of law, rule or regulation cited in the March 31, 2010 examination. Quarterly progress reports shall include the date and manner in which each correction has been effected during the reporting period. Additionally, within thirty days, the Board shall implement procedures to ensure prevention of future violations of laws and regulations.

The Agreement requires the Board of Directors to submit quarterly progress reports to the Assistant Deputy Comptroller of the OCC. The Board of Directors' intent is to pursue vigorously full adherence with the articles of the Agreement.

## Notes to Consolidated Financial Statements

For the Years Ended December 31, 2011 and 2010 (Continued)

Note 20
STATEMENT OF CASH FLOWS
The Company reports on a net basis its cash receipts and cash payments for time deposits accepted and repayments of those deposits, and loans made to customers and principal collections on those loans.

The Company uses the indirect method to present cash flows from operating activities. Other supplemental cash flow information for the years ended December 31, 2011 and 2010 is presented as follows:

|  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash transactions: Interest expense paid | \$ | 3,115,241 | \$ | 4,595,467 |
| Federal income taxes paid | \$ | 774,759 | \$ | 1,408,520 |
| Noncash transactions: <br> Net change in fair value of derivatives used for cash flow hedges | \$ | 192,662 | (\$ | 89,791) |
| Net unrealized appreciation on securities available for sale | \$ | 625,905 | \$ | 30,468 |

## Supplemental Information

Consolidating Balance Sheet
Pages 34-35
Consolidating Statement of Income
Pages 36-37
Consolidating Statement of Cash Flows
Pages 38-39

## Consolidating Balance Sheet

AmeriBancShares, Inc. and Subsidiaries, December 31, 2011

| ASSETS |  | American National <br> _easing Co . | Archer Title of Texas, Inc. |  | American National Bank |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks, noninterest bearing Interest bearing deposits in banks | \$ | 314,080 | \$ | 41,587 | \$ | $\begin{aligned} & 16,421,960 \\ & 40,459,795 \end{aligned}$ |
| Total cash and cash equivalents |  | 314,080 |  | 41,587 |  | 56,881,755 |
| Securities available for sale Other securities |  |  |  |  |  | $\begin{array}{r} 105,328,663 \\ 2,957,716 \end{array}$ |
| Total investment securities |  |  |  |  |  | 108,286,379 |
| Mortgage loans held for sale |  |  |  |  |  | 3,330,820 |
| Loans <br> Less: Unearned discount <br> Allowance for loan losses | ( | $\begin{array}{r} 5,367,447 \\ 501,436) \\ 70,936) \\ \hline \end{array}$ |  |  | 1 | $263,146,074$ $5,747,552)$ |
| Loans, net |  | 4,795,075 |  |  |  | 257,398,522 |
| Premises and equipment, net |  | 2,661,151 |  | 1,155,210 |  | 11,792,614 |
| Accrued interest receivable |  |  |  |  |  | 3,529,618 |
| Goodwill |  |  |  | 20,115 |  | 4,199,860 |
| Intangible assets |  |  |  |  |  |  |
| Other assets |  | 77,845 |  | 4,229 |  | 20,230,667 |
| Total assets | \$ | 7,848,151 | \$ | 1,221,141 | \$ | 465,650,235 |
| LIABILITIES AND STOCKHOLDERS' EQUITY Deposits: <br> Demand deposits Savings deposits Money market and NOW accounts Time certificates of deposit | \$ |  | \$ |  | \$ | $27,692,860$ $156,415,802$ $97,928,760$ $118,945,278$ |
| Total deposits |  |  |  |  |  | 400,982,700 |
| Federal funds purchased Repurchase agreements Other borrowed funds Junior Subordinated Debentures Accrued interest payable Other liabilities |  |  |  | $\begin{array}{r} 315,001 \\ 117,671 \\ 29,698 \\ \hline \end{array}$ |  | $\begin{array}{r} 500,000 \\ 4,595,607 \\ 8,325,992 \\ 132,291 \\ 4,388,713 \\ \hline \end{array}$ |
| Total liabilities |  | 6,705,556 |  | 462,370 |  | 418,925,303 |
| Stockholders' equity: <br> Common stock <br> Surplus <br> Undivided profits and capital reserves <br> Treasury stock at cost <br> Unearned KSOP shares <br> Accumulated other comprehensive income (loss): Net unrealized depreciation on derivatives used for cash flow hedges Net unrealized appreciation on securities available for sale |  | 1,000 $1,141,595$ |  | 1,000 757,771 |  | $\begin{array}{r} 1,680,000 \\ 7,090,826 \\ 37,213,496 \\ \\ \\ 740,610 \\ \hline \end{array}$ |
| Total stockholders' equity |  | 1,142,595 |  | 758,771 |  | 46,724,932 |
| Total liabilities and stockholders' equity | \$ | 7,848,151 | \$ | 1,221,141 | \$ | 465,650,235 |


| AmeriBancShares of Delaware, Inc. |  | $\begin{gathered} \text { ANB } \\ \text { Realty Corp. } \end{gathered}$ |  | $\begin{gathered} \text { AmeriBancShares, } \\ \text { Inc. } \\ \hline \end{gathered}$ |  | Reclassification and Elimination Entries |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 3,723 | \$ | 1,000 | \$ | 552,722 | (\$ | 369,389) | \$ | $\begin{aligned} & 16,965,683 \\ & 40,459,795 \end{aligned}$ |
|  | 3,723 |  | 1,000 |  | 552,722 | 1 | 369,389) |  | 57,425,478 |
|  | 46,724,932 |  |  |  | $\begin{array}{r} 314,450 \\ 46,946,655 \\ \hline \end{array}$ | 1 | 95,355,953) |  | $\begin{array}{r} 105,643,113 \\ 1,273,350 \\ \hline \end{array}$ |
| 46,724,932 |  |  |  |  | 47,261,105 | 1 | 95,355,953) |  | 106,916,463 |
|  |  |  |  |  |  |  |  | 3,330,820 |  |
|  |  |  |  |  |  | 1 | 4,287,281) | ( | $\begin{array}{r} 264,226,240 \\ 501,436) \\ 5,818,488) \\ \hline \end{array}$ |
|  |  |  |  |  |  | 1 | 4,287,281) |  | 257,906,316 |
|  |  |  |  |  |  |  |  |  | 15,608,975 |
|  |  |  |  | 558 |  | 1 | 1,892,783) | 1,637,393 |  |
|  |  |  |  |  |  |  |  | 4,219,975 |  |
|  |  |  |  | 93,781 |  |  | 1,025,477 | 21,431,999 |  |
|  | 46,728,655 | \$ | 1,000 | \$ | 47,908,166 | (\$ | 100,879,929) | \$ | 468,477,419 |

\$
\$
\$
(\$ 369,389)
\$ 27,323,471 156,415,802 97,928,760 118,945,278 400,613,311

|  |  |  | $\begin{array}{r} 500,000 \\ 4,595,607 \end{array}$ |
| :---: | :---: | :---: | :---: |
| 1,142,133 | 1 | 4,287,281) | 9,468,125 |
| 7,217,000 |  |  | 7,217,000 |
|  | 1 | 1,892,783) | 132,291 |
| 290,790 |  | 1,025,477 | 6,692,842 |
| 8,649,923 |  | 5,523,976) | 29,219,176 |


| $\begin{array}{r} 7,500 \\ 20,910,885 \\ 25,069,660 \end{array}$ | ( | $\begin{array}{r} 1,000 \\ 256,373 \\ 256,373) \end{array}$ | ( | $\begin{array}{r} 5,286,075 \\ 13,03,5854 \\ 22,344,676 \\ 882,000) \\ 1,085,657) \end{array}$ | $\begin{aligned} & 1 \\ & i \end{aligned}$ | $\begin{array}{r} 1,690,500) \\ 28,258,084) \\ 63,926,149) \end{array}$ |  | $\begin{array}{r} 5,286,075 \\ 13,036,584 \\ 22,344,676 \\ 882,000 \\ 1,085,657) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 740,610 |  |  | 1 | $\begin{aligned} & 182,045 \\ & 740,610 \end{aligned}$ | 1 | 1,481,220) | 1 | $\begin{aligned} & 182,045) \\ & 740,610 \end{aligned}$ |
| 46,728,655 |  | 1,000 |  | 39,258,243 | 1 | 95,355,953) |  | 39,258,243 |
| 46,728,655 | \$ | 1,000 | \$ | 47,908,166 | (\$ | 100,879,929) | \$ | 468,477,419 |

## Consolidating Statement of Income

AmeriBancShares, Inc. and Subsidiaries, December 31, 2011

|  | American National Leasing Co . |  |  | Archer Title of Texas, Inc. |  | American National Bank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 267,843 | \$ |  | \$ | 15,468,642 |
| Interest on investment securities |  |  |  |  |  | 1,993,886 |
| Interest on interest bearing deposits in banks |  |  |  |  |  | 141,262 |
| Total interest income |  | 267,843 |  |  |  | 17,603,790 |
| Interest expense: Interest on deposits: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Savings |  |  |  |  |  | 133,533 |
| Money market and NOW accounts |  |  |  |  |  | 240,867 |
| Time |  |  |  |  |  | 1,759,166 |
| Total interest on deposits |  |  |  |  |  | 2,133,566 |
| Interest on federal funds purchased |  |  |  |  |  | 231 |
| Interest on repurchase agreements |  |  |  |  |  | 5,625 |
| Interest on other borrowed funds |  | 33,067 |  | 2,849 |  | 438,149 |
| Interest on Junior Subordinated Debentures |  |  |  |  |  |  |
| Total interest expense |  | 33,067 |  | 2,849 |  | 2,577,571 |
| Net interest income |  | 234,776 | 1 | 2,849) |  | 15,026,219 |
| Provision for loan losses |  | 12,000 |  |  |  | 375,000 |
| Net interest income after provision for loan losses |  | 222,776 |  | 2,849) |  | 14,651,219 |
| Other operating income: |  |  |  |  |  |  |
| Service charges on deposit accounts |  |  |  |  |  | 568,690 |
| Trust fee income |  |  |  |  |  | 3,859,459 |
| Gain on sale of mortgage loans |  |  |  |  |  | 1,231,983 |
| Gain on sale of other real estate owned |  |  |  |  |  | 193,507 |
| Gain on sale of securities |  |  |  |  |  | 4,106 |
| Rent income |  |  |  |  |  |  |
| Earnings from subsidiary |  |  |  |  |  | 267,281 |
| Other, net |  | 894,600 |  | 954,636 |  | 1,138,564 |
| Total other operating income |  | 894,600 |  | 954,636 |  | 7,263,590 |
| Other operating expenses: |  |  |  |  |  |  |
| Salaries and bonuses |  | 183,281 |  | 341,374 |  | 6,305,040 |
| Employee benefits |  | 38,362 |  | 86,813 |  | 3,240,439 |
| Premises and equipment |  | 18,070 |  | 64,617 |  | 2,326,082 |
| Advertising |  | 5,403 |  | 25,739 |  | 229,999 |
| Data processing expense |  |  |  |  |  | 617,732 |
| Printing, stationery and supplies |  | 1,278 |  | 12,960 |  | 218,163 |
| Professional fees |  | 3,110 |  |  |  | 323,940 |
| Other operating expenses |  | 704,260 |  | 250,874 |  | 4,068,892 |
| Total other operating expenses |  | 953,764 |  | 782,377 |  | 17,330,287 |
| Income before income taxes |  | 163,612 |  | 169,410 |  | 4,584,522 |
| Provision for income taxes |  | 10,835 |  | 54,906 |  | 1,223,562 |
| Net income | \$ | 152,777 | \$ | 114,504 | \$ | 3,360,960 |



133,533
240,867
1,759,166
2,133,566
231
5,625
438,149
397,444
2,975,015

14,861,288

387,000
( 396,858)
14,474,288

| 3,360,960 |  |  | 3,360,577 | ( | $\begin{array}{r} 1,343) \\ 70,060) \\ \\ 858,450 \\ 6,988,818) \\ 913,410) \end{array}$ |  | $\begin{array}{r} 568,690 \\ 3,858,116 \\ 1,231,982 \\ 123,447 \\ 4,106 \\ 858,450 \\ 2,074,391 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,360,960 |  |  | 3,360,577 | 1 | 7,115,181) |  | 8,719,182 |
| 580 |  |  | 1,343 | 1 1 1 | 54,960) |  | $\begin{array}{r} 6,829,695 \\ 3,365,614 \\ 2,353,809 \\ 261,141 \\ 617,732 \\ 232,401 \\ 327,050 \\ 4,954,546 \end{array}$ |
| 580 |  |  | 1,343 | 1 | 126,363) |  | 18,941,988 |
| 3,360,380 |  |  | 2,962,376 | 1 | 6,988,818) |  | 4,251,482 |
| ( 197) |  | $($ | 135,388) |  |  |  | 1,153,718 |
| \$ 3,360,577 |  | \$ | 3,097,764 | (\$ | 6,988,818) | \$ | 3,097,764 |

## Consolidating Statement of Cash Flows

AmeriBancShares, Inc. and Subsidiaries, December 31, 2011

|  | American National Leasing Co . |  | Archer Title of Texas, Inc. |  | American National Bank |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |  |
| Net income | \$ 152,777 | \$ | 114,504 | \$ | 3,360,960 |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operations: |  |  |  |  |  |
| Depreciation | 680,092 |  | 19,028 |  | 982,303 |
| Amortization of intangibles |  |  |  |  | 195,384 |
| Provision for loan losses | 12,000 |  |  |  | 375,000 |
| Provision for other real estate owned losses |  |  |  |  | 324,826 |
| Provision for deferred taxes | 165,211 |  | 336 |  | 195,150 |
| Gain on sale of securities available for sale |  |  |  | 1 | 4,106) |
| Gain on sale of mortgage loans |  |  |  | ( | 1,231,983) |
| Gain on sale of other real estate owned |  |  |  | ( | 123,447) |
| Gain on disposal of premises and equipment | 15,903) |  |  | ( | 1,427) |
| Amortization of premium on investment securities |  |  |  |  | 579,594 |
| Accretion of discount on investment securities |  |  |  | ( | 67,730) |
| Proceeds from sales of mortgage loans |  |  |  |  | 65,406,370 |
| Mortgage loans funded |  |  |  | ( | 64,113,650) |
| Unconsolidated earnings from subsidiaries |  |  |  | ( | 267,281) |
| (Increase) decrease in: |  |  |  |  |  |
| Prepaid expenses | 1,407 |  | 2,679 |  | 732,624 |
| Accrued interest receivable |  |  |  |  | 392,965 |
| Income taxes receivable |  |  |  | ( | 26,727) |
| Miscellaneous other assets | 12,214) | 1 | 128) | ( | 162,062) |
| Increase (decrease) in: |  |  |  |  |  |
| Accrued interest payable | 33,067 |  | 2,849 | 1 | 140,226) |
| Other taxes payable |  |  |  |  | 18,535 |
| Other accrued expenses | 164,472 |  | 9,090 | 1 | 370,014) |
| Net cash provided by (used in) operating activities | 1,180,909 |  | 148,358 |  | 6,055,058 |


| Cash flows from investing activities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Proceeds from maturities of securities available for sale |  |  |  | 37,780,618 |
| Proceeds from sales of securities available for sale |  |  |  | 7,833,747 |
| Proceeds from sales of other securities |  |  |  | 1,317,500 |
| Purchase of securities available for sale |  |  |  | 70,291,637) |
| Purchase of other securities |  |  |  | 6,300) |
| Purchase of cash value life insurance |  |  |  | 508,539) |
| Net (increase) decrease in loans | ( 1,302,954) |  |  | 39,046,501 |
| Purchase of premises and equipment | ( 1,194,910) |  | 233,869) | 402,685) |
| Proceeds from sale of premises and equipment | 582,848 |  |  | 47,700 |
| Proceeds from sale of other real estate owned |  |  |  | 6,620,405 |
| Net cash provided by (used in) investing activities | ( 1,915,016) |  | 233,869) | 21,437,310 |


|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from inancing activities:Net increase in deposits |  |  |  |  |  |  |
| Net increase in repurchase agreements | 650,000 |  |  |  |  | 2,107,229 |
| Net increase (decrease) in other borrowed funds |  |  |  |  | ( | 2,680,303) |
| Net cash provided by (used in) financing activities | 650,000 |  |  |  |  | 559,991) |
| Net increase (decrease) in cash and cash equivalents | ( | 84,107) | 1 | 85,511) |  | 26,932,377 |
| Cash and cash equivalents at beginning of period |  | 398,187 |  | 127,098 |  | 29,949,378 |
| Cash and cash equivalents at end of period | \$ | 314,080 | \$ | 41,587 | \$ | 56,881,755 |


| AmeriBancShares <br> of Delaware, Inc. | ANB <br> Realty Corp. | AmeriBancShares, <br> Inc. | Reclassification <br> and Elimination <br> Entries | Consolidated |
| :---: | :---: | :---: | :---: | :---: |

1,681,423 195,384 387,000
324,826 360,697
( 4,106)
( 1,231,983)
123,447)
$17,330)$
579,594
67,730)
65,406,370
( 64,113,650)
6,988,818

736,710
428,413
( 26,738)
( 174,404)
( 140,226)
21,614
196,452)
7,123,729

37,780,618
251,343
( 32)

| 32) | 650,000 | 70,291,669) |
| :---: | :---: | :---: |
|  |  | 6,300) |
|  |  | 508,539) |
|  |  | 38,393,547 |
|  |  | 1,831,464) |
|  |  | 630,548 |
|  |  | 6,620,405 |
| 251,311 | 650,000 | 20,189,736 |

178,520 191,603
2,107,229
2,680,303)
$381,471)$
26,931,994
30,493,484
\$ 3,723
\$
$1,000 \quad \$ \quad 552,722$
\$ 369,389)
\$ 57,425,478

## Officers and Directors

Of American National Bank

OFFICERS
Administration
Dwight L. Berry
President and CEO
Magan Catney
Administrative Officer
Loan Department
John W. Kable
Executive Vice President/Loans
Don Whatley
Senior Vice President/Loans
Kevin Goldstein
Vice President/Loans
Doris McGregor Steinberger
Vice President/Compliance Officer
Vickie Nason
Vice President/Credit and Collateral
Linda Musgrave
Vice President/Loans
Lacey Slack
Assistant Vice President/Credit Officer
Adam Whitmire
Assistant Vice President/Loans
Peggy Carr
Banking Officer
Vera Simons
Banking Officer
Operations/Support Personnel
Roy T. Olsen
Senior Vice President of Operations \& Cashier
Nancy Vannucci
Senior Vice President/Internal Auditor
Blake Andrews
Senior Vice President/Controller
J. Bradley Davidson
Vice President//Human Resources
Gail Natale
Vice President/Marketing
Klint M. Ostermann
Vice President/Operations
Kenneth L. Haney
Assistant Vice President/Calling Officer
Nora Thornton
Assistant Vice President/Account Services
Candice Stroud
Assistant Vice President/Teller Services
Jessica Mitchell
BSA Officer
Andrew Walmer
Information Technology Officer
Delores Scarber
Banking Officer/Data Processing
Cheyenne Patnode
Banking Officer//reasury
A

Trust and Investment Services
Timothy G. Connolly, CTFA
Senior Vice President / Senior Trust Officer
Jeffrey S. Schultz,CFA
Senior Vice President/Chief Investment Officer
Randy R. Martin, JD
Senior Vice President/Trust Officer
Linda Wilson
Senior Vice President/Trust Officer
Janice Adams
Vice President/Brokerage Services
Michael W. Boyle, CFIRS
Vice President/Trust Compliance Officer
Kevin O'Connell
Vice President/Trust Officer
Kelly J. Smith, CTFA
Vice President/Trust Officer
Paula Walmer
Vice President/Operations Manager
Jackye B. Hatley
Trust Officer/Trust Investment Advisor
Carol Cox
Trust Officer

Mortgage Loan Division/Elmwood Office
W.O. "Bill" Franklin

Senior Vice President
Donna Vaughn
Vice President
Natalie Eubanks
Assistant Vice President
John R. Johnston
Assistant Vice President
Chris Rogers
Assistant Vice President
Angela Haisten
Banking Officer
Rebecca Lammers
Banking Officer
Platinum Circle
Donna Adams
Coordinator/Administrative Officer

American National Leasing Company
Mike Cuba
Vice President
Downtown Office
Marva Pieratt
Assistant Vice President/Branch Manager
Steve Cookingham
Senior Vice President/Loans
Karen Baker
Banking Officer

## Iowa Park Office

Roy T. Olsen
Senior Vice President/Branch Manager
Archer City Office
Amos Deerinwater
Branch Manager
Flower Mound Office
Sam Wilson
Senior Vice President/Branch Manager
Joe D. Willard
Senior Vice President/Loans
Sara Knight
Banking Officer
Rosie Torrence
Banking Officer
Flower Mound
Mortgage Loan Division
Carolyn Moore
Vice President/Mortgage Loans
Flower Mound
Trust and Investment Services
Sharon L. Manley, CTFA
Vice President/Trust Officer
Archer Title of Texas, Inc.
Jean Taylor
Vice President/Manager

## DIRECTORS

Dr. George Ritchie
Chairman of the Board

Dwight L. Berry
President and CEO
Hank Anderson*
Blake Andrews*
Kenny Bryant
Timothy G. Connolly*
W.O. Franklin*

Juliana Hanes
Tommy Isbell
John W. Kable*
Milburn Nutt
Bill Rowland
Robert Scott
Ty Thacker
Mark Tucker*
Max Vordenbaum*
Don Whatley*
Ben D. Woody

## Strength and Stability

Thanks to you and our customers, American National Bank has been a strong, stable, and trusted part of this community for over 35 years and we look forward to a future of strength and stability in the communities we serve.

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AmeriBancShares, Inc.
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